Lemery, Batangas, Philippines

New sustainable infrastructure

Tollway with integrated solar, wind, storage, EV charging, and utilities.

A vertically-integrated automated tollway for moving people and goods. Podway built alongside roadways and highways within public right-of-way easements. Includes a renewable energy grid with battery-backed solar and wind generation, on-street EV charging, and utilities.

Finance · Build · Own · Operate (FBOO)



Project Cost (CAPEX) \$122.4M

\$2.7M per route-km \$1,313 per resident cost

Annual Revenue \$116.5M

Multiple long-term contracts and revenue streams from passengers, renewables, advertising, freight, parcels, carbon credits, and attachment fees.

Operating Expenses (OPEX) \$35.3M

Rev share, monitor, security, clean, maintain

Net Operating Income \$62.1M

Multiple scenarios and metrics on page 4





Project Details

Length: 45 km

Guideway with stainless steel exterior, aluminum rails, galvanized steel supports at 24 m (79 ft) spacing. Expected 75+ year lifespan.

Number of Vehicles: 393

Automated, on-demand, battery-electric pods can carry 4 seated passengers or 1400 kg (1.5 ton) pallet-sized payload.

Number of Access Points: 302

Access points (pod stops) are electric lifts that lower pods to ground-level for boarding off the main line.

Serves all major destinations including: Airport(s), Train station(s), Bus terminal(s), Hospitals, Schools, Places of worship, Tourist sites, Grocery stores, Retail, Residential, Freight hubs, Industrial, Distribution centers, and Seaports.

Population served: 75K

72 km/h (45 mph) non-stop. Convenient to population of 74,549. Integrates with existing travel modes. Provides car-like convenience and train-like capacity.

Renewable Energy System: 10.5 MW

10 MW generation of clean and renewable energy. GHG reduction of 13,400 tCO2e per year.

Status and Milestones

First Pilot Installed & testing (Boston 2021)

Feasibility study Completed

Funding Partial (see page 5)

Insurance & Bonding Have commitment

Rights-of-Way agreement TBD

Route approved TBD

EPC selected 04/2023

First phase Permitted 05/2023

On-site Pilot installed 07/2023

Concession Signed 07/2023

Financial close 07/2023

First phase operational 01/2024

Full system operational 08/2024

Additional Info

Public webpage for Philippines
Request feasibility study





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Feasibility Study and Industry Comparables

Feasibility Study Summary

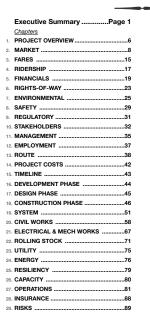
- √ Financial: Multiple sources of revenue, long-term contracts and network effects deliver durable cash flows and high margin operations.
- ✓ Regulatory: International Automated People Mover standards for system safety.
- ✓ Land acquisition: None. Installed within public rights-of-way (RoW) alongside roadways within utility-like aerial easements.
- ✓ **Government**: Provides aerial RoW easements through long-term concession agreement. Strong government support from revenue stream and no government funding. Provides public transport that is convenient, inclusive, accessible, sustainable, and equitable. No land use or negative impact on other modes of travel. Lowers gov't cost for road & bridge maintenance.
- ✓ **Construction**: 90% of work is competitively bid on fixed-price contracts with qualified and reputable firms. Infrastructure is built in factory which makes for fast installation and low disruption.
- ✓ Environmental: No significant environmental impact. Carbon negative. Pollution free. Powered by clean and renewable energy
- ✓ Societal: Fast to build and not disruptive. Improved safety, reduced crime. Creates jobs and economic growth. Eliminates congestion & parking issues. Integrates with existing transport.
- ✓ Technical: Exclusive, elevated, fully-automated guideway avoids complexities of multi-modal roadway. Similar to systems that have been safely operating for 45+ years. See box to right →

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Lemery, Batangas, Philippines Solar Podway Project Feasibility Study

For lenders and equity investors to conduct due diligence and analyze business, financial, and technical feasibility of a podway project.





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Podway vs. ATN/PRT

No land use: podways go alongside existing roads use use low-cost stops to enter pods at ground level.

Low cost: mass production of civil infrastructure

Goods: automated transport of freight and packages

Utilities: integrates utility lines & street lighting

Energy: solar & wind on podway generate distributed renewable energy & storage to sell.

High capacity: 6-pod trains every second carry 86,400 seats/hr. Pod lifts can handle any loading demand.

