Bauan, Batangas, Philippines

New sustainable infrastructure

Tollway with integrated solar, wind, storage, EV charging, and utilities.

A vertically-integrated automated tollway for moving people and goods. Podway built alongside roadways and highways within public right-of-way easements. Includes a renewable energy grid with battery-backed solar and wind generation, on-street EV charging, and utilities.

Finance · Build · Own · Operate (FBOO)

Financial Summary - details on page 3-6

Project Cost (CAPEX) \$96.7M

\$2.8M per route-km \$1,065 per resident cost

Annual Revenue \$139.1M

Multiple long-term contracts and revenue streams from passengers, renewables, advertising, freight, parcels, carbon credits, and attachment fees.

Operating Expenses (OPEX) \$39.6M

Rev share, monitor, security, clean, maintain

Net Operating Income \$79.0M

Multiple scenarios and metrics on page 4



Status and Milestones

ght pod on Pilot Podway

Bauan

Batangas

First Pilot Installed & testing (Boston 2021)

Feasibility study Completed

Funding Partial (see page 5)

Insurance & Bonding Have commitment

Rights-of-Way agreement TBD

Route approved TBD

EPC selected 04/2023

First phase Permitted 05/2023

On-site Pilot installed 07/2023

Concession Signed 07/2023

Financial close 07/2023

First phase operational 01/2024

Full system operational 08/2024

Number of Access Points: 233

passengers or 1400 kg (1.5 ton) pallet-sized payload.

Number of Vehicles: 498

Access points (pod stops) are electric lifts that lower pods to ground-level for boarding off the main line.

Guideway with stainless steel exterior, aluminum rails, galvanized

Automated, on-demand, battery-electric pods can carry 4 seated

steel supports at 24 m (79 ft) spacing. Expected 75+ year lifespan.

Serves all major destinations including: Airport(s), Train station(s), Bus terminal(s), Hospitals, Schools, Places of worship, Tourist sites, Grocery stores, Retail, Residential, Freight hubs, Industrial, Distribution centers, and Seaports.

Population served: 73K

Project Details

Length: 35 km

72 km/h (45 mph) non-stop. Convenient to population of 72,655. Integrates with existing travel modes. Provides car-like convenience and train-like capacity.

Renewable Energy System: 8.2 MW

8 MW generation of clean and renewable energy. GHG reduction of 17,000 tCO2e per year.

Additional Info

Public webpage for Philippines
Request feasibility study





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Feasibility Study and Industry Comparables

Feasibility Study Summary

- √ Financial: Multiple sources of revenue, long-term contracts and network effects deliver durable cash flows and high margin operations.
- ✓ Regulatory: International Automated People Mover standards for system safety.
- ✓ Land acquisition: None. Installed within public rights-of-way (RoW) alongside roadways within utility-like aerial easements.
- ✓ **Government**: Provides aerial RoW easements through long-term concession agreement. Strong government support from revenue stream and no government funding. Provides public transport that is convenient, inclusive, accessible, sustainable, and equitable. No land use or negative impact on other modes of travel. Lowers gov't cost for road & bridge maintenance.
- ✓ Construction: 90% of work is competitively bid on fixed-price contracts with qualified and reputable firms. Infrastructure is built in factory which makes for fast installation and low disruption.
- ✓ Environmental: No significant environmental impact. Carbon negative. Pollution free. Powered by clean and renewable energy
- ✓ Societal: Fast to build and not disruptive. Improved safety, reduced crime. Creates jobs and economic growth. Eliminates congestion & parking issues. Integrates with existing transport.
- ✓ Technical: Exclusive, elevated, fully-automated guideway avoids complexities of multi-modal roadway. Similar to systems that have been safely operating for 45+ years. See box to right →

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Prepared for Md Alamgir Hossain Sunny under NDA

Bauan, Batangas, Philippines Solar Podway Project Feasibility Study

For lenders and equity investors to conduct due diligence and analyze business, financial, and technical feasibility of a podway project.

	business, intaricial, and technical
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Podway vs. ATN/PRT

No land use: podways go alongside existing roads use use low-cost stops to enter pods at ground level.

Low cost: mass production of civil infrastructure

Goods: automated transport of freight and packages

Utilities: integrates utility lines & street lighting

Energy: solar & wind on podway generate distributed renewable energy & storage to sell.

High capacity: 6-pod trains every second carry 86,400 seats/hr. Pod lifts can handle any loading demand.

