

Executive summary of podway project for
San Pablo, Laguna, Philippines

New sustainable infrastructure
Tollway with integrated solar, wind, storage, EV charging, and utilities.

A vertically-integrated automated tollway for moving people and goods. Podway built alongside roadways and highways within public right-of-way easements. Includes a renewable energy grid with battery-backed solar and wind generation, on-street EV charging, and utilities.

Finance • Build • Own • Operate (FBOO)



Financial Summary - details on page 3-6

Project Cost (CAPEX) \$561.9M

\$2.7M per route-km

\$1,969 per resident cost

Annual Revenue \$494.2M

Multiple long-term contracts and revenue streams from passengers, renewables, advertising, freight, parcels, carbon credits, and attachment fees.

Operating Expenses (OPEX) \$151.6M

Rev share, monitor, security, clean, maintain

Net Operating Income \$259.0M

Multiple scenarios and metrics on page 4



Project Details

Length: 206 km

Guideway with stainless steel exterior, aluminum rails, galvanized steel supports at 24 m (79 ft) spacing. Expected 75+ year lifespan.

Number of Vehicles: 1,817

Automated, on-demand, battery-electric pods can carry 4 seated passengers or 1400 kg (1.5 ton) pallet-sized payload.

Number of Access Points: 2,061

Access points (pod stops) are electric lifts that lower pods to ground-level for boarding off the main line.

Serves all major destinations including: Airport(s), Train station(s), Bus terminal(s), Hospitals, Schools, Places of worship, Tourist sites, Grocery stores, Retail, Residential, Freight hubs, Industrial, Distribution centers, and Seaports.

Population served: 243K

72 km/h (45 mph) non-stop. Convenient to population of 242,546. Integrates with existing travel modes. Provides car-like convenience and train-like capacity.

Renewable Energy System: 48.1 MW

48 MW generation of clean and renewable energy. GHG reduction of 62,100 tCO2e per year.

Status and Milestones

First Pilot Installed & testing (Boston 2021)

Feasibility study Completed

Funding Partial (see page 5)

Insurance & Bonding Have commitment

Rights-of-Way agreement TBD

Route approved TBD

EPC selected 04/2023

First phase Permitted 05/2023

On-site Pilot installed 07/2023

Concession Signed 07/2023

Financial close 07/2023

First phase operational 01/2024

Full system operational 08/2024

Additional Info

[Public webpage for Philippines](#)

[Request feasibility study](#)



Feasibility Study and Industry Comparables

Feasibility Study Summary

- ✓ **Financial:** Multiple sources of revenue, long-term contracts and network effects deliver durable cash flows and high margin operations.
- ✓ **Regulatory:** International Automated People Mover standards for system safety.
- ✓ **Land acquisition:** None. Installed within public rights-of-way (RoW) alongside roadways within utility-like aerial easements.
- ✓ **Government:** Provides aerial RoW easements through long-term concession agreement. Strong government support from revenue stream and no government funding. Provides public transport that is convenient, inclusive, accessible, sustainable, and equitable. No land use or negative impact on other modes of travel. Lowers gov't cost for road & bridge maintenance.
- ✓ **Construction:** 90% of work is competitively bid on fixed-price contracts with qualified and reputable firms. Infrastructure is built in factory which makes for fast installation and low disruption.
- ✓ **Environmental:** No significant environmental impact. Carbon negative. Pollution free. Powered by clean and renewable energy
- ✓ **Societal:** Fast to build and not disruptive. Improved safety, reduced crime. Creates jobs and economic growth. Eliminates congestion & parking issues. Integrates with existing transport.
- ✓ **Technical:** Exclusive, elevated, fully-automated guideway avoids complexities of multi-modal roadway. Similar to systems that have been safely operating for 45+ years. See box to right →

Podway vs. ATN/PRT

- No land use:** podways go alongside existing roads use low-cost stops to enter pods at ground level.
- Low cost:** mass production of civil infrastructure
- Goods:** automated transport of freight and packages
- Utilities:** integrates utility lines & street lighting
- Energy:** solar & wind on podway generate distributed renewable energy & storage to sell.
- High capacity:** 6-pod trains every second carry 86,400 seats/hr. Pod lifts can handle any loading demand.
- High speed:** 242 km/h (150 mph) over long distances
- Convenience:** road-like network with stops on every block achieve car-like convenience and availability.

