Calauan, Laguna, Philippines

New sustainable infrastructure

Tollway with integrated solar, wind, storage, EV charging, and utilities.

A vertically-integrated automated tollway for moving people and goods. Podway built alongside roadways and highways within public right-of-way easements. Includes a renewable energy grid with battery-backed solar and wind generation, on-street EV charging, and utilities.

Finance · Build · Own · Operate (FBOO)

Financial Summary - details on page 3-6

Project Cost (CAPEX) \$107.0M

\$2.7M per route-km

\$1,220 per resident cost **Annual Revenue**

\$77.0M

\$38.4M

Multiple long-term contracts and revenue streams from passengers, renewables, advertising, freight, parcels, carbon credits, and attachment fees.

Operating Expenses (OPEX) \$24.6M

Rev share, monitor, security, clean, maintain

Net Operating Income

Guideway with stainless steel exterior, aluminum rails, galvanized

Automated, on-demand, battery-electric pods can carry 4 seated

Serves all major destinations including: Airport(s), Train station(s),

Bus terminal(s), Hospitals, Schools, Places of worship, Tourist sites, Grocery stores, Retail, Residential, Freight hubs, Industrial,

Access points (pod stops) are electric lifts that lower pods to

passengers or 1400 kg (1.5 ton) pallet-sized payload.

Number of Access Points: 398

ground-level for boarding off the main line.

steel supports at 24 m (79 ft) spacing. Expected 75+ year lifespan.

Multiple scenarios and metrics on page 4

Holon Valvy Scrops Holon Valvy Scrops Assert Polymer Assert

Status and Milestones

ght pod on Pilot Podway

Calauan[®]

First Pilot Installed & testing (Boston 2021)

Feasibility study Completed

Funding Partial (see page 5)

Insurance & Bonding Have commitment

Rights-of-Way agreement TBD

Route approved TBD

EPC selected 04/2023

First phase Permitted 05/2023

On-site Pilot installed 07/2023

Concession Signed 07/2023

Financial close 07/2023

First phase operational 01/2024

Full system operational 08/2024

Population served: 70K

Distribution centers, and Seaports.

Number of Vehicles: 225

Project Details

Length: 40 km

72 km/h (45 mph) non-stop. Convenient to population of 70,154. Integrates with existing travel modes. Provides car-like convenience and train-like capacity.

Renewable Energy System: 9.2 MW

9 MW generation of clean and renewable energy. GHG reduction of 7,700 tCO2e per year.

Additional Info

Public webpage for Philippines
Request feasibility study





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Feasibility Study and Industry Comparables

Feasibility Study Summary

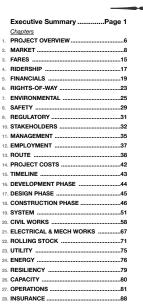
- √ Financial: Multiple sources of revenue, long-term contracts and network effects deliver durable cash flows and high margin operations.
- ✓ Regulatory: International Automated People Mover standards for system safety.
- ✓ Land acquisition: None. Installed within public rights-of-way (RoW) alongside roadways within utility-like aerial easements.
- ✓ **Government**: Provides aerial RoW easements through long-term concession agreement. Strong government support from revenue stream and no government funding. Provides public transport that is convenient, inclusive, accessible, sustainable, and equitable. No land use or negative impact on other modes of travel. Lowers gov't cost for road & bridge maintenance.
- ✓ Construction: 90% of work is competitively bid on fixed-price contracts with qualified and reputable firms. Infrastructure is built in factory which makes for fast installation and low disruption.
- ✓ Environmental: No significant environmental impact. Carbon negative. Pollution free. Powered by clean and renewable energy
- ✓ Societal: Fast to build and not disruptive. Improved safety, reduced crime. Creates jobs and economic growth. Eliminates congestion & parking issues. Integrates with existing transport.
- ✓ Technical: Exclusive, elevated, fully-automated guideway avoids complexities of multi-modal roadway. Similar to systems that have been safely operating for 45+ years. See box to right →

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Prepared for Md Alamgir Hossain Sunny under NDA

Calauan, Laguna, Philippines Solar Podway Project Feasibility Study

For lenders and equity investors to conduct due diligence and analyze business, financial, and technical feasibility of a podway project.





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Podway vs. ATN/PRT

No land use: podways go alongside existing roads use use low-cost stops to enter pods at ground level.

Low cost: mass production of civil infrastructure

Goods: automated transport of freight and packages

Utilities: integrates utility lines & street lighting

Energy: solar & wind on podway generate distributed renewable energy & storage to sell.