High speed: 242 km/h (150 mph) over long distances

Convenience: road-like network with stops on every block achieve car-like convenience and availability.

Operational ATN/PRT Systems

Location	Name and Vendor	Route (km)	Vehicles	Service Year
Morgantown, West Virginia	Morgantown PRT	5.8	70	1975
London Heathrow Airport	ULTra	3.8	21	2011
Masdar City, UAE	2getthere	1.8	10	2010
Suncheon, South Korea	Vectus	4.6	40	2014
Raytheon, Massachusetts (tested)	PRT 2000	1.5	3	1995-1997

Related podway projects

Barishal, Bangladesh: In Development Phase. AECOM providing program management. Local firm preparing route survey and environment impact study.

Pilot: Installed in Oct 2021 in Massachusetts, USA. Testing underway and operational in Q4 2022.

Government commitments

for 8+ countries in Africa, Asia, and North America

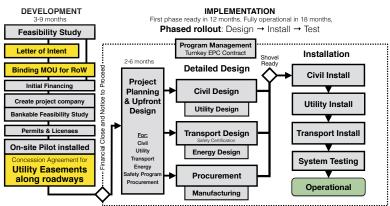
Feasibility Study and Industry Report available upon request.



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Project Details

Timeline



Top-level timeline and schedule

Partners and Major Contracts

Lead Developer Transit X **Accounting / CPA** big 4

Concession Agreement Gov't (or private)

Financial advisor EACP

Program Management AECOM

Bankable Study KPMG/PwC/EY

Insurance Lloyds of London

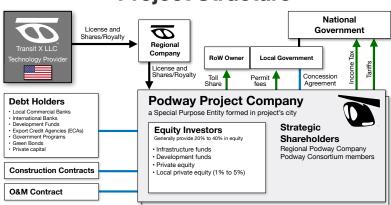
Transit Engineering Capgemini

Civil Works Competitive bid

Energy Systems Competitive bid

Manufacturing Multiple contracts

Project Structure

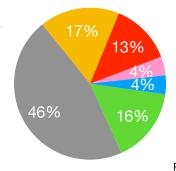


Use of Funds



- Procurement
- ImplementationContinency

IDC



Use of Funds

	Task item	Cost (US
	DEVELOPMENT: 3 to 9 months	\$3.9
	Feasibility Study	426,0
	Ridership-Revenue Study	271,0
	Pilot	619,0
	Civil planning & assessment	1,393,0
	Contracts, Documentation & Legal	348,0
	Project Management	310,0
	Travel & Meetings	116,0
	Contingency for Development Phase	387,0
	MPLEMENTATION / EPC	\$92.9
I	DESIGN: 3 to 6 months duration	15,477,0
2	Financing fees	2,786,0
3	Contracts & Legal	929,0
ļ	Commission fee	2,817,4
5	Civil Design	2,786,0
6	Transport Design	2,012,0
7	Utility Design	1,857,0
3	Permitting & Approvals	1,083,0
)	Owner's Engineer and Rep	1,393,0
)	Project Management (through construction)	1,548,0
l	Independent Engineering Consultant	619,0
2 ₽	PROCUREMENT	44,496,6
3	Substructure (vertical supports)	3,115,0
ļ	Superstructure (guideway)	19,134,0
5	Pods (vehicles)	3,560,0
3	Lifts	2,670,0
7	Solar & Wind generation	13,794,0
3	Battery packs (energy storage)	445,0
)	Shipping & Tariffs	1,780,0
) 	NSTALLATION: 12 to 18 month duration	\$16.
	Insurance & Bonding	328,8
2	Civil Structures (Podway)	7,564,0
3	Site work	756,0
1	Utility diversions	2,420,0
5	Foundations	1,891,0
6	Erection (labor + equipment)	2,269,0
7	Inspections and Certifications	227,0
3	Rolling Stock (Pods & Lifts)	5,427,0
9	Installation & Commissioning	2,171,0
)	Testing & Safety Certification	2,388,0
l	Documentation & Training	868,0
2	Facilities	1,644,0
3	Pod cleaning facilities	329,0
1	Repair & maintenance facilities	345,0
5	Pod parking garage	395,0
6	Control room	575,0
7	Energy Systems	1,480,0
3	Installation	1,184,0
)	Utility Interconnects	296,0
	Other	16,486,4
	15% Contingency	12,617,2
2	nterest During Construction	3,869,2

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Business model

Operate tollway and collect fees for passenger trips, freight, and parcels. In pod direct marketing/advertising.

