Bay, Laguna, Philippines

New sustainable infrastructure

Tollway with integrated solar, wind, storage, EV charging, and utilities.

A vertically-integrated automated tollway for moving people and goods. Podway built alongside roadways and highways within public right-of-way easements. Includes a renewable energy grid with battery-backed solar and wind generation, on-street EV charging, and utilities.

Finance · Build · Own · Operate (FBOO)

Financial Summary - details on page 3-6

Project Cost (CAPEX) \$71.0M

\$2.7M per route-km

\$1,058 per resident cost

Annual Revenue \$58.8M

Multiple long-term contracts and revenue streams from passengers, renewables, advertising, freight, parcels, carbon credits, and attachment fees.

Operating Expenses (OPEX) \$18.3M

Rev share, monitor, security, clean, maintain

Net Operating Income \$30.4M

Multiple scenarios and metrics on page 4



Status and Milestones

ight pod on Pilot Podway

First Pilot Installed & testing (Boston 2021)

Feasibility study Completed

Funding Partial (see page 5)

Insurance & Bonding Have commitment

Rights-of-Way agreement TBD

Route approved TBD

EPC selected 04/2023

First phase Permitted 05/2023

On-site Pilot installed 07/2023

Concession Signed 07/2023

Financial close 07/2023

First phase operational 01/2024

Full system operational 08/2024

Additional Info

Public webpage for Philippines
Request feasibility study

Project Details

Length: 26 km

Guideway with stainless steel exterior, aluminum rails, galvanized steel supports at 24 m (79 ft) spacing. Expected 75+ year lifespan.

Number of Vehicles: 173

Automated, on-demand, battery-electric pods can carry 4 seated passengers or 1400 kg (1.5 ton) pallet-sized payload.

Number of Access Points: 263

Access points (pod stops) are electric lifts that lower pods to ground-level for boarding off the main line.

Serves all major destinations including: Airport(s), Train station(s), Bus terminal(s), Hospitals, Schools, Places of worship, Tourist sites, Grocery stores, Retail, Residential, Freight hubs, Industrial, Distribution centers, and Seaports.

Population served: 54K

72 km/h (45 mph) non-stop. Convenient to population of 53,746. Integrates with existing travel modes. Provides car-like convenience and train-like capacity.

Renewable Energy System: 6.1 MW

6 MW generation of clean and renewable energy. GHG reduction of 5,900 tCO2e per year.





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Feasibility Study and Industry Comparables

Feasibility Study Summary

- √ Financial: Multiple sources of revenue, long-term contracts and network effects deliver durable cash flows and high margin operations.
- ✓ Regulatory: International Automated People Mover standards for system safety.
- ✓ Land acquisition: None. Installed within public rights-of-way (RoW) alongside roadways within utility-like aerial easements.
- ✓ **Government**: Provides aerial RoW easements through long-term concession agreement. Strong government support from revenue stream and no government funding. Provides public transport that is convenient, inclusive, accessible, sustainable, and equitable. No land use or negative impact on other modes of travel. Lowers gov't cost for road & bridge maintenance.
- ✓ Construction: 90% of work is competitively bid on fixed-price contracts with qualified and reputable firms. Infrastructure is built in factory which makes for fast installation and low disruption.
- ✓ Environmental: No significant environmental impact. Carbon negative. Pollution free. Powered by clean and renewable energy
- ✓ Societal: Fast to build and not disruptive. Improved safety, reduced crime. Creates jobs and economic growth. Eliminates congestion & parking issues. Integrates with existing transport.
- ✓ Technical: Exclusive, elevated, fully-automated guideway avoids complexities of multi-modal roadway. Similar to systems that have been safely operating for 45+ years. See box to right →

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Prepared for Md Alamgir Hossain Sunny under NDA

Bay, Laguna, Philippines Solar Podway Project Feasibility Study

For lenders and equity investors to conduct due diligence and analyze business, financial, and technical feasibility of a podway project.

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Podway vs. ATN/PRT

No land use: podways go alongside existing roads use use low-cost stops to enter pods at ground level.

Low cost: mass production of civil infrastructure

Goods: automated transport of freight and packages

Utilities: integrates utility lines & street lighting

Energy: solar & wind on podway generate distributed renewable energy & storage to sell.

High capacity: 6-pod trains every second carry 86,400 seats/hr. Pod lifts can handle any loading demand.

