Henry County, Georgia

Automated Transit Network Tollway

Finance · Build · Own · Operate (FBOO)

A privately built and operated elevated guideway for moving people and goods in metro and intercity Built alongside roadways within public right-of-way easements. A network of automated electric vehicles (pods). Provides convenience of cars and capacity of trains. Includes a renewable energy grid.



Financial Summary (details on page 4)

Project Cost (CAPEX) \$1.3B

\$3.8M per route-km \$171,911 per pod \$5,618 per resident

Annual Revenue \$1.7B

Passengers, advertising, freight, parcels, energy, carbon credits, and attachment fees

Operating Expenses (OPEX) \$495.2M

Rev share, monitor, security, clean, maintain

Net Operating Income \$964.8M

Multiple scenarios and metrics on page 4



Project Details

Length: 343 km

Dual (two-way) elevated guideway with stainless steel exterior, aluminum rails, steel supports at 23 m (75 ft) spacing.

Number of Vehicles: 7,666

Automated, on-demand, battery-electric pods can carry 4 seated passengers or 900 kg payload.

Number of Stops: 693

Pod stops are electric lifts that lower pods to ground-level for boarding off the main line.

Serves all major destinations including: Airport(s), Train station(s), Bus terminal(s), Hospitals, Schools, Places of worship, Tourist sites, Grocery stores, Retail, Residential, Freight hubs, Industrial, Distribution centers, and Seaports.

Coverage, Convenience, Capacity

72 km/h (45 mph) non-stop. Convenient to 90% of population within 3 min. of a stop. Integrates with existing travel modes. Provides car-like convenience and train-like capacity.

Clean and renewable energy

249 MW generation and 74 MWh battery

Status and Milestones

Feasibility study Completed

Rights-of-Way agreement TBD

Route approved TBD

EPC selected 05/2022

Permitted 06/2022

Concession Agreement Prior to financial close

Financial close 08/2022

Start of operations 09/2023

Additional Info

Public webpage for Georgia Request feasibility study









Feasibility Study and Industry Comparables

Feasibility Study Summary

- ✓ **Financial**: Multiple sources of revenue and network effects provide for durable cash flows and high margin operations.
- ✓ Regulatory: International Automated People Mover standards for system safety.
- ✓ Land acquisition: None. Installed within public rights-of-way (RoW) alongside roadways within utility-like aerial easements.
- ✓ Government: Provides aerial RoW easements through long-term concession agreement. Strong government support due to: no gov't subsidies or guarantees required. Provides public transport that is convenient, inclusive, accessible, sustainable, and equitable. No land use or negative impact on other modes of travel. Provides revenue stream to government. Lowers gov't cost for road & bridge maintenance.
- ✓ Construction: 90% of work is competitively bid on fixed-price contracts with qualified and reputable firms. Infrastructure is built in factory which makes for fast installation and low disruption.
- ✓ Environmental: No significant environmental impact. Carbon negative. Pollution free. Powered by clean and renewable energy
- ✓ Societal: Fast to build and not disruptive. Improved safety, reduced crime. Creates jobs and economic growth. Eliminates congestion & parking issues. Integrates with existing transport.
- ✓ Technical: Exclusive, elevated, fully-automated guideway avoids complexities of multi-modal roadway. Similar to systems that have been in operations for 40+ years. See box to right →

Podway's unique value compared to Automated Transit Networks (ATN)?

No burden to gov't: projects are profitable without government funding or subsidies.

No land use: podways fit alongside existing roads without disruption. No large stations needed because pods travel to ground level on vertical lifts.

Convenience: low-cost stops (no land use) on every block lead to high mode share.

High capacity: pod trains, shorter headways, and non-stop junctions provide higher capacity,

Comparable ATN Systems

Location	Name and Vendor	Route (km)	Vehicles	Service Year
Morgantown, West Virginia	Morgantown PRT	5.8	70	1975
London Heathrow Airport	ULTra	3.8	21	2011
Masdar City, UAE	2getthere	1.8	10	2010
Suncheon, South Korea	Vectus	4.6	40	2014
Raytheon, Massachusetts (tested)	PRT 2000	1.5	3	1995

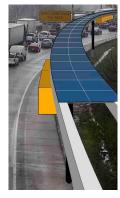
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Henry County, Georgia Solar Podway Project Feasibility Study

For lenders and equity investors to conduct due diligence and analyze business, financial, and technical feasibility of a podway project.