High capacity: 6-pod trains every second carry 86,400 seats/hr. Pod lifts can handle any loading demand.

High speed: 242 km/h (150 mph) over long distances

Convenience: road-like network with stops on every block achieve car-like convenience and availability.

Operational ATN/PRT Systems

Location	Name and Vendor	Route (km)	Vehicles	Service Year
Morgantown, West Virginia	Morgantown PRT	5.8	70	1975
London Heathrow Airport	ULTra	3.8	21	2011
Masdar City, UAE	2getthere	1.8	10	2010
Suncheon, South Korea	Vectus	4.6	40	2014
Raytheon, Massachusetts (tested)	PRT 2000	1.5	3	1995-1997

Related podway projects

Barishal, Bangladesh: In Development Phase. AECOM providing program management. Local firm preparing route survey and environment impact study.

Pilot: Installed in Oct 2021 in Massachusetts, USA. Testing underway and operational in Q4 2022.

Government commitments

for 8+ countries in Africa, Asia, and North America

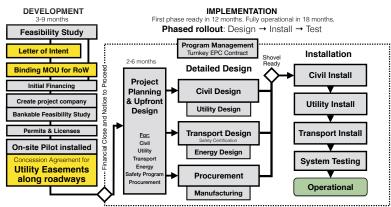
Feasibility Study and Industry Report available upon request.



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Project Details

Timeline



Top-level timeline and schedule

Partners and Major Contracts

Lead Developer Transit X
Accounting / CPA big 4

Concession Agreement Gov't (or private)

Financial advisor EACP

Program Management AECOM

Bankable Study KPMG/PwC/EY

Insurance Lloyds of London

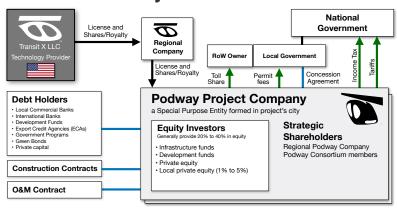
Transit Engineering Capgemini

Civil Works Competitive bid

Energy Systems Competitive bid

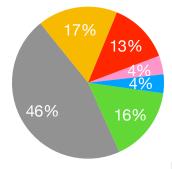
Manufacturing Multiple contracts

Project Structure



Use of Funds

- DevelopmentDesign
- ProcurementImplementation
- Continency



Use of Funds

	Task item	Cost (US
	DEVELOPMENT : 3 to 9 months	\$4.3
	Feasibility Study	471,0
	Ridership-Revenue Study	299,0
	Pilot	684,0
	Civil planning & assessment	1,540,0
	Contracts, Documentation & Legal	385,0
	Project Management	342,0
	Travel & Meetings	128,0
	Contingency for Development Phase	428,0
) [IMPLEMENTATION / EPC	\$102.7
1	DESIGN: 3 to 6 months duration	17,113,0
2	Financing fees	3,080,0
3	Contracts & Legal	1,027,0
1	Commission fee	3,115,3
5	Civil Design	3,080,0
6	Transport Design	2,225,0
7	Utility Design	2,054,0
3	Permitting & Approvals	1,198,0
9	Owner's Engineer and Rep	1,540,0
)	Project Management (through construction)	1,711,0
1	Independent Engineering Consultant	685,0
2 F	PROCUREMENT	49,201,0
3	Substructure (vertical supports)	3,444,0
1	Superstructure (guideway)	21,156,0
5	Pods (vehicles)	3,936,0
3	Lifts	2,952,0
7	Solar & Wind generation	15,252,0
3	Battery packs (energy storage)	492,0
9	Shipping & Tariffs	1,968,0
	NSTALLATION: 12 to 18 month duration	\$18.2
1	Insurance & Bonding	363,6
2	Civil Structures (Podway)	8,364,0
	Site work	836,0
1	Utility diversions	2,676,0
5	Foundations	2,091,0
3	Erection (labor + equipment)	2,509,0
7	Inspections and Certifications Rolling Stock (Pods & Lifts)	251,0 6,000,0
3	Installation & Commissioning	
9	Testing & Safety Certification	2,400,0 2,640,0
) I	Documentation & Training	2,040,0
2	Facilities	1,818,0
3	Pod cleaning facilities	364,0
1	Repair & maintenance facilities	382,0
5	Pod parking garage	436,0
3	Control room	636,0
7	Energy Systems	1,636,0
3	Installation	1,308,8
9	Utility Interconnects	327,2
	Other	18,229,5
	other 15% Contingency	13,951,1
	1070 Contingency	10,801,1
	nterest During Construction	4,278,3

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Business model

Operate tollway and collect fees for passenger trips, freight, and parcels. In pod direct marketing/advertising.

