## La Oroya, Peru

### New sustainable infrastructure

# Tollway with integrated solar, wind, storage, EV charging, and utilities.

A vertically-integrated automated tollway for moving people and goods. Podway built alongside roadways and highways within public right-of-way easements. Includes a renewable energy grid with battery-backed solar and wind generation, on-street EV charging, and utilities.

FDBOOC (Finance, Design, Build, Own, Operate, Cooperative)

Financial Summary - details on page 3-6						
Project Cost (CAPEX)	\$56.6M					
\$2.8M per route-km \$2,312 per resident cost						
Annual Revenue	\$42.4M					
Multiple long-term contracts and revenue streams from passengers, renewables, advertising, freight, parcels, carbon credits, and attachment fees.						
<b>Operating Expenses (OPEX)</b> Rev share, monitor, security, clean, maintain	\$13.4 <b>M</b>					
<b>Net Operating Income</b> Multiple scenarios and metrics on page 4	\$21.4M					

## **Project Details**

### Length: 20 km

Guideway with stainless steel exterior, aluminum rails, galvanized steel supports at 24 m (79 ft) spacing. Expected 100 year lifespan.

### Number of Vehicles: 138

Automated, on-demand, battery-electric pods can carry 4 seated passengers or 1400 kg (1.5 ton) pallet-sized payload.

### Number of Access Points: 102

Access points (pod stops) are electric lifts that lower pods to ground-level for boarding off the main line.

Serves all major destinations including: Airport(s), Train station(s), Bus terminal(s), Hospitals, Schools, Places of worship, Tourist sites, Grocery stores, Retail, Residential, Freight hubs, Industrial, Distribution centers, and Seaports.

### Population served: 20.8K

Convenient (a 4.0 min. walk) to population of 20,805 on 388 sq km (served population is 85% of total population of 24,476). Provides car-like convenience and train-like capacity.

### Renewable Energy System: 4.7 MW

5 MW generation of clean and renewable energy. GHG reduction of 4.7K tCO2e per year.







## **Status and Milestones**

First PilotInstalled & testing (Boston 2021)Feasibility studyCompletedFundingPartialInsurance & BondingTBDRights-of-Way agreementTBDRoute approvedTBDEPC selected07/2024First phase Permitted08/2024On-site Pilot installed10/2024Financial close10/2024First phase operational04/2025

Full system operational 12/2025

## Additional Info

Public webpage for P

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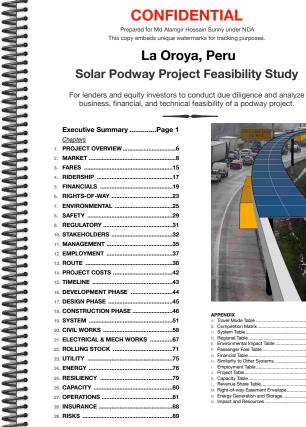




## Feasibility Study and Industry Comparables

## Feasibility Study Summary

- ✓ Financial: Multiple sources of revenue, long-term contracts and network effects deliver durable cash flows and high margin operations.
- **Regulatory**: International Automated People Mover standards for system safety.
- ✓ Land acquisition: None. Installed within public rights-of-way (RoW) alongside roadways within utility-like aerial easements.
- **Government**: Provides aerial RoW easements through Public-Private Partnership (P3) agreement. Strong government support from revenue stream and no government funding. Provides public transport that is convenient, inclusive, accessible, sustainable, and equitable. No land use or negative impact on other modes of travel. Lowers gov't cost for road & bridge maintenance.
- ✓ Construction: 90% of work is competitively bid on fixed-price contracts with gualified and reputable firms. Infrastructure is built in factory which makes for fast installation and low disruption.
- ✓ Environmental: No significant environmental impact. Carbon negative. Pollution free. Powered by clean and renewable energy
- **Societal**: Fast to build and not disruptive. Improved safety, reduced crime. Creates jobs and economic growth. Eliminates congestion & parking issues. Integrates with existing transport.
- **Technical**: Exclusive, elevated, fully-automated guideway avoids complexities of multi-modal roadway. Similar to systems that have been safely operating for 45+ years. See box to right  $\rightarrow$



A۲	PENDIX	
Α.	Travel Mode Table	
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#### **Operational ATN/PRT Systems**

Location	Name and Vendor	Route (km)	Vehicles	Service Year
<u>Morgantown, West</u> <u>Virginia</u>	Morgantown PRT	5.8	70	1975
London Heathrow Airport	ULTra	3.8	21	2011
Masdar City, UAE	2getthere	1.8	10	2010
Suncheon, South Korea	Vectus	4.6	40	2014
Raytheon, Massachusetts (tested)	PRT 2000	1.5	3	1995-1997

#### **RISK ANALYSIS**

### Is this type of system in operation?

Yes, podwavs are PRT/ATN (Personal Rapid Transit, Automate Transit Networks) and the first PRT system has been operating for nearly 50 years. Our engineering partner, Capgemini, is the largest engineering services company in the world and Capgemini has designed, built, and operated dozens of these types of systems. A comparison between PRT and Podways is available.