Operational ATN/PRT Systems

Location	Name and Vendor	Route (km)	Vehicles	Service Year
Morgantown, West Virginia	Morgantown PRT	5.8	70	1975
London Heathrow Airport	ULTra	3.8	21	2011
Masdar City, UAE	2getthere	1.8	10	2010
Suncheon, South Korea	Vectus	4.6	40	2014
Raytheon, Massachusetts (tested)	PRT 2000	1.5	3	1995-1997

Related podway projects

- Barishal, Bangladesh:** In Development Phase. AECOM providing program management. Local firm preparing route survey and environment impact study.
- Pilot:** Installed in Oct 2021 in Massachusetts, USA. Testing underway and operational in Q4 2022.
- Government commitments** for 8+ countries in Africa, Asia, and North America

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San Pablo, Laguna, Philippines

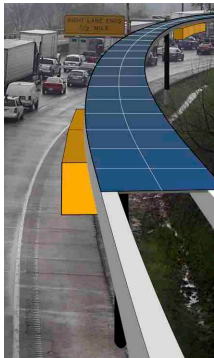
Solar Podway Project Feasibility Study

For lenders and equity investors to conduct due diligence and analyze business, financial, and technical feasibility of a podway project.

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Feasibility Study and Industry Report available upon request.



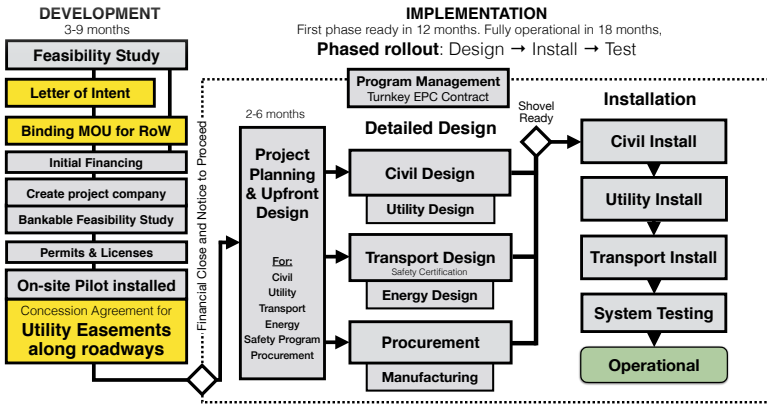
Raelor Capital

Executive Summary

The On-demand Transportation Solution
PRT is a Potential \$31-58 Billion
Investment Gain Opportunity

Personal Rapid Transit (PRT) Research

Project Details

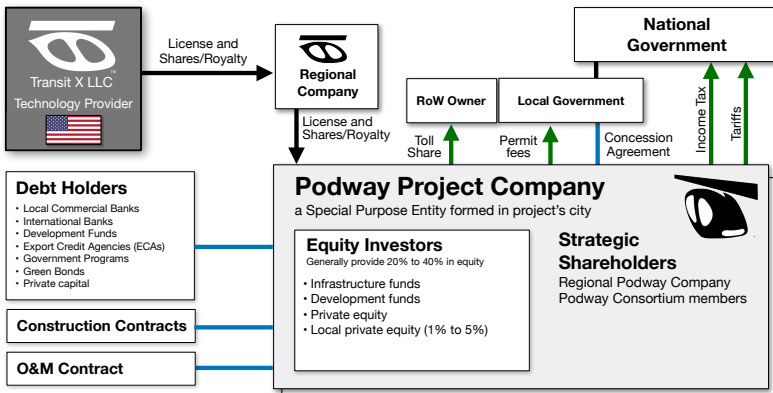


Top-level timeline and schedule

Partners and Major Contracts

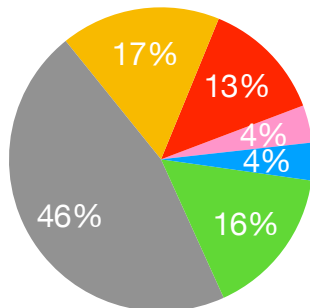
- Lead Developer** Transit X
- Accounting / CPA** big 4
- Concession Agreement** Gov't (or private)
- Financial advisor** EACP
- Program Management** AECOM
- Bankable Study** KPMG/PwC/EY
- Insurance** Lloyds of London
- Transit Engineering** Capgemini
- Civil Works** Competitive bid
- Energy Systems** Competitive bid
- Manufacturing** Multiple contracts