Renewable energy generation with storage. Utility attachment fees.

Concession Agreement with Government

- Easement rights-of-way for 5% share of revenue
- · Guaranteed minimum usage by government
- · 35 to 50 yr term with extension or removal at end
- · A common carrier with social benefit
- · Can sell and distribute renewable energy
- · No land ownership
- · Local content %, Job transition programs
- Clear tender process & reasonable import tariffs
- · Formula for setting majority of fares.
- · Utility integration with attachment fees
- · Service quality levels, capped liability, safety program

Project's IRR

· Ability to move project funds into and out of the country

Financial Strengths

- **Predictable revenue** from long-term contracts and multiple revenue streams, including PPA.
- Durable High Margins from long-term contracts, network effects, high barriers to entry, a platform business model, a vertically integrated system, and exclusivity.
- Fixed price & time construction installation of factory-built light civil infrastructure. Phased roll-out.
- Low CAPEX and competitive with rebuilding a roadway or transition to electric vehicles. Lightweight vehicles and loads enable low cost civil structures. Rapid construction reduces interest on debt.
- Low OPEX because no driver cost, no fuel cost, low maintenance and repair costs, low marketing costs
- Low fixed OPEX over 75% of expenses are variable and proportional to revenue.
- Sustainable/Equitable Clean energy and transport delivers superior ESG/SDG/Triple-bottom line
- **Proven tech** Comparable systems have been operating safety for 40+ years in US. Fixed price contracts.

Financial			
Projections	Expected	50% less passenger trips	50% less passenger trips & 50% less freight trips
Project cost / CAPEX	\$96.7M	\$96.7M	\$96.7M
NET REVENUE	\$139.1M	\$104.9M	\$72.5M
Passenger fares	\$66.8M	\$33.4M	\$33.4M
Long-term guaranteed contracts (est.)	\$3.3M	\$1.7M	\$1.7M
Daily trips (% mode share)	114,491 (42%)	57,246 (21%)	57,246 (21%)
Avg. revenue per trip: \$			
Revenue per vehicle	\$279,262		
Advertising	\$1.7M	\$825.8K	\$825.8K
per hour per passenger		•	***
Freight & Parcels	\$64.8M	\$64.8M	\$32.4M
Long-term guaranteed contracts (est.)	The state of the s	\$4.5M	\$2.3M
Energy	\$1.4M	\$1.4M	\$1.4M
\$/MWh (\$/GJ)	· ·	41.11	Ψ1.11
EV & Carbon Credits	\$2.5M	\$2.5M	\$2.5M
per tCO2e	\$120		
Attachment fees	\$1.9M	\$1.9M	\$1.9M
OPEX	\$39.6M	\$31.0M	\$23.0M
Toll share	\$7.0M	\$5.2M	\$3.6M
Operations & Maintenance, SG&A	\$27.8M	\$21.0M	\$14.5M
Depreciation / Reserve	\$4.8M	\$4.8M	\$4.8M
EBIT	\$99.5M	\$73.8M	\$49.5M
Interest Payment	\$6.5M	\$6.5M	\$6.5M
Net Operating Income (NOI)	\$79.0M	\$57.2M	\$36.5M
Gross Margin (OPEX/Revenue)	72%	70%	68%
NOI / Project cost ratio	0.82	0.59	0.38
Breakeven Revenue	26%		
Return of Capital	3.2 years		
DSCR	Year 1: 4.80 Year 5: 16.00		
Cash-Flow-to-Debt Ratio	0.97		
Valuation at year 5 (with P/E ratio of 4)	\$556.3M (28.8 times initial equity)		

55%

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10-year Pro Forma

Dollar values in thousands USD ('000)