A podway was installed in 2021 near Boston for testing. That small pilot proved the manufacturability, low cost, fast installation, and quiet operation. Every podway project starts with a small pilot followed by a phased rollout.

Podway projects are designed to mitigate risk because they are: 1. privately funded, 2. factory built, 3. use of roadway/highway easements, 4. exclusive and grade separated tracks, 5. fully automated controls, 6. no environmental impact and 7. short implementation.

While there is currently no large scale Transit X podway system in operation, podway projects are likely lower risk than most roadway or railway projects.

A book that researched and analyzed the top risks of large projects is titled: "How Big Things Get Done. The surprising factors that determine the fate of every project"

Feasibility Study and Industry Report available upon request.



## **Project Details**

## **Partners and Major Contracts**

Project Developer Transit X

Engineering Capgemini

Financial partner Podway Development

Financial advisor EACP

Accounting / CPA one of Big 4

P3 Agreement Gov't (or private)

#### Program Management AECOM

Bankable Study KPMG/PwC/EY

Insurance Lloyds of London

See Transit X/Transit\_X\_podway\_projects\_2023 Civil Works Competitive bid

Energy Systems Competitive bid

Manufacturing Multiple contracts

# Capgemini engineering

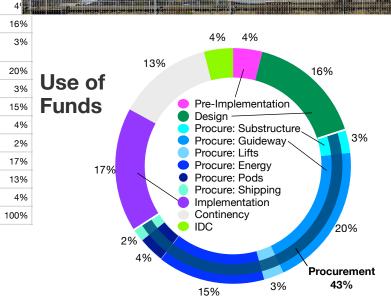
RAIL, INFRASTRUCTURE & TRANSPORTATION INDUSTRY

BRINGING INNOVATION TO MOBILITY

High speed rail • Automated Transit • Elevators • Autonomous Vehicles

Capgemini is the largest engineering services company in the world.

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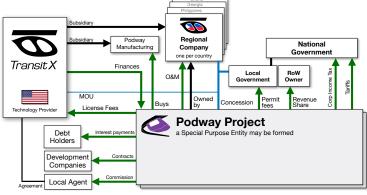
			- C E.	da	
1	DEVE	LOPMENT: 6 to 12 months	\$11,161,000	us	
2		ble Feasibility Study hip-Revenue Study	1,228,000 781,000		Cost (US\$)
4	Pilot	hip-nevenue study	1,786,000	ne	\$2.3M
5		anning & assessment	4,018,000	IS	
ь 7		cts, Documentation & Legal t Management	1,004,000 893,000	idy	158,000
в		& Meetings	335,000		475,000
9		gency for Development Phase	1,116,000		362,000
10	IMPL	EMENTATION / EPC	\$267,990,028		588,000
11	DESIG	١	44,645,000		204,000
12		ing fees cts & Legal	8,036,000 2,679,000		181,000
13 14		ission fee	8,127,077		68,000
15	Civil D		8,036,000		226,000
16 17	Utility I	ort Design Design	5,804,000 5,357,000		\$54.3M
18	Permit	ting & Approvals	3,125,000		
19 20		's Engineer and Rep t Management (through construction)	4,018,000 4,465,000		9,052,000
21		ndent Engineering Consultant	1,786,000		1,629,000
22	PROCL	IREMENT	128,353,634		543,000
23		ucture (vertical supports)	8,985,000		1,647,872
24 25	Supers Pods	structure (guideway)	55,192,000 10,268,000		1,629,000
26	Lifts		7,701,000		1,177,000
27 28		k Wind generation / system	39,790,000 1,284,000		1,086,000
29		ng & Tariffs	5,134,000		634,000
30	IMPLE	MENTATION	47,435,039		815,000
31	Insurar	nce & Bonding	948,701	n)	905,000
32		Structures (Podway)	21,820,000	1)	
33 34	Site wo	diversions	2,182,000 6,982,000		362,000
5	Found		5,455,000		26,025,384
ļ		n (labor + equipment) tions and Certifications	6,546,000 655,000		1,822,000
3		ng Stock (Pods & Lifts)	15,654,000		11,191,000
ł		tion & Commissioning & Safety Certification	6,262,000 6,888,000		2,082,000
í.		nentation & Training	2,505,000		1,562,000
	Build	· · ·	4,744,000		8,068,000
		eaning facilities & Maintenance Facility	949,000 996,000		260,000
*		arking Garage	1,139,000		1,041,000
ļ	Contro	gy Systems	1,660,000 <b>4,269,000</b>		\$9.6M
	Installa		3,415,200		192,362
		nterconnects	853,800		4,424,000
0 (	Other	lingency	47,556,356		442,000
	15% Con Inter <b>24</b> D	urin <b>y Utility</b> a <b>diversions</b>	36,395,170 11,161,186		1,416,000
					1,106,000
j.	101		\$279,029,639		1,327,000
	37	Inspections and Certifica			133,000
	38	Rolling Stock (Pods & L			3,174,000
	39	Installation & Commissio	0		1,270,000
	40	Testing & Safety Certifica			1,397,000
	41	Documentation & Trainin	g		508,000
	42	Facilities			962,000
	43	Pod cleaning facilities			192,000
	44	Repair & maintenance fa	cilities		202,000
	45	Pod parking garage			231,000
	46	Control room			337,000
	47	Energy Systems			866,000
	48	Installation			692,800
	49	Utility Interconnects			173,200
		Other			9,642,675
		15% Contingency			7,379,598
		Interest During Constructio	n		
	52		····		2,263,077
	53	TOTAL PROJECT	COSTS		\$56.6M