Project Structure



Use of Funds

- Development
- Design
- Procurement
- Implementation
- Contingency
- IDC



Use of Funds

Task item	Cost (US\$)
1 DEVELOPMENT: 3 to 9 months	\$22.5M
2 Feasibility Study	2,472,000
3 Ridership-Revenue Study	1,573,000
4 Pilot	3,596,000
5 Civil planning & assessment	8,091,000
6 Contracts, Documentation & Legal	2,023,000
7 Project Management	1,798,000
8 Travel & Meetings	674,000
9 Contingency for Development Phase	2,248,000
10 IMPLEMENTATION / EPC	\$539.6M
11 DESIGN: 3 to 6 months duration	89,898,000
12 Financing fees	16,182,000
13 Contracts & Legal	5,394,000
14 Commission fee	16,364,992
15 Civil Design	16,182,000
16 Transport Design	11,687,000
17 Utility Design	10,788,000
18 Permitting & Approvals	6,293,000
19 Owner's Engineer and Rep	8,091,000
20 Project Management (through construction)	8,990,000
21 Independent Engineering Consultant	3,596,000
22 PROCUREMENT	258,457,776
23 Substructure (vertical supports)	18,092,000
24 Superstructure (guideway)	111,137,000
25 Pods (vehicles)	20,677,000
26 Lifts	15,507,000
27 Solar & Wind generation	80,122,000
28 Battery packs (energy storage)	2,585,000
29 Shipping & Tariffs	10,338,000
30 INSTALLATION: 12 to 18 month duration	\$95.5M
31 Insurance & Bonding	1,910,340
32 Civil Structures (Podway)	43,938,000
33 Site work	4,394,000
34 Utility diversions	14,060,000
35 Foundations	10,985,000
36 Erection (labor + equipment)	13,181,000
37 Inspections and Certifications	1,318,000
38 Rolling Stock (Pods & Lifts)	31,521,000
39 Installation & Commissioning	12,608,000
40 Testing & Safety Certification	13,869,000
41 Documentation & Training	5,043,000
42 Facilities	9,552,000
43 Pod cleaning facilities	1,910,000
44 Repair & maintenance facilities	2,006,000
45 Pod parking garage	2,292,000
46 Control room	3,343,000
47 Energy Systems	8,597,000
48 Installation	6,877,600
49 Utility Interconnects	1,719,400
50 Other	95,761,293
51 15% Contingency	73,286,704
52 Interest During Construction	22,474,589
53 TOTAL PROJECT COSTS	\$561.9M

Business model

Operate tollway and collect fees for passenger trips, freight, and parcels. In pod direct marketing/advertising.

Renewable energy generation with storage. Utility attachment fees.

Concession Agreement with Government

- Easement rights-of-way for 5% share of revenue
- Guaranteed minimum usage by government
- 35 to 50 yr term with extension or removal at end
- A common carrier with social benefit
- Can sell and distribute renewable energy
- No land ownership
- Local content %, Job transition programs
- Clear tender process & reasonable import tariffs
- Formula for setting majority of fares.
- Utility integration with attachment fees
- Service quality levels, capped liability, safety program
- Ability to move project funds into and out of the country

Financial Strengths

- **Predictable revenue** from long-term contracts and multiple revenue streams, including PPA.
- **Durable High Margins** from long-term contracts, network effects, high barriers to entry, a platform business model, a vertically integrated system, and exclusivity.
- **Fixed price & time construction** installation of factory-built light civil infrastructure. Phased roll-out.
- **Low CAPEX** and competitive with rebuilding a roadway or transition to electric vehicles. Lightweight vehicles and loads enable low cost civil structures. Rapid construction reduces interest on debt.
- **Low OPEX** because no driver cost, no fuel cost, low maintenance and repair costs, low marketing costs
- **Low fixed OPEX** over 75% of expenses are variable and proportional to revenue.
- **Sustainable/Equitable** Clean energy and transport delivers superior ESG/SDG/Triple-bottom line
- **Proven tech** Comparable systems have been operating safety for 40+ years in US. Fixed price contracts.