High speed: 242 km/h (150 mph) over long distances

Convenience: road-like network with stops on every block achieve car-like convenience and availability.

Operational ATN/PRT Systems

Location	Name and Vendor	Route (km)	Vehicles	Service Year
Morgantown, West Virginia	Morgantown PRT	5.8	70	1975
London Heathrow Airport	ULTra	3.8	21	2011
Masdar City, UAE	2getthere	1.8	10	2010
Suncheon, South Korea	Vectus	4.6	40	2014
Raytheon, Massachusetts (tested)	PRT 2000	1.5	3	1995-1997

Related podway projects

Barishal, Bangladesh: In Development Phase. AECOM providing program management. Local firm preparing route survey and environment impact study.

Pilot: Installed in Oct 2021 in Massachusetts, USA. Testing underway and operational in Q4 2022.

Government commitments

for 8+ countries in Africa, Asia, and North America

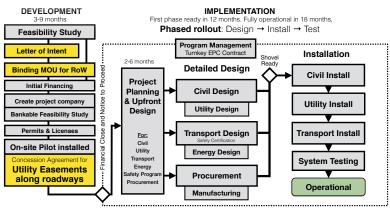
Feasibility Study and Industry Report available upon request.



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Project Details

Timeline



Top-level timeline and schedule

Partners and Major Contracts

Lead Developer Transit X
Accounting / CPA big 4

Concession Agreement Gov't (or private)

Financial advisor EACP

Program Management AECOM

Bankable Study KPMG/PwC/EY

Insurance Lloyds of London

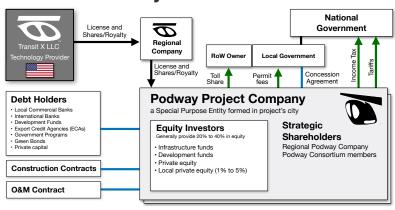
Transit Engineering Capgemini

Civil Works Competitive bid

Energy Systems Competitive bid

Manufacturing Multiple contracts

Project Structure



Use of Funds



- ProcurementImplementation
- ImplementationContinency

IDC

17% 13% 4% 4% 46% 16%

Use of Funds

	Use of Funds	
	Task item	Cost (US\$)
1	DEVELOPMENT: 3 to 9 months	\$4.9M
2	Feasibility Study	538,000
3	Ridership-Revenue Study	343,000
4	Pilot	783,000
5	Civil planning & assessment	1,762,000
6	Contracts, Documentation & Legal	441,000
7	Project Management	392,000
8	Travel & Meetings	147,000
9	Contingency for Development Phase	490,000
10	IMPLEMENTATION / EPC	\$117.5M
	DESIGN: 3 to 6 months duration	19,580,000
11 12	Financing fees	
13	Contracts & Legal	3,524,000 1,175,000
14	Commission fee	3,564,370
15	Civil Design	3,524,000
16	Transport Design	2,545,000
17	Utility Design	2,350,000
18	Permitting & Approvals	1,371,000
19	Owner's Engineer and Rep	1,762,000
20	Project Management (through construction)	1,958,000
21	Independent Engineering Consultant	783,000
	PROCUREMENT	56,293,290
23	Substructure (vertical supports)	3,941,000
24	Superstructure (guideway)	24,206,000
25	Pods (vehicles)	4,503,000
26	Lifts	3,378,000
27	Solar & Wind generation	17,451,000
28	Battery packs (energy storage)	563,000
29	Shipping & Tariffs	2,252,000
	INSTALLATION: 12 to 18 month duration	\$20.8M
31	Insurance & Bonding	416,081
32	Civil Structures (Podway)	9,570,000
33	Site work	957,000
34	Utility diversions	3,062,000
35	Foundations	2,393,000
36	Erection (labor + equipment)	2,871,000
37	Inspections and Certifications	287,000
38	Rolling Stock (Pods & Lifts)	6,865,000
39	Installation & Commissioning	2,746,000
40	Testing & Safety Certification	3,021,000
41	Documentation & Training	1,098,000
42	Facilities	2,080,000
43	Pod cleaning facilities	416,000
44	Repair & maintenance facilities	437,000
45	Pod parking garage	499,000
46	Control room	728,000
47	Energy Systems	1,872,000
48	Installation	1,497,600
49	Utility Interconnects	374,400
50	Other	20,857,249
	15% Contingency	15,962,180
	Interest During Construction	4,895,069
50	TOTAL DROJECT COCTO	¢400.4M
53	TOTAL PROJECT COSTS	\$122.4M

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Business model

Operate tollway and collect fees for passenger trips, freight, and parcels. In pod direct marketing/advertising.