## **Business model**

Operate tollway and collect fees for passenger trips, freight, and parcels. In pod direct marketing/advertising.

Renewable energy generation with storage. Utility attachment fees.

### **Project Structure**



## **Financial Strengths**

- Predictable revenue from long-term contracts and multiple revenue streams, including PPA.
- Durable High Margins from long-term contracts, network effects, high barriers to entry, a platform business model, a vertically integrated system, and exclusivity.
- Fixed price & time construction installation of • factory-built light civil infrastructure. Phased roll-out.
- **Low CAPEX** and competitive with rebuilding a roadway or transition to electric vehicles. Lightweight vehicles and loads enable low cost civil structures. Rapid construction reduces interest on debt.
- Low OPEX because no driver cost, no fuel cost, low maintenance and repair costs, low marketing costs
- Low fixed OPEX over 75% of expenses are variable and proportional to revenue.
- Sustainable/Equitable Clean energy and transport delivers superior ESG/SDG/Triple-bottom line
- Proven tech Comparable systems have been operating safety for 40+ years in US. Fixed price contracts.

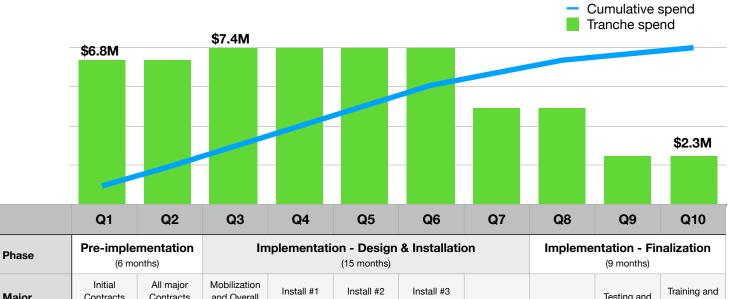
Financial Projections	Expected	50% less passenger trips	50% less passenger trips & 50% less freight trips
Project cost / CAPEX	\$56.6M	\$56.6M	\$56.6M
NET REVENUE	\$42.4M	\$32.0M	\$22.2M
Passenger fares	\$20.2M	\$10.1M	\$10.1M
Long-term guaranteed contracts (est.)	-	\$505.5K	\$505.5K
Daily trips (% of all trips)	53,846 (44%)	26,923 (22%)	26,923 (22%)
Avg. revenue per trip: \$	\$1.03		
Revenue per vehicle	\$306,903		
Advertising	\$443.3K	\$221.7K	\$221.7K
per hour per passenger		+	+==
Freight & Parcels		\$19.6M	\$9.8M
Long-term guaranteed contracts (est.)	-	\$1.4M	\$686.4K
Energy	\$852.5K		\$852.5K
\$/MWh (\$/GJ)		φοσ2.51	φυσ2.51
EV & Carbon Credits		\$705.4K	\$705.4K
per tCO2e		\$705.4K	\$705.4K
Attachment fees	\$520.1K	\$520.1K	\$520.1K
OPEX	\$13.4M	\$10.8M	\$8.4M
-			· · · · ·
Revenue share payments Operations & Maintenance, SG&A		\$1.6M \$6.4M	\$1.1M \$4.4M
Depreciation / Reserve		\$6.4M \$2.8M	\$4.4M \$2.8M
· · · · · · · · · · · · · · · · · · ·			
EBIT	\$28.9M	\$21.2M	\$13.8M
Interest Payment	\$3.8M	\$3.8M	\$3.8M
Net Operating Income (NOI)	\$21.4M	\$14.8M	\$8.5M
Gross Margin (OPEX/Revenue)	68%	66%	62%
NOI / Project cost ratio		0.26	0.15
Breakeven Revenue	38%		
Return of Capital	4.7 years	1	
DSCR		1	
Cash-Flow-to-Debt Ratio		1	
Valuation at year 5 (with P/E ratio of 4)	\$169.4M (15.0 times initial equity)	]	
Project's IRR	32%		