Financial Projections

	Expected	50% less passenger trips	50% less passenger trips & 50% less freight trips
Project cost / CAPEX	\$561.9M	\$561.9M	\$561.9M
NET REVENUE	\$494.2M	\$373.4M	\$259.2M
Passenger fares	\$235.5M	\$117.8M	\$117.8M
Long-term guaranteed contracts (est.)	\$11.8M	\$5.9M	\$5.9M
Daily trips (% mode share)	387,764 (45%)	193,882 (23%)	193,882 (23%)
Avg. revenue per trip: \$	\$1.66		
Revenue per vehicle	\$271,961		
Advertising	\$6.0M	\$3.0M	\$3.0M
per hour per passenger	\$0.62		
Freight & Parcels	\$228.4M	\$228.4M	\$114.2M
Long-term guaranteed contracts (est.)	\$16.0M	\$16.0M	\$8.0M
Energy	\$8.6M	\$8.6M	\$8.6M
\$/MWh (\$/GJ)	\$30		
EV & Carbon Credits	\$9.3M	\$9.3M	\$9.3M
per tCO _{2e}	\$120		
Attachment fees	\$6.3M	\$6.3M	\$6.3M
OPEX	\$151.6M	\$121.4M	\$92.9M
Toll share	\$24.7M	\$18.7M	\$13.0M
Operations & Maintenance, SG&A	\$98.8M	\$74.7M	\$51.8M
Depreciation / Reserve	\$28.1M	\$28.1M	\$28.1M
EBIT	\$342.5M	\$251.9M	\$166.3M
Interest Payment	\$37.9M	\$37.9M	\$37.9M
Net Operating Income (NOI)	\$259.0M	\$182.0M	\$109.2M
Gross Margin (OPEX/Revenue)	69%	67%	64%
NOI / Project cost ratio	0.46	0.32	0.19
Breakeven Revenue	35%		
Return of Capital	4.2 years		
DSCR	Year 1: 2.94 Year 5: 9.79		
Cash-Flow-to-Debt Ratio	0.55		
Valuation at year 5 (with P/E ratio of 4)	\$2.0B (17.6 times initial equity)		
Project's IRR	37%		

10-year Pro Forma

Dollar values in thousands USD ('000)

