Cabuyao, Laguna, Philippines

New sustainable infrastructure

Tollway with integrated solar, wind, storage, EV charging, and utilities.

A vertically-integrated automated tollway for moving people and goods. Podway built alongside roadways and highways within public right-of-way easements. Includes a renewable energy grid with battery-backed solar and wind generation, on-street EV charging, and utilities.

Finance • Build • Own • Operate (FBOO)

Financial Summary - details on page 3-6

Project Cost (CAPEX) \$260.1M

\$2.9M per route-km \$732 per resident cost

Annual Revenue \$572.5M

Multiple long-term contracts and revenue streams from passengers, renewables, advertising, freight, parcels, carbon credits, and attachment fees.

> Operating Expenses (OPEX) \$156.1M Rev share, monitor, security, clean, maintain

Net Operating Income \$339.0M Multiple scenarios and metrics on page 4

Project Details

Length: 90 km

Guideway with stainless steel exterior, aluminum rails, galvanized steel supports at 24 m (79 ft) spacing. Expected 75+ year lifespan.

Number of Vehicles: 2,101

Automated, on-demand, battery-electric pods can carry 4 seated passengers or 1400 kg (1.5 ton) pallet-sized payload.

Number of Access Points: 895

Access points (pod stops) are electric lifts that lower pods to ground-level for boarding off the main line.

Serves all major destinations including: Airport(s), Train station(s), Bus terminal(s), Hospitals, Schools, Places of worship, Tourist sites, Grocery stores, Retail, Residential, Freight hubs, Industrial, Distribution centers, and Seaports.

Population served: 302K

72 km/h (45 mph) non-stop. Convenient to population of 302,031. Integrates with existing travel modes. Provides car-like convenience and train-like capacity.

Renewable Energy System: 21.7 MW

22 MW generation of clean and renewable energy. GHG reduction of 71,800 tCO2e per year.







Status and Milestones

First PilotInstalled & testing (Boston 2021)Feasibility studyCompletedFundingPartial (see page 5)Insurance & BondingHave commitmentRights-of-Way agreementTBDRoute approvedTBDEPC selected04/2023First phase Permitted05/2023On-site Pilot installed07/2023Financial close07/2023First phase operational01/2024Full system operational08/2024

Additional Info

Public webpage for Philippines Request feasibility study



Feasibility Study and Industry Comparables

Feasibility Study Summary

- ✓ Financial: Multiple sources of revenue, long-term contracts and network effects deliver durable cash flows and high margin operations.
- **Regulatory**: International Automated People Mover standards for system safety.
- ✓ Land acquisition: None. Installed within public rights-of-way (RoW) alongside roadways within utility-like aerial easements.
- **Government**: Provides aerial RoW easements through long-term concession agreement. Strong government support from revenue stream and no government funding. Provides public transport that is convenient, inclusive, accessible, sustainable, and equitable. No land use or negative impact on other modes of travel. Lowers gov't cost for road & bridge maintenance.
- ✓ Construction: 90% of work is competitively bid on fixed-price contracts with gualified and reputable firms. Infrastructure is built in factory which makes for fast installation and low disruption.
- ✓ Environmental: No significant environmental impact. Carbon negative. Pollution free. Powered by clean and renewable energy
- **Societal**: Fast to build and not disruptive. Improved safety, reduced crime. Creates jobs and economic growth. Eliminates congestion & parking issues. Integrates with existing transport.
- **Technical**: Exclusive, elevated, fully-automated guideway avoids complexities of multi-modal roadway. Similar to systems that have been safely operating for 45+ years. See box to right \rightarrow

Podway vs. ATN/PRT

No land use: podways go alongside existing roads use use low-cost stops to enter pods at ground level.

Low cost: mass production of civil infrastructure

Goods: automated transport of freight and packages

Utilities: integrates utility lines & street lighting

Energy: solar & wind on podway generate distributed renewable energy & storage to sell.

High capacity: 6-pod trains every second carry 86,400 seats/hr. Pod lifts can handle any loading demand.

High speed: 242 km/h (150 mph) over long distances

Convenience: road-like network with stops on every block achieve car-like convenience and availability.

Operational ATN/PRT Systems

Location	Name and Vendor	Route (km)	Vehicles	Service Year
Morgantown, West Virginia	Morgantown PRT	5.8	70	1975
London Heathrow Airport	ULTra	3.8	21	2011
Masdar City, UAE	2getthere	1.8	10	2010
Suncheon, South Korea	Vectus	4.6	40	2014
Raytheon, Massachusetts (tested)	PRT 2000	1.5	3	1995-1997

Related podway projects

Barishal, Bangladesh: In Development Phase. AECOM providing program management. Local firm preparing route survey and environment impact study.