Renewable energy generation with storage. Utility attachment fees.

Concession Agreement with Government

- Easement rights-of-way for 5% share of revenue
- · Guaranteed minimum usage by government
- 35 to 50 yr term with extension or removal at end
- · A common carrier with social benefit
- · Can sell and distribute renewable energy
- · No land ownership
- · Local content %, Job transition programs
- Clear tender process & reasonable import tariffs
- · Formula for setting majority of fares.
- · Utility integration with attachment fees
- · Service quality levels, capped liability, safety program

Project's IRR

Ability to move project funds into and out of the country

Financial Strengths

- **Predictable revenue** from long-term contracts and multiple revenue streams, including PPA.
- Durable High Margins from long-term contracts, network effects, high barriers to entry, a platform business model, a vertically integrated system, and exclusivity.
- Fixed price & time construction installation of factory-built light civil infrastructure. Phased roll-out.
- Low CAPEX and competitive with rebuilding a roadway or transition to electric vehicles. Lightweight vehicles and loads enable low cost civil structures. Rapid construction reduces interest on debt.
- Low OPEX because no driver cost, no fuel cost, low maintenance and repair costs, low marketing costs
- Low fixed OPEX over 75% of expenses are variable and proportional to revenue.
- Sustainable/Equitable Clean energy and transport delivers superior ESG/SDG/Triple-bottom line
- **Proven tech** Comparable systems have been operating safety for 40+ years in US. Fixed price contracts.

Financial Projections	Expected	50% less passenger trips	50% less passenger trips & 50% less freight trips
Project cost / CAPEX	\$107.0M	\$107.0M	\$107.0M
NET REVENUE	\$77.0M	\$58.5M	\$40.8M
Passenger fares	\$36.4M	\$18.2M	\$18.2M
Long-term guaranteed contracts (est.)	\$1.8M	\$909.1K	\$909.1K
Daily trips (% mode share)		56,079 (21%)	56,079 (21%)
Avg. revenue per trip: \$			
Revenue per vehicle Advertising		фо 7 0 41/	\$0.70 ALC
per hour per passenger	\$746.7K	\$373.4K	\$373.4K
Freight & Parcels		\$35.3M	\$17.6M
Long-term guaranteed contracts (est.)	· ·	\$2.5M	\$1.2M
Energy	1		· · · · · · · · · · · · · · · · · · ·
\$/MWh (\$/GJ)	¥	Ψ1.71	Ψ1.71
EV & Carbon Credits	\$1.1M	\$1.1M	\$1.1M
per tCO2e	\$120	·	·
Attachment fees	\$1.8M	\$1.8M	\$1.8M
OPEX	\$24.6M	\$20.0M	\$15.6M
Toll share	\$3.9M	\$2.9M	\$2.0M
Operations & Maintenance, SG&A	\$15.4M	\$11.7M	\$8.2M
Depreciation / Reserve	\$5.3M	\$5.3M	\$5.3M
EBIT	\$52.4M	\$38.5M	\$25.3M
Interest Payment	\$7.2M	\$7.2M	\$7.2M
Net Operating Income (NOI)	\$38.4M	\$26.6M	\$15.4M
Gross Margin (OPEX/Revenue)	68%	66%	62%
NOI / Project cost ratio		0.25	0.14
Breakeven Revenue			
Return of Capital	,		
DSCR			
Cash-Flow-to-Debt Ratio			
Valuation at year 5 (with P/E ratio of 4)	\$308.1M (14.4 times initial equity)		

31%

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10-year Pro Forma

Dollar values in thousands USD ('000)