High speed: 242 km/h (150 mph) over long distances

Convenience: road-like network with stops on every block achieve car-like convenience and availability.

Operational ATN/PRT Systems

Location	Name and Vendor	Route (km)	Vehicles	Service Year
Morgantown, West Virginia	Morgantown PRT	5.8	70	1975
London Heathrow Airport	ULTra	3.8	21	2011
Masdar City, UAE	2getthere	1.8	10	2010
Suncheon, South Korea	Vectus	4.6	40	2014
Raytheon, Massachusetts (tested)	PRT 2000	1.5	3	1995-1997

Related podway projects

Barishal, Bangladesh: In Development Phase. AECOM providing program management. Local firm preparing route survey and environment impact study.

Pilot: Installed in Oct 2021 in Massachusetts, USA. Testing underway and operational in Q4 2022.

Government commitments

for 8+ countries in Africa, Asia, and North America

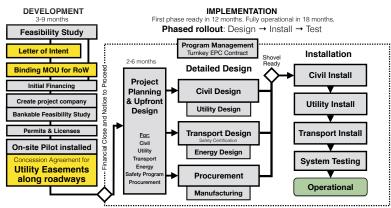
Feasibility Study and Industry Report available upon request.



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Project Details

Timeline



Top-level timeline and schedule

Partners and Major Contracts

Lead Developer <u>Transit X</u>
Accounting / CPA big 4

Concession Agreement Gov't (or private)

Financial advisor EACP

Program Management AECOM

Bankable Study KPMG/PwC/EY

Insurance Lloyds of London

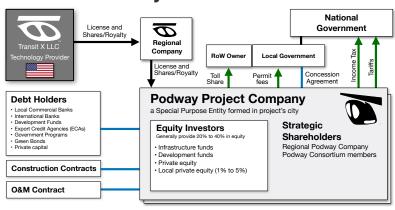
Transit Engineering Capgemini

Civil Works Competitive bid

Energy Systems Competitive bid

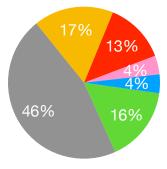
Manufacturing Multiple contracts

Project Structure



Use of Funds

- DevelopmentDesign
- ProcurementImplementation
- Continency
 IDC



Use of Funds

	Task item	Cost (US
D	EVELOPMENT: 3 to 9 months	\$2.8
	Feasibility Study	313,00
	Ridership-Revenue Study	199,00
	Pilot	455,00
	Civil planning & assessment	1,023,00
	Contracts, Documentation & Legal	256,00
	Project Management	227,00
	Travel & Meetings	85,00
	Contingency for Development Phase	284,00
) 	MPLEMENTATION / EPC	\$68.21
	ESIGN: 3 to 6 months duration	11,368,00
2	Financing fees	2,046,00
3	Contracts & Legal	682,00
4	Commission fee	2,069,4
5	Civil Design	2,046,00
	•	
6 7	Transport Design	1,478,00
	Utility Design	1,364,00
3	Permitting & Approvals	796,00
9	Owner's Engineer and Rep	1,023,00
)	Project Management (through construction)	1,137,00
1 2 D	Independent Engineering Consultant	455,00
	ROCUREMENT Substitute (vertical comparts)	32,682,92
3	Substructure (vertical supports)	2,288,00
4 -	Superstructure (guideway)	14,054,00
5	Pods (vehicles)	2,615,00
3	Lifts	1,961,00
7	Solar & Wind generation	10,132,00
3	Battery packs (energy storage)	327,00
9	Shipping & Tariffs	1,307,00
0 IIN 1	ISTALLATION: 12 to 18 month duration Insurance & Bonding	\$12.1 241,56
2	Civil Structures (Podway)	5,556,00
3	Site work	
4	Utility diversions	556,00 1,778,00
	Foundations	
5	Erection (labor + equipment)	1,389,00 1,667,00
3 7	Inspections and Certifications	
7	•	167,00 3,986,00
3	Rolling Stock (Pods & Lifts)	
9	Installation & Commissioning	1,594,00
)	Testing & Safety Certification	1,754,00
1	Documentation & Training	638,00
2	Facilities	1,208,00
3	Pod cleaning facilities	242,00
4	Repair & maintenance facilities	254,00
5	Pod parking garage	290,00
3	Control room	423,00
7	Energy Systems	1,087,00
3	Installation	869,60
9	Utility Interconnects	217,40
0	ther	12,109,36
	5% Contingency	9,267,37
	terest During Construction	2,841,99
2 In		

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Business model

Operate tollway and collect fees for passenger trips, freight, and parcels. In pod direct marketing/advertising.