Years ►	0	1	2	3	4	5	6	7	8	9	10
1 INCOME STATEMENT											
2 Net Revenues	\$ 0	\$ 148,246	\$ 207,544	\$ 290,562	\$ 406,787	\$ 494,153	\$ 494,153	\$ 494,153	\$ 494,153	\$ 494,153	\$ 494,153
3 <i>% of steady-state revenue</i>	0%	30%	42%	59%	82%	100%	100%	100%	100%	100%	100%
4 Operating Costs	\$ 0	37,061	51,886	72,641	101,697	152,755	152,755	152,755	152,755	152,755	152,755
5 Toll Share	\$ 0.00	7,412	10,377	14,528	20,339	24,708	24,708	24,708	24,708	24,708	24,708
6 Operations & Maintenance, SG&A	\$ 0	29,649	41,509	58,112	81,357	98,831	98,831	98,831	98,831	98,831	98,831
7 Depreciation / Reserve	\$ 0	0	0	0	0	29,217	29,217	29,217	29,217	29,217	29,217
8 EBIT	\$ 0	111,184	155,658	217,922	305,090	341,398	341,398	341,398	341,398	341,398	341,398
9 Interest Payment	\$ 37,872	\$ 37,872	\$ 37,872	\$ 37,872	\$ 37,872	\$ 37,872	\$ 37,872	\$ 37,872	\$ 37,872	\$ 37,872	\$ 37,872
10 Taxes	\$ 0	10,997	17,668	27,007	40,083	45,529	45,529	45,529	45,529	45,529	45,529
11 Net Operating Income (NOI)	\$ (37,872)	62,316	100,118	153,042	227,136	257,997	257,997	257,997	257,997	257,997	257,997
12 BALANCE SHEET											
13 Total Assets	\$ 577,958	579,052	580,583	582,728	584,339	584,339	584,339	584,339	584,339	584,339	584,339
14 Cash & Marketable Secur. (BOP)											
15 Fixed Assets (acquisition cost)	\$ 577,958	579,052	580,583	582,728	584,339	584,339	584,339	584,339	584,339	584,339	584,339
16 Depreciation	\$ 28,898	28,953	29,029	29,136	29,217	29,217	29,217	29,217	29,217	29,217	29,217
17 Accumulated Depreciation	\$ 28,898	57,850	86,880	116,016	145,233	174,450	203,667	232,884	262,101	291,318	320,535
18 Total Liabilities	\$ 471,966	471,966	471,966	471,966	471,966	471,966	471,966	471,966	471,966	471,966	471,966
19 Debt	\$ 471,966	471,966	471,966	471,966	471,966	471,966	471,966	471,966	471,966	471,966	471,966
20 Equity	\$ 112,373	174,689	274,807	427,849	654,985	912,982	1,170,980	1,428,978	1,686,976	1,944,974	2,202,968
21 Capital	\$ 112,373	112,373	112,373	112,373	112,373	112,373	112,373	112,373	112,373	112,373	112,373
22 Retained Earnings	\$ 0	62,316	162,434	315,477	542,612	800,609	1,058,607	1,316,605	1,574,603	1,832,601	2,090,595
23 CASH FLOW											
24 Free Cash Flow	\$ (577,958)	110,091	154,127	215,777	303,478	370,615	370,615	370,615	370,615	370,615	370,615
25 Cash From Operations	\$ 0	111,184	155,658	217,922	305,090	370,615	370,615	370,615	370,615	370,615	370,615
26 Increases in Working Capital	\$ 0	0	0	0	0	0	0	0	0	0	0
27 CAPEX	\$ 577,958	1,094	1,532	2,144	1,612	0	0	0	0	0	0
28 Fixed Infrastructure	\$ 484,292	0	0	0	0	0	0	0	0	0	0
29 Energy	\$ 68,457	0	0	0	0	0	0	0	0	0	0
30 Pods	\$ 2,735	1,094	1,532	2,144	1,612	0	0	0	0	0	0
31 Interest during construction	\$ 22,475	0	0	0	0	0	0	0	0	0	0
32 Cash Flow From/To Finance	\$ 546,468	(37,872)	(37,872)	(37,872)	(37,872)	(37,872)	(37,872)	(37,872)	(37,872)	(37,872)	(37,872)
33 Cash From/To Equity Investors	\$ 112,373	0	0	0	0	0	0	0	0	0	0
34 Cash From/To Debt (Principal)	\$ 471,966	0	0	0	0	0	0	0	0	0	0
35 Dividends	\$ 0	0	0	0	0	0	0	0	0	0	0
36 IRR to date	loss	loss	(38%)	(8%)	11%	23%	29%	35%	41%	46%	37%

Offering

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Phase ➡	Capital (greenfield) Investment				IPO or Brownfield Investors
	Initial Development	Development Equity	Implementation Equity	Debt	
Amount to be Raised	\$2.2M	\$22.5M	\$87.7M	\$472.0M	
Status	To be raised	To be raised	Have commitment(s)		12-18 months from start of operations
Collateral/Asset	MOU and/or PPA		Installed equipment, Tax Credits, PPA		
Terms	Common + Preferred Shares			5-20 year term Limited Recourse	Dividends and share of profits
Exit	Exit at start of implementation (12-18 months)		Exit @ 18 months after start of operations	n/a	Dividends and profit distribution
Investment goals	Risk-adjusted returns or Bank Guarantee (BG)		>20% IRR	Low risk of default	Long-term, dependable cash flow
Target Return on Capital	72% (or 15% with BG)	54% (or 15% with BG)	36%	n/a	15%
Use of Funds & Milestones	Contract for Bankable Feasibility Study. Environmental impact Route Survey. Pilot ordered. Create project company in country.	Permits & Planning. Major contracts signed. Pilot installed. Full investment docs. Concession signed.	Overall Design and Docs. First phase procurement and implementation. Insurance & bonding.	Remaining Procurement, installation, and commissioning.	