Renewable energy generation with storage. Utility attachment fees.

Concession Agreement with Government

- Easement rights-of-way for 5% share of revenue
- · Guaranteed minimum usage by government
- · 35 to 50 yr term with extension or removal at end
- · A common carrier with social benefit
- · Can sell and distribute renewable energy
- · No land ownership
- · Local content %, Job transition programs
- Clear tender process & reasonable import tariffs
- · Formula for setting majority of fares.
- · Utility integration with attachment fees
- · Service quality levels, capped liability, safety program
- · Ability to move project funds into and out of the country

Financial Strengths

- **Predictable revenue** from long-term contracts and multiple revenue streams, including PPA.
- Durable High Margins from long-term contracts, network effects, high barriers to entry, a platform business model, a vertically integrated system, and exclusivity.
- Fixed price & time construction installation of factory-built light civil infrastructure. Phased roll-out.
- Low CAPEX and competitive with rebuilding a roadway or transition to electric vehicles. Lightweight vehicles and loads enable low cost civil structures. Rapid construction reduces interest on debt.
- Low OPEX because no driver cost, no fuel cost, low maintenance and repair costs, low marketing costs
- Low fixed OPEX over 75% of expenses are variable and proportional to revenue.
- Sustainable/Equitable Clean energy and transport delivers superior ESG/SDG/Triple-bottom line
- **Proven tech** Comparable systems have been operating safety for 40+ years in US. Fixed price contracts.

Financial	Evenanted	500/ loss research tring	50% less passenger trips	
Projections	Expected	50% less passenger trips	& 50% less freight trips	
Project cost / CAPEX	\$122.4M	\$122.4M	\$122.4M	
NET REVENUE	\$116.5M	\$88.1M	\$61.2M	
Passenger fares	\$55.5M	\$27.8M	\$27.8M	
Long-term guaranteed contracts (est.)	1	\$1.4M	\$1.4M	
Daily trips (% mode share)	117,475 (42%)	58,738 (21%)	58,738 (21%)	
Avg. revenue per trip: \$				
Revenue per vehicle	\$296,562			
Advertising	\$1.3M	\$651.8K	\$651.8K	
per hour per passenger		400 Her t	\$50 Herk	
Freight & Parcels	\$53.9M	\$53.9M	\$26.9M	
Long-term guaranteed contracts (est.)	· ·	\$3.8M	\$1.9M	
Energy	\$1.9M	\$1.9M	\$1.9M	
\$/MWh (\$/GJ)		Ψ1.91	Ψ1.9101	
EV & Carbon Credits	\$2.0M	\$2.0M	\$2.0M	
per tCO2e		φ2.0101	φ2.0101	
Attachment fees	\$1.9M	\$1.9M	\$1.9M	
OPEX	\$35.3M	\$28.1M	\$21.4M	
Toll share	\$5.8M	\$4.4M	\$3.1M	
Operations & Maintenance, SG&A	\$23.3M	\$17.6M	\$12.2M	
Depreciation / Reserve	\$6.1M	\$6.1M	\$6.1M	
EBIT	\$81.3M	\$60.0M	\$39.8M	
Interest Payment	\$8.2M	\$8.2M	\$8.2M	
Net Operating Income (NOI)	\$62.1M	\$44.0M	\$26.8M	
Gross Margin (OPEX/Revenue)	70%	68%	65%	
NOI / Project cost ratio	0.51	0.36	0.22	
Breakeven Revenue	33%	0.00	0.22	
Return of Capital	4 years			
DSCR	Year 1: 3.18 Year 5: 10.60			
Cash-Flow-to-Debt Ratio	0.60			
Valuation at year 5 (with P/E ratio of 4)	\$466.2M (19.0 times initial equity)			
Project's IRR	39%			

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10-year Pro Forma

Dollar values in thousands USD ('000)