Renewable energy generation with storage. Utility attachment fees.

Concession Agreement with Government

- Easement rights-of-way for 5% share of revenue
- · Guaranteed minimum usage by government
- 35 to 50 yr term with extension or removal at end
- · A common carrier with social benefit
- · Can sell and distribute renewable energy
- · No land ownership
- · Local content %, Job transition programs
- Clear tender process & reasonable import tariffs
- · Formula for setting majority of fares.
- · Utility integration with attachment fees
- · Service quality levels, capped liability, safety program

Project's IRR

Ability to move project funds into and out of the country

Financial Strengths

- **Predictable revenue** from long-term contracts and multiple revenue streams, including PPA.
- Durable High Margins from long-term contracts, network effects, high barriers to entry, a platform business model, a vertically integrated system, and exclusivity.
- Fixed price & time construction installation of factory-built light civil infrastructure. Phased roll-out.
- Low CAPEX and competitive with rebuilding a roadway or transition to electric vehicles. Lightweight vehicles and loads enable low cost civil structures. Rapid construction reduces interest on debt.
- Low OPEX because no driver cost, no fuel cost, low maintenance and repair costs, low marketing costs
- Low fixed OPEX over 75% of expenses are variable and proportional to revenue.
- Sustainable/Equitable Clean energy and transport delivers superior ESG/SDG/Triple-bottom line
- **Proven tech** Comparable systems have been operating safety for 40+ years in US. Fixed price contracts.

Financial					
Projections	Expected	50% less passenger trips	50% less passenger trips & 50% less freight trips		
Project cost / CAPEX	\$71.0M	\$71.0M	\$71.0M		
NET REVENUE	\$58.8M	\$44.6M	\$31.1M		
Passenger fares	\$27.9M	\$13.9M	\$13.9M		
Long-term guaranteed contracts (est.) Daily trips (% mode share)	\$1.4M	\$696.5K 42,962 (21%)	\$696.5K 42,962 (21%)		
Avg. revenue per trip: \$					
Revenue per vehicle	\$340,101				
Advertising	\$572.1K	\$286.0K	\$286.0K		
per hour per passenger	\$0.62				
Freight & Parcels	\$27.0M	\$27.0M	\$13.5M		
Long-term guaranteed contracts (est.)	\$1.9M	\$1.9M	\$945.8K		
Energy \$/MWh (\$/GJ)	· ·	\$1.1M	\$1.1M		
EV & Carbon Credits	\$880.8K	\$880.8K	\$880.8K		
Attachment fees		\$1.4M	\$1.4M		
OPEX	\$18.3M	\$14.7M	\$11.3M		
Toll share	\$2.9M	\$2.2M	\$1.6M		
Operations & Maintenance, SG&A	\$11.8M	\$8.9M	\$6.2M		
Depreciation / Reserve	\$3.6M	\$3.6M	\$3.6M		
EBIT	\$40.6M	\$29.9M	\$19.8M		
Interest Payment	\$4.8M	\$4.8M	\$4.8M		
Net Operating Income (NOI)	\$30.4M	\$21.4M	\$12.7M		
Gross Margin (OPEX/Revenue)	69%	67%	64%		
NOI / Project cost ratio	0.43	0.30	0.18		
Breakeven Revenue					
Return of Capital	-				
DSCR					
Cash-Flow-to-Debt Ratio Valuation at year 5 (with P/E ratio of 4)					
valuation at year 5 (with 17 L latto of 4)	φ233.3ivi (10.0 times initial equity)				