## 10-year Pro Forma

Dollar values in thousands USD ('000)

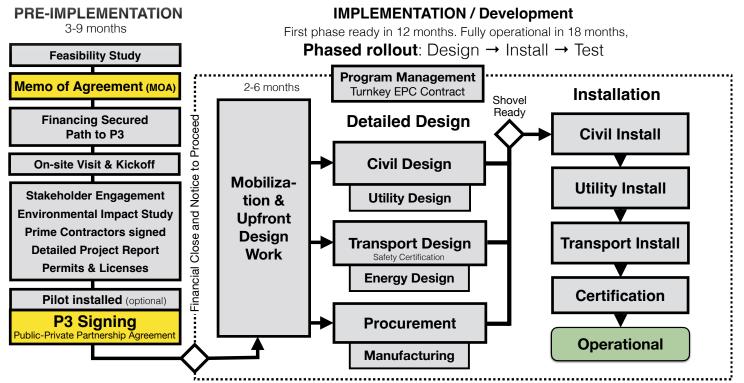
Years	; <b>&gt;</b>	0	1	2	3	4	5	6 789	10
INCOME STATEMENT									
Net Revenues	\$	0\$	12,706 \$	17,788 \$	24,903 \$	34,865 \$	42,353 \$	42,353 \$42 \$42 \$4	2\$ 42,353
% of steady-state revenue		0%	30%	42%	59%	82%	100%	100%	100%
Operating Costs	\$	0	3,176	4,447	6,226	8,716	13,530	13,530 13, 13, 1	13,53
<b>Revenue Share Payments</b>	\$	0.00	635	889	1,245	1,743	2,118	2,118	2,11
Operations & Maintenance, SG&A	\$	0	2,541	3,558	4,981	6,973	8,471	8,471 8,4 8,4 8	8,47
Depreciation / Reserve	\$	0	0	0	0	0	2,942	2,942	2,94
EBIT	\$	0	9,529	13,341	18,678	26,149	28,822	28,822 322 322 32	28,82
Interest Payment	\$	3,813 \$	3,813 \$	3,813 \$	3,813 \$	3,813 \$	3,813 \$	3,813	\$ 3,813
Income Taxes	\$	0	857	1,429	2,230	3,350	3,751	3,751751751751	3,75
Net Operating Income (NOI)	\$	(3,813)	4,858	8,098	12,634	18,985	21,258	21,258	21,25
BALANCE SHEET									
Total Assets	\$	58,357	58,440	58,556	58,718	58,840	58,840	58,840	58,84
Cash & Marketable Secur. (BOP)									
Fixed Assets (acquisition cost)	\$	58,357	58,440	58,556	58,718	58,840	58,840	58,840	58,84
Depreciation	\$	2,918	2,922	2,928	2,936	2,942	2,942	2,942 742 742 74	2,94
Accumulated Depreciation	\$	2,918	5,840	8,768	11,704	14,646	17,588	20,530	32,29
Total Liabilities	\$	47,525	47,525	47,525	47,525	47,525	47,525	<b>47,525</b> 525 525 521	47,52
Debt	\$	47,525	47,525	47,525	47,525	47,525	47,525	47,525	47,52
Equity	\$	11,315	16,174	24,272	36,907	55,891	77,149	<b>98,407</b> 564 922 18	183,43
Capital	\$	11,315	11,315	11,315	11,315	11,315	11,315	11,315	11,31
Retained Earnings	\$	0	4,858	12,957	25,591	44,576	65,834	<b>87,091</b> 349 507 864	172,12
CASH FLOW									
Free Cash Flow	\$	(58,357)	9,447	13,225	18,515	26,027	31,764	31,764764764764	31,76
Cash From Operations	\$	0	9,529	13,341	18,678	26,149	31,764	31,764	31,76
Increases in Working Capital	\$	0	0	0	0	0	0	0 0 0	)
CAPEX	\$	58,357	83	116	162	122	0	0	
Fixed Infrastructure	\$	49,470	0	0	0	0	0	0 0 0	
Energy	\$	6,417	0	0	0	0	0	0	
Pods	\$	207	83	116	162	122	0	0 0 0	
Interest during construction	\$	2,263	0	0	0	0	0	0	
Cash Flow From/To Finance	\$	55,027	(3,813)	(3,813)	(3,813)	(3,813)	(3,813)	(3,813) 13) 13) 13	(3,813
Cash From/To Equity Investors	\$	11,315	0	0	0	0	0	0	
Cash From/To Debt (Principal)	\$	47,525	0	0	0	0	0	0 0 0	
Dividends	\$	0	0	0	0	0	0	0	
IRR to date		loss	loss	(44%)	(14%)	5%	17%	23%	32%