							50.		- 32 (300)
	ears ►	0	1	2	3	4	5	6 7 8 9	10
1 INCOME STATEMENT									
2 Net Revenues	\$	0 \$	41,722 \$	58,411 \$	81,775 \$	114,485 \$	139,073 \$	139,073 \$13 \$13 \$13 \$,
3 % of steady-state revenue		0%	30%	42%	59%	82%	100%	100%	100%
4 Operating Costs	\$	0	10,430	14,603	20,444	28,621	39,798	39,798 39, 39, 39,	39,798
5 Toll Share	\$	0.00	2,086	2,921	4,089	5,724	6,954	6,954	6,954
6 Operations & Maintenance, SG		0	8,344	11,682	16,355	22,897	27,815	27,815 27, 27, 27,	27,815
7 Depreciation / Reserve	\$	0	0	0	0	0	5,030	5,030	5,030
8 EBIT	\$	0	31,291	43,808	61,331	85,863	99,274	99,274 274 274 274	99,274
9 Interest Payment	\$	6,520 \$	6,520 \$	6,520 \$	6,520 \$	6,520 \$	6,520 \$	6,520	
10 Taxes	\$	0	3,716	5,593	8,222	11,902	13,913	13,913 913 913 913	13,913
11 Net Operating Income (NOI)	\$	(6,520)	21,056	31,695	46,589	67,442	78,841	78,841	78,841
12 BALANCE SHEET									
13 Total Assets	\$	98,852	99,152	99,572	100,159	100,601	100,601	100,601	100,601
14 Cash & Marketable Secur. (BOI	P)								
15 Fixed Assets (acquisition cost)	\$	98,852	99,152	99,572	100,159	100,601	100,601	100,601	100,601
16 Depreciation	\$	4,943	4,958	4,979	5,008	5,030	5,030	5,030 080 080 080	5,030
17 Accumulated Depreciation	\$	4,943	9,900	14,879	19,887	24,917	29,947	34,977	55,097
18 Total Liabilities	\$	81,255	81,255	81,255	81,255	81,255	81,255	81,255 255 255 255	81,255
19 Debt	\$	81,255	81,255	81,255	81,255	81,255	81,255	81,255	81,255
20 Equity	\$	19,346	40,402	72,097	118,686	186,128	264,969	343,810 551 492 333	659,175
21 Capital	\$	19,346	19,346	19,346	19,346	19,346	19,346	19,346	19,346
22 Retained Earnings	\$	0	21,056	52,750	99,339	166,781	245,622	324,464 305 146 987	639,828
23 CASH FLOW									
24 Free Cash Flow	\$	(98,852)	30,992	43,388	60,743	85,422	104,304	104,304 304 304 304	104,304
25 Cash From Operations	\$	0	31,291	43,808	61,331	85,863	104,304	104,304	104,304
26 Increases in Working Capital	\$	0	0	0	0	0	0	0 0 0	0
27 CAPEX	\$	98,852	300	420	588	442	0	0	0
28 Fixed Infrastructure	\$	81,339	0	0	0	0	0	0 0 0 0	0
29 Energy	\$	12,895	0	0	0	0	0	0	0
30 Pods	\$	750	300	420	588	442	0	0 0 0	0
31 Interest during construction	\$	3,869	0	0	0	0	0	0	0
32 Cash Flow From/To Finance	\$	94,081	(6,520)	(6,520)	(6,520)	(6,520)	(6,520)	(6,520) 20 (20) 20	(6,520)
33 Cash From/To Equity Investors	\$	19,346	0	0	0	0	0	0	0
34 Cash From/To Debt (Principal)	\$	81,255	0	0	0	0	0	0 0 0 0	0
35 Dividends	\$	0	0	0	0	0	0	0	0
36 IRR to date		loss	(69%)	(16%)	15%	34%	44%	49% 12% 14% 15%	55%
				• •					

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Offering

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		IPO or			
Phase -	Initial Development	Development Equity	Implementation Equity	Debt	Brownfield Investors
Amount to be Raised	1 \$0.4M \$3.9M		\$15.1M	\$81.3M	
Status	To be raised To be raised			mitment(s)	12-18 months from start of operations
Collateral/Asset	MOU an	d/or PPA	Installed equipmen	t, Tax Credits, PPA	
Terms	Comi	mon + Preferred S	hares	5-20 year term Limited Recourse	Dividends and share of profits
Exit		implementation months)	Exit @ 18 months after start of operations	n/a	Dividends and profit distribution
Investment goals	-	ted returns arantee (BG)	>20% IRR	Low risk of default	Long-term, dependable cash flow
Target Return on Capital			36%	n/a	15%
Use of Funds & Milestones	Contract for Bankable Feasibility Study. Environmental impact Route Survey. Pilot ordered. Create project company in country.	Permits & Planning. Major contracts signed. Pilot installed. Full investment docs. Concession signed.	Overall Design and Docs. First phase procurement and implementation. Insurance & bonding.	Remaining Procurement, installation, and commissioning.	

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