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Related podway projects

Barishal, Bangladesh: In Development Phase. AECOM providing program management. Local firm preparing route survey and environment impact study.

Pilot: Installed in Oct 2021 in Massachusetts, USA. Testing started and operational in Q1 2022.

Binding MOU and Letters of Intent

for 6+ projects in Africa, Europe and East Asia.

Feasibility Study and Industry Report available upon request.



Project Details

Timeline IMPLEMENTATION DEVELOPMENT Feasibility Study Program Managemen Turnkey EPC Contract Installation 2-6 months **Detailed Design** Binding MOU for RoW Civil Install Initial Financing Project Civil Design Planning Utility Install & Upfron Bankable Feasibility Study **Utility Design** Permits & Approvals Transport Install Transport Design Energy Design **Utility Easements** Commission along roadways Procurement Pilot installation Operational Manufacturing

Top-level timeline and schedule

Partners and Major Contracts

Lead Developer Transit X

Government City

Local partner Podway Pvt Ltd

Financing advisor EACP

Program Management AECOM

EPC AECOM

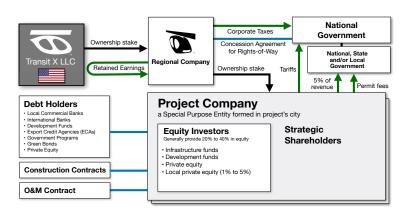
Transit Engineering Altran Group

Civil Works Competitive bid

Energy Systems Competitive bid

Manufacturing Competitive bid

Project Structure



Use of Funds

1 I	DEVELOPMENT : 6 to 12 months	\$52,715,000
2	Bankable Feasibility Study	5,799,000
:	Ridership-Revenue Study	3,690,000
	Pilot	8,434,000
	Civil planning & assessment	18,977,000
	Contracts, Documentation & Legal	4,744,000
	Project Management	4,217,000
	Travel & Meetings	1,581,000
	Contingency for Development Phase	5,272,000
0	MPLEMENTATION / EPC	\$1,259,139,974
1 [DESIGN	303,110,000
2	Financing fees	54,560,000
3	Contracts & Legal	18,187,000
4	Commission fee	38,384,613
5	Civil Design	54,560,000
6	Transport Design	39,404,000
7	Utility Design	36,373,000
8	Permitting & Approvals	21,218,000
9	Owner's Engineer and Rep	27,280,000
0	Project Management (through construction)	30,311,000
1	Independent Engineering Consultant	12,124,000
2 F	PROCUREMENT	448,076,380
3	Substructure (posts & brackets)	44,808,000
4	Superstructure (guideway)	264,365,000
5	Pods	49,288,000
3	Lifts	35,846,000
7	Solar & Wind generation	17,923,000
3	Battery packs	8,962,000
)	Shipping & Tariffs	26,885,000
0	MPLEMENTATION	289,931,775
1	Insurance & Bonding	5,798,636
2	Civil Structures (Podway)	133,369,000
3	Site work	13,337,000
4	Utility diversions	42,678,000
5	Foundations	33,342,000
6	Erection (labor + equipment)	40,011,000
7	Inspections and Certifications	4,001,000
3	Rolling Stock (Pods & Lifts)	95,677,000
9	Installation & Commissioning	38,271,000
)	Testing & Safety Certification	42,098,000
ĺ	Documentation & Training	15,308,000
2	Buildings	28,993,000
	3	
1	Pod cleaning facilities Popoir & Maintenance Facility	5,799,000
4 =	Repair & Maintenance Facility	6,089,000
5	Pod Parking Garage	6,958,000
7	Control room	10,148,000
7	Energy Systems	26,094,000
3	Installation	20,875,200
9	Utility Interconnects	5,218,800
	Other	218,021,819
	5% Contingency	171,896,309
2 li	nterest During Construction	46,125,510
3	TOTAL PROJECT COSTS	\$1,317,871,706

Business model

Operate tollway and collect fees for passenger trips, freight, and parcels.

Sell advertising, clean energy, carbon credits, and utility attachment fees.