## **Project Milestones and Spending Plan**



Major Milestones	Initial Contracts and Orders placed	All major Contracts and Orders placed	Mobilization and Overall Design. Design #1	Install #1 and Design #2	Install #2 and Design #3	Install #3 and Design #4	Install #4	Testing	Testing and Certification	Training and Start of Operations
Cumulative	12%	24%	37%	50%	63%	76%	84%	92%	96%	100%
Trenche %	12%	12%	13%	13%	13%	13%	8%	8%	4%	4%
Tranche (\$)	\$6.8M	\$6.8M	\$7.4M	\$7.4M	\$7.4M	\$7.4M	\$4.5M	\$4.5M	\$2.3M	\$2.3M

## **Project Timeline**



## Offering

**IMPORTANT NOTICE**: The information contained in this document is not an offer to sell or a solicitation to buy any security. These materials and documents and information from which they are derived or which are referred to by or accessible from them may contain forward looking statements within the meaning of Section 27A of the Securities Act of 1933, Section 2E of the Securities Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact are forward looking statements and are subject to risks and uncertainties. Forward looking statements generally can be identified by the use of forward looking terminology such as "may," "will," "expect," "intend," "estimate," "project," "anticipate," "believe" or "plan" or the negative thereof or variations thereon or similar terminology. Although we believe that the expectations reflected in such forward looking statements are reasonable, it can give no assurance that such expectations will prove to be correct. All forward looking statements or circumstances after the date on which it is made or to reflect the occurrence of anticipated or unanticipated events or circumstances. These materials and documents and information from which they are derived or which are referred to by or accessible from them represent our best estimate as to the allocation of the funding based upon its present business plan and financial condition. The costs and expenses to be incurred in pursuing the Company's business plan cannot be predicted with certainty. There can be no assurance that unforeseen events will not occur or that the Company's business plan will be achieved or that it will not be changed, and it is possible that the funding may be applied in a manner other than that described herein.

		IPO or			
Phase 🕳	Initial Development	Development Equity	Implementation Equity Debt		Brownfield Investors
Amount to be Raised	\$0.2M	\$2.3M	\$8.8M	\$47.5M	
Status	To be raised	To be raised	Have com	Have commitment(s)	
Collateral/Asset	MOU an	d/or PPA	Installed equipmen		
Terms	Com	Dividends and share of profits			
Exit	Exit at start of i (12-18)	mplementation months)	Exit @ 18 months after start of operations	n/a	Dividends and profit distribution
Investment goals		ted returns arantee (BG)	>20% IRR	Low risk of default	Long-term, dependable cash flow
Target Return on Capital	72% (or 15% with BG)			n/a	15%
Use of Funds & Milestones	Contract for Bankable Feasibility Study. Environmental impact Route Survey. Pilot ordered. Create project company in country.	asibility Study. ronmental impact te Survey. Pilot ed. Create project		Remaining Procurement, installation, and commissioning.	