Pilot: Installed in Oct 2021 in Massachusetts, USA. Testing underway and operational in Q4 2022.

Government commitments

for 8+ countries in Africa, Asia, and North America

Feasibility Study and Industry Report available upon request.



	Regional Table
E.	Environmental Impact Table100
	Passenger Fare Table101
	Financial Table102
	Similarity to Other Systems103
L.	Employment Table104
	Project Table
	Capacity Table
L.	Revenue Share Table
M.	Right-of-way Easement Envelope107
	Energy Generation and Storage108
O.	Impact and Resources109

Page 2

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Cabuyao, Laguna, Philippines Podway Project Feasibility Study

and equity investors to conduct due diligence and analyze financial, and technical feasibility of a podway project

.....Page 1

....6

....15 17

.....19 23

....4243

45

46

.....51

....6771 76 7980

....88

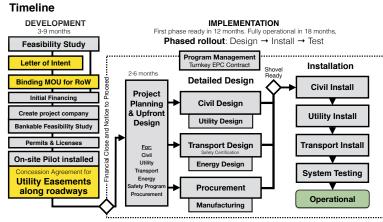
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2	Solar Podway P
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	business, financial, and te
	-
	Executive SummaryPa
	<u>Chapters</u>
	1. PROJECT OVERVIEW
	2. MARKET
	3. FARES
	4. RIDERSHIP
	5. FINANCIALS
	6. RIGHTS-OF-WAY
	7. ENVIRONMENTAL
2-	8. SAFETY
2	9. REGULATORY
~	10. STAKEHOLDERS
	12. EMPLOYMENT
	13. BOUTE
	14. PROJECT COSTS
	15. TIMELINE
	16. DEVELOPMENT PHASE
	17. DESIGN PHASE
	18. CONSTRUCTION PHASE
	19. SYSTEM
2	20. CIVIL WORKS
2-	21. ELECTRICAL & MECH WORKS
-	22. ROLLING STOCK
	23. UTILITY
	24. ENERGY
	25. RESILIENCY
	26. CAPACITY
	27. OPERATIONS
	28. INSURANCE

29. RISKS



Project Details



Top-level timeline and schedule

Partners and Major Contracts

Lead Developer Transit X

- Accounting / CPA big 4
- Concession Agreement Gov't (or private)

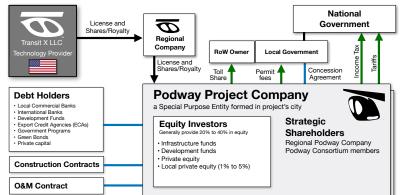
Financial advisor EACP

- **Program Management AECOM**
 - Bankable Study KPMG/PwC/EY

Insurance Lloyds of London

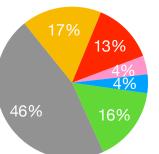
- Transit Engineering Capgemini
 - Civil Works Competitive bid
 - Energy Systems Competitive bid
 - Manufacturing Multiple contracts

Project Structure



Use of Funds





Use of Funds

	Task item	Cost (US\$)
1	DEVELOPMENT: 3 to 9 months	\$10.4M
2	Feasibility Study	1,145,000
3	Ridership-Revenue Study	728,000
4	Pilot	1,665,000
5	Civil planning & assessment	3,746,000
6	Contracts, Documentation & Legal	936,000
7	Project Management	832,000
8	Travel & Meetings	312,000
9	Contingency for Development Phase	1,041,000
10	IMPLEMENTATION / EPC	\$249.8M
11	DESIGN: 3 to 6 months duration	41,619,000
12	Financing fees	7,491,000
13	Contracts & Legal	2,497,000
14	Commission fee	7,576,338
15	Civil Design	7,491,000
16	Transport Design	5,410,000
17	Utility Design	4,994,000
18	Permitting & Approvals	2,913,000
19	Owner's Engineer and Rep	3,746,000
20	Project Management (through construction)	4,162,000
21	Independent Engineering Consultant	1,665,000
22	PROCUREMENT	119,655,633
23	Substructure (vertical supports)	8,376,000
24	Superstructure (guideway)	51,452,000
25	Pods (vehicles)	9,572,000
26	Lifts	7,179,000
27	Solar & Wind generation	37,093,000
28	Battery packs (energy storage)	1,197,000
29	Shipping & Tariffs	4,786,000
30	INSTALLATION: 12 to 18 month duration	\$44.2M
31	Insurance & Bonding	884,411
32	Civil Structures (Podway)	20,341,000
33	Site work	2,034,000
34	Utility diversions	6,509,000
35	Foundations	5,085,000
36	Erection (labor + equipment)	6,102,000
37	Inspections and Certifications	610,000
38	Rolling Stock (Pods & Lifts)	14,593,000
39	Installation & Commissioning	5,837,000
40	Testing & Safety Certification	6,421,000
41	Documentation & Training	2,335,000
42	Facilities	4,422,000
43	Pod cleaning facilities	884,000
44	Repair & maintenance facilities	929,000
45	Pod parking garage	1,061,000
46	Control room	1,548,000
47	Energy Systems	3,980,000
48	Installation	3,184,000
49	Utility Interconnects	796,000
50	Other	44,333,656
51	15% Contingency	33,928,818
52	Interest During Construction	10,404,838
53	TOTAL PROJECT COSTS	\$260.1M