	Dollar values in thousands OSD (OC			3 03D (000)					
Years	>	0	1	2	3	4	5	6 789	10
1 INCOME STATEMENT									
2 Net Revenues	\$	0 \$	23,110 \$	32,354 \$	45,296 \$	63,415 \$	77,034 \$	77,034 \$77 \$77 \$77	\$ 77,034
3 % of steady-state revenue		0%	30%	42%	59%	82%	100%	100%	100%
4 Operating Costs	\$	0	5,778	8,089	11,324	15,854	24,820	24,820 24, 24, 24,	24,820
5 Toll Share	\$	0.00	1,156	1,618	2,265	3,171	3,852	3,852	3,852
6 Operations & Maintenance, SG&A	\$	0	4,622	6,471	9,059	12,683	15,407	15,407	15,407
7 Depreciation / Reserve	\$	0	0	0	0	0	5,562	5,562	5,562
8 EBIT	\$	0	17,333	24,266	33,972	47,561	52,214	52,214 214 214 214	52,214
9 Interest Payment	\$	7,209 \$	7,209 \$	7,209 \$	7,209 \$	7,209 \$	7,209 \$	7,209	\$ 7,209
10 Taxes	\$	0	1,518	2,558	4,014	6,053	6,751	6,751 751 751 751	6,751
11 Net Operating Income (NOI)	\$	(7,209)	8,605	14,498	22,748	34,299	38,254	38,254	38,254
12 BALANCE SHEET									
13 Total Assets	\$	110,447	110,582	110,772	111,038	111,237	111,237	111,237	111,237
14 Cash & Marketable Secur. (BOP)									
15 Fixed Assets (acquisition cost)	\$	110,447	110,582	110,772	111,038	111,237	111,237	111,237	111,237
16 Depreciation	\$	5,522	5,529	5,539	5,552	5,562	5,562	5,562 562 562 562	5,562
17 Accumulated Depreciation	\$	5,522	11,051	16,590	22,142	27,704	33,266	38,828	61,075
18 Total Liabilities	\$	89,845	89,845	89,845	89,845	89,845	89,845	89,845 45 845 845	89,845
19 Debt	\$	89,845	89,845	89,845	89,845	89,845	89,845	89,845	89,845
20 Equity	\$	21,392	29,997	44,494	67,243	101,541	139,795	178,049 302 556 810	331,064
21 Capital	\$	21,392	21,392	21,392	21,392	21,392	21,392	21,392	21,392
22 Retained Earnings	\$	0	8,605	23,103	45,851	80,150	118,403	156,657 711 164 418	309,672
23 CASH FLOW									
24 Free Cash Flow	\$	(110,447)	17,197	24,076	33,707	47,361	57,776	57,776 776 776 776	57,776
25 Cash From Operations	\$	0	17,333	24,266	33,972	47,561	57,776	57,776	57,776
26 Increases in Working Capital	\$	0	0	0	0	0	0	0 0 0 0	0
27 CAPEX	\$	110,447	135	190	266	200	0	0	0
28 Fixed Infrastructure	\$	93,520	0	0	0	0	0	0 0 0 0	0
29 Energy	\$	12,310	0	0	0	0	0	0	0
30 Pods	\$	339	135	190	266	200	0	0 0 0 0	0
31 Interest during construction	\$	4,278	0	0	0	0	0	0	0
32 Cash Flow From/To Finance	\$	104,028	(7,209)	(7,209)	(7,209)	(7,209)	(7,209)	(7,209) 09) (09) (09)	(7,209)
33 Cash From/To Equity Investors	\$	21,392	0	0	0	0	0	0	0
34 Cash From/To Debt (Principal)	\$	89,845	0	0	0	0	0	0 0 0 0	0
35 Dividends	\$	0	0	0	0	0	0	0	0
36 IRR to date		loss	loss	(45%)	(16%)	4%	15%	22% 5% 8% 10%	31%
		1033	1000	(.0 /0)	(. 0 / 0)	170	.070	,0.070.0707070	3

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Offering

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		IPO or			
Phase -	Initial Development	Development Equity	Implementation Equity	Debt	Brownfield Investors
Amount to be Raised	\$0.4M	\$4.3M \$16.7M		\$89.8M	
Status	To be raised To be raised		Have com	mitment(s)	12-18 months from start of operations
Collateral/Asset	MOU an	d/or PPA	Installed equipmen	nstalled equipment, Tax Credits, PPA	
Terms	Com	mon + Preferred S	hares	5-20 year term Limited Recourse	Dividends and share of profits
Exit		implementation months)	Exit @ 18 months after start of operations	n/a	Dividends and profit distribution
Investment goals	•	ted returns arantee (BG)	>20% IRR	Low risk of default	Long-term, dependable cash flow
Target Return on Capital			36%	n/a	15%
Use of Funds & Milestones	Contract for Bankable Feasibility Study. Environmental impact Route Survey. Pilot ordered. Create project company in country.	Permits & Planning. Major contracts signed. Pilot installed. Full investment docs. Concession signed.	Overall Design and Docs. First phase procurement and implementation. Insurance & bonding.	Remaining Procurement, installation, and commissioning.	

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