35%

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10-year Pro Forma

Dollar values in thousands USD ('000)

								ilai values i	ii iiious	sarius (JSD (000)
Years	>	0	1	2	3	4	5	6	7 8	9	10
1 INCOME STATEMENT											
2 Net Revenues	\$	0 \$	17,651 \$	24,712 \$	34,596 \$	48,435 \$	58,837 \$	58,837		\$ \$58	58,837
3 % of steady-state revenue		0%	30%	42%	59%	82%	100%	100%			100%
4 Operating Costs	\$	0	4,413	6,178	8,649	12,109	18,404	18,404			18,404
5 Toll Share	\$	0.00	883	1,236	1,730	2,422	2,942	2,942			2,942
6 Operations & Maintenance, SG&A	\$	0	3,530	4,942	6,919	9,687	11,767	11,767			11,767
7 Depreciation / Reserve	\$	0	0	0	0	0	3,695	3,695			3,695
8 EBIT	\$	0	13,238	18,534	25,947	36,326	40,433	40,433			40,433
9 Interest Payment	\$	4,789 \$	4,789 \$	4,789 \$	4,789 \$	4,789 \$	4,789 \$	4,789		\$	4,789
10 Taxes	\$	0	1,267	2,062	3,174	4,731	5,347	5,347			5,347
11 Net Operating Income (NOI)	\$	(4,789)	7,182	11,683	17,985	26,807	30,298	30,298			30,298
12 BALANCE SHEET											
13 Total Assets	\$	73,284	73,388	73,534	73,738	73,892	73,892	73,892			73,892
14 Cash & Marketable Secur. (BOP)											
15 Fixed Assets (acquisition cost)	\$	73,284	73,388	73,534	73,738	73,892	73,892	73,892			73,892
16 Depreciation	\$	3,664	3,669	3,677	3,687	3,695	3,695	3,695			3,695
17 Accumulated Depreciation	\$	3,664	7,334	11,010	14,697	18,392	22,086	25,781			40,559
18 Total Liabilities	\$	59,682	59,682	59,682	59,682	59,682	59,682	59,682			59,682
19 Debt	\$	59,682	59,682	59,682	59,682	59,682	59,682	59,682			59,682
20 Equity	\$	14,210	21,392	33,075	51,060	77,866	108,164	138,462			259,653
21 Capital	\$	14,210	14,210	14,210	14,210	14,210	14,210	14,210			14,210
22 Retained Earnings	\$	0	7,182	18,865	36,850	63,656	93,954	124,252			245,443
23 CASH FLOW											
24 Free Cash Flow	\$	(73,284)	13,134	18,388	25,743	36,173	44,128	44,128			44,128
25 Cash From Operations	\$	0	13,238	18,534	25,947	36,326	44,128	44,128			44,128
26 Increases in Working Capital	\$	0	0	0	0	0	0	0			0
27 CAPEX	\$	73,284	104	146	204	153	0	0			0
28 Fixed Infrastructure	\$	61,867	0	0	0	0	0	0			0
29 Energy	\$	8,315	0	0	0	0	0	0			0
30 Pods	\$	260	104	146	204	153	0	0			0
31 Interest during construction	\$	2,842	0	0	0	0	0	0			0
32 Cash Flow From/To Finance	\$	69,103	(4,789)	(4,789)	(4,789)	(4,789)	(4,789)	(4,789)			(4,789)
33 Cash From/To Equity Investors	\$	14,210	0	0	0	0	0	0			0
34 Cash From/To Debt (Principal)	\$	59,682	0	0	0	0	0	0			0
35 Dividends	\$	0	0	0	0	0	0	0			0
36 IRR to date		loss	loss	(40%)	(10%)	9%	20%	26%			35%

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Offering

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		IPO or				
Phase -	Initial Development	Development Equity	Implementation Equity	Debt	Brownfield Investors	
Amount to be Raised	1 \$0.3M \$2.8M		\$11.1M	\$59.7M		
Status	Status To be raised To be raised			Have commitment(s)		
Collateral/Asset	MOU an	d/or PPA	Installed equipmen	Installed equipment, Tax Credits, PPA		
Terms	Com	mon + Preferred S	hares	5-20 year term Limited Recourse	Dividends and share of profits	
Exit		implementation months)	Exit @ 18 months after start of operations	n/a	Dividends and profit distribution	
Investment goals	-	ted returns arantee (BG)	>20% IRR	Low risk of default	Long-term, dependable cash flow	
Target Return on Capital	-		36%	n/a	15%	
Use of Funds & Milestones	Contract for Bankable Feasibility Study. Environmental impact Route Survey. Pilot ordered. Create project company in country.	Permits & Planning. Major contracts signed. Pilot installed. Full investment docs. Concession signed.	Overall Design and Docs. First phase procurement and implementation. Insurance & bonding.	Remaining Procurement, installation, and commissioning.		

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