Business model

· Formula for setting majority of fares.

· Utility integration with attachment fees

· Service quality levels, capped liability, safety program

Project's IRR

· Ability to move project funds into and out of the country

Financial Strengths Operate tollway and collect fees for • Predictable revenue from long-term contracts and passenger trips, freight, and parcels. In multiple revenue streams, including PPA. pod direct marketing/advertising. • Durable High Margins from long-term contracts, network effects, high barriers to entry, a platform business Renewable energy generation with model, a vertically integrated system, and exclusivity. storage. Utility attachment fees. Fixed price & time construction installation of • factory-built light civil infrastructure. Phased roll-out. • **Low CAPEX** and competitive with rebuilding a roadway **Concession Agreement with Government** or transition to electric vehicles. Lightweight vehicles and loads Easement rights-of-way for 5% share of revenue enable low cost civil structures. Rapid construction reduces ٠ Guaranteed minimum usage by government interest on debt. 35 to 50 yr term with extension or removal at end • Low OPEX because no driver cost, no fuel cost, low · A common carrier with social benefit maintenance and repair costs, low marketing costs · Can sell and distribute renewable energy · No land ownership • Low fixed OPEX over 75% of expenses are variable Local content %, Job transition programs and proportional to revenue. Clear tender process & reasonable import tariffs

- Sustainable/Equitable Clean energy and transport delivers superior ESG/SDG/Triple-bottom line
- **Proven tech** Comparable systems have been operating safety for 40+ years in US. Fixed price contracts.

Financial Projections	Expected	50% less passenger trips	50% less passenger trips & 50% less freight trips	
Project cost / CAPEX	\$260.1M	\$260.1M	\$260.1M	
NET REVENUE	\$572.5M	\$431.1M	\$297.3M	
Passenger fares	\$275.8M	\$137.9M	\$137.9M	
Long-term guaranteed contracts (est.) Daily trips (% mode share)	\$13.8M 482,864 (45%)	\$6.9M 241,432 (23%)	\$6.9M 241,432 (23%)	
Avg. revenue per trip: \$ Revenue per vehicle				
Advertising per hour per passenger	\$7.0M	\$3.5M	\$3.5M	
Freight & Parcels	\$267.6M	\$267.6M	\$133.8M	
Energy \$/MWh (\$/GJ)	\$3.6M	\$3.6M	\$3.6M	
EV & Carbon Credits	\$10.7M	\$10.7M	\$10.7M	
Attachment fees	\$7.8M	\$7.8M	\$7.8M	
OPEX	\$156.1M	\$120.8M	\$87.3M	
Toll share	\$28.6M	\$21.6M	\$14.9M	
Operations & Maintenance, SG&A	\$114.5M	\$86.2M	\$59.5M	
Depreciation / Reserve	\$13.0M \$416.4M	\$13.0M \$310.3M	\$13.0M \$210.0M	
Interest Payment	\$17.5M	\$17.5M	¢2 10:0111 \$17.5M	
Net Operating Income (NOI)	\$339.0M	\$248.9M	\$163.6M	
Gross Margin (OPEX/Revenue)	73%	72%	71%	
NOI / Project cost ratio	1.30	0.96	0.63	
Breakeven Revenue	21%			
Return of Capital	2.7 years			
DSCR	Year 1: 7.35 Year 5: 24.49			
Cash-Flow-to-Debt Ratio Valuation at year 5 (with P/E ratio of 4)	1.55 \$2.3B (44.0 times initial equity)			

77%

10-year Pro Forma

Dollar values in thousands USD ('000)