							Dollar values III thousands OSD (000)			
	Years •	>	0	1	2	3	4	5	6 78	9 10
1	INCOME STATEMENT									
2	Net Revenues	\$	0 \$	34,965 \$	48,950 \$	68,531 \$	95,943 \$	116,549 \$	116,549	\$11\$ 116,549
3	% of steady-state revenue		0%	30%	42%	59%	82%	100%	100%	100%
4	Operating Costs	\$	0	8,741	12,238	17,133	23,986	35,501	35,501 35, 35,	35, 35,501
5	Toll Share	\$	0.00	1,748	2,448	3,427	4,797	5,827	5,827	5,827
6	Operations & Maintenance, SG&A	\$	0	6,993	9,790	13,706	19,189	23,310	23,310 23, 23,	23, 23,310
7	Depreciation / Reserve	\$	0	0	0	0	0	6,364	6,364	6,364
8	EBIT	\$	0	26,223	36,713	51,398	71,957	81,048	81,048 148 148 1	48 81,048
9	Interest Payment	\$	8,249 \$	8,249 \$	8,249 \$	8,249 \$	8,249 \$	8,249 \$	8,249	\$ 8,249
10	Taxes	\$	0	2,696	4,270	6,472	9,556	10,920	10,920 920 920 9	20 10,920
11	Net Operating Income (NOI)	\$	(8,249)	15,279	24,195	36,677	54,152	61,879	61,879	61,879
12	BALANCE SHEET									
13	Total Assets	\$	125,892	126,128	126,459	126,923	127,272	127,272	127,272	127,272
14	Cash & Marketable Secur. (BOP)									
15	Fixed Assets (acquisition cost)	\$	125,892	126,128	126,459	126,923	127,272	127,272	127,272	127,272
16	Depreciation	\$	6,295	6,306	6,323	6,346	6,364	6,364	6,364 364 364 3	64 6,364
17	Accumulated Depreciation	\$	6,295	12,601	18,924	25,270	31,634	37,997	44,361	69,815
18	Total Liabilities	\$	102,796	102,796	102,796	102,796	102,796	102,796	102,796 796 796 7	96 102,796
19	Debt	\$	102,796	102,796	102,796	102,796	102,796	102,796	102,796	102,796
20	Equity	\$	24,475	39,754	63,948	100,625	154,778	216,657	278,536 116 295 1	75 526,054
21	Capital	\$	24,475	24,475	24,475	24,475	24,475	24,475	24,475	24,475
22	Retained Earnings	\$	0	15,279	39,473	76,150	130,302	192,182	254,061 740 820 6	99 501,579
23	CASH FLOW									
24	Free Cash Flow	\$	(125,892)	25,987	36,382	50,934	71,609	87,412	87,412 412 412 4	12 87,412
25	Cash From Operations	\$	0	26,223	36,713	51,398	71,957	87,412	87,412	87,412
26	Increases in Working Capital	\$	0	0	0	0	0	0	0 0 0	0
27	CAPEX	\$	125,892	237	331	464	349	0	0	0
28	Fixed Infrastructure	\$	105,510	0	0	0	0	0	0 0 0	0
29	Energy	\$	14,895	0	0	0	0	0	0	0
30	Pods	\$	592	237	331	464	349	0	0 0 0	0
31	Interest during construction	\$	4,895	0	0	0	0	0	0	0
32	Cash Flow From/To Finance	\$	119,023	(8,249)	(8,249)	(8,249)	(8,249)	(8,249)	(8,249) 49 49	(8,249)
33	Cash From/To Equity Investors	\$	24,475	0	0	0	0	0	0	0
34	Cash From/To Debt (Principal)	\$	102,796	0	0	0	0	0	0 0 0	0 0
35	Dividends	\$	0	0	0	0	0	0	0	0
36	IRR to date		loss	loss	(35%)	(5%)	15%	26%	32% 5% 17% 1	39%

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Offering

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		IPO or				
Phase -	Initial Development	Development Equity	Implementation Equity	Debt	Brownfield Investors	
Amount to be Raised	\$0.5M \$4.9M		\$19.1M	\$102.8M		
Status	To be raised	To be raised	Have com	Have commitment(s)		
Collateral/Asset	MOU an	d/or PPA	Installed equipmen	stalled equipment, Tax Credits, PPA		
Terms	Comi	mon + Preferred S	hares	5-20 year term Limited Recourse	Dividends and share of profits	
Exit		implementation months)	Exit @ 18 months after start of operations	n/a	Dividends and profit distribution	
Investment goals	-	ted returns arantee (BG)	>20% IRR	Low risk of default	Long-term, dependable cash flow	
Target Return on Capital	-		36%	n/a	15%	
Use of Funds & Milestones	Contract for Bankable Feasibility Study. Environmental impact Route Survey. Pilot ordered. Create project company in country.	Permits & Planning. Major contracts signed. Pilot installed. Full investment docs. Concession signed.	Overall Design and Docs. First phase procurement and implementation. Insurance & bonding.	Remaining Procurement, installation, and commissioning.		

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