Pay 5% for rights-of-way easements

Concession Agreement with Government

- · Easement rights-of-way for 5% share of revenue
- 35 to 50 yr term with extension or removal at end
- · A common carrier with social benefit
- · Can sell and distribute renewable energy
- · No land ownership
- · Local content %, Job transition programs
- · Clear tender process & reasonable import tariffs

Project's IRR

DSCR

Year 1: 4.94 Year 5: 16.48

- · Formula for setting 75% of fares.
- · Utility integration with attachment fees
- Service quality levels, capped liability, safety program
 User privacy

Financial Strengths

- Multiple revenue streams provide predictable and strong cash flow.
- **Durable High Margins** from long-term concession, network effects, high barriers to entry, and vertically integrated system.
- Low CAPEX competitive with roadway expansion.
 Lightweight vehicles enables lightweight (low cost) civil
 structures. Rapid implementation means low interest during
 construction.
- Low OPEX no driver cost, no fuel cost, low maintenance and repair costs, low marketing costs
- Low fixed OPEX RoW and most expenses are proportional to revenue.
- Efficient use of capital timeframe from deployed capital to revenue generation is less than 12 months.
- Sustainable/Equitable meets ESG/SDG/Triple-bottom line

Financial				
Projections	Expected	50% less passenger trips	50% less passenger trips & 50% less freight trips	
Project cost / CAPEX	\$1,317.9M	\$1,317.9M	\$1,317.9M	
NET REVENUE	\$1.7B	\$1.3B	\$918.1M	
Passenger fares	\$760.5M	\$380.3M	\$380.3M	
Daily trips (% mode share)	298,810 (42%)	149,405 (21%)	149,405 (21%)	
Avg. revenue per trip: \$	\$6.97			
Revenue per vehicle	\$222,791			
Advertising	\$81.3M	\$40.6M	\$40.6M	
per hour per passenger	\$3.78			
Freight & Parcels	\$737.7M	\$737.7M	\$368.9M	
Energy \$/MWh	\$45.5M	\$45.5M	\$45.5M	
Carbon Credits	\$16.3M	\$16.3M	\$16.3M	
Attachment fees	\$66.5M	\$66.5M	\$66.5M	
OPEX	\$492.9M	\$387.6M	\$295.4M	
Toll share	\$85.4M	\$64.4M	\$45.9M	
Operations & Maintenance, SG&A	\$341.6M	\$257.4M	\$183.6M	
Depreciation / Reserve	\$65.9M	\$65.9M	\$65.9M	
EBIT	\$1.2B	\$899.4M	\$622.7M	
Interest Payment	\$77.7M	\$77.7M	\$77.7M	
Net Operating Income (NOI)	\$966.7M	\$698.4M	\$463.2M	
Gross Margin (OPEX/Revenue)	71%	70%	68%	
NOI / Project cost ratio	0.73	0.53	0.35	
Breakeven Revenue	26%			
Return of Capital	3.3 years			

Offering

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	Equity Investment			IPO or	
Phase -	Initial Development	Development Equity	Implementation Equity	Debt Holder	Brownfield Investors
Amount to be Raised	\$5.3M	\$52.7M	\$337.4M	\$968.6M	
Timing	Now to 3 months	Now to 6 months	Now to 12 months	After commitment from main equity	12-24 months from start of operations
Terms	Common + Preferred Shares (deferred)			10-20 yr term Limited Recourse	Dividends and share of profits
Exit	Exit in 3-4 years. Sell shares in IPO or Private sale to Brownfield Investors			Interest payments for term of loan.	Dividends and profit distribution
Investment goals	Risk-adjusted returns			Low risk of default	Long-term, dependable cash flow
Target Return on Capital	1 144% 1/2% 30% 1 n		n/a	20%	
Use of Funds & Milestones	Route Survey, Concession agreement signed. Road show.	Permits & Design. Detailed Survey. Major contracts signed. Full documentation. Pilot.	Detailed Design, Initial procurement and mobilization.	Procurement, installation, and commissioning.	

Next steps

- Sign NDA and schedule video conference call
- Receive Private Info Memorandum
- Access data room for due diligence
- Site visit and meeting with government officials
- · Negotiate investment documents

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