Year	5 🕨	0	1	2	3	4	5	6	789	10
INCOME STATEMENT										
Net Revenues	\$	0\$	171,744 \$	240,442 \$	336,619 \$	471,266 \$	572,481 \$	572,481	\$57 \$57 \$57 \$	572,481
% of steady-state revenue		0%	30%	42%	59%	82%	100%	100%		100%
Operating Costs	\$	0	42,936	60,110	84,155	117,817	156,647	156,647		156,647
Toll Share	\$	0.00	8,587	12,022	16,831	23,563	28,624	28,624		28,624
Operations & Maintenance, SG&A	\$	0	34,349	48,088	67,324	94,253	114,496	114,496		114,496
Depreciation / Reserve	\$	0	0	0	0	0	13,526	13,526		13,526
EBIT	\$	0	128,808	180,331	252,464	353,450	415,834	415,834		415,834
Interest Payment	\$	17,533 \$	17,533 \$	17,533 \$	17,533 \$	17,533 \$	17,533 \$	17,533	\$	17,533
Taxes	\$	0	16,691	24,420	35,240	50,387	59,745	59,745		59,745
Net Operating Income (NOI)	\$	(17,533)	94,584	138,379	199,691	285,529	338,556	338,556		338,556
BALANCE SHEET										
Total Assets	\$	263,147	264,412	266,183	268,662	270,526	270,526	270,526		270,526
Cash & Marketable Secur. (BOP)										
Fixed Assets (acquisition cost)	\$	263,147	264,412	266,183	268,662	270,526	270,526	270,526		270,526
Depreciation	\$	13,157	13,221	13,309	13,433	13,526	13,526	13,526		13,526
Accumulated Depreciation	\$	13,157	26,378	39,687	53,120	66,646	80,173	93,699		147,804
Total Liabilities	\$	218,502	218,502	218,502	218,502	218,502	218,502	218,502		218,502
Debt	\$	218,502	218,502	218,502	218,502	218,502	218,502	218,502		218,502
Equity	\$	52,024	146,608	284,987	484,678	770,207	1,108,763	1,447,319		2,801,543
Capital	\$	52,024	52,024	52,024	52,024	52,024	52,024	52,024		52,024
Retained Earnings	\$	0	94,584	232,962	432,654	718,183	1,056,739	1,395,295		2,749,519
CASH FLOW										
Free Cash Flow	\$	(263,147)	127,543	178,561	249,985	351,586	429,361	429,361		429,361
Cash From Operations	\$	0	128,808	180,331	252,464	353,450	429,361	429,361		429,361
Increases in Working Capital	\$	0	0	0	0	0	0	0		0
CAPEX	\$	263,147	1,265	1,771	2,479	1,864	0	0		0
Fixed Infrastructure	\$	210,349	0	0	0	0	0	0		0
Energy	\$	39,231	0	0	0	0	0	0		0
Pods	\$	3,162	1,265	1,771	2,479	1,864	0	0		0
Interest during construction	\$	10,405	0	0	0	0	0	0		0
Cash Flow From/To Finance	\$	252,993	(17,533)	(17,533)	(17,533)	(17,533)	(17,533)	(17,533)		(17,533)
Cash From/To Equity Investors	\$	52,024	0	0	0	0	0	0		0
Cash From/To Debt (Principal)	\$	218,502	0	0	0	0	0	0		C
Dividends	\$	0	0	0	0	0	0	0		0
IRR to date		loss	(52%)	10%	43%	60%	69%	73%		77%

Offering

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		IPO or			
Phase 🕳	Initial Development	Development Equity	Implementation Equity	Debt	Brownfield Investors
Amount to be Raised	\$1.0M	\$10.4M	\$40.6M	\$218.5M	
Status	To be raised	To be raised	Have com	12-18 months from start of operations	
Collateral/Asset	MOU an	d/or PPA	t, Tax Credits, PPA		
Terms	Com	mon + Preferred S	hares	5-20 year term Limited Recourse	Dividends and share of profits
Exit		implementation months)	Exit @ 18 months after start of operations	n/a	Dividends and profit distribution
Investment goals	-	ted returns arantee (BG)	>20% IRR	Low risk of default	Long-term, dependable cash flow
Target Return on Capital	72% (or 15% with BG)	54% (or 15% with BG)	36%	n/a	15%
Use of Funds & Milestones	Pilot ins		Overall Design and Docs. First phase procurement and implementation. Insurance & bonding.	Remaining Procurement, installation, and commissioning.	