



Transit X, LLC presents a preliminary proposal for

Berlin TXL, Germany

For a privately-funded shared mobility service that is

High capacity • High speed • 24/7 • Nonstop Solar powered • Last mile • Wait-free • Resilient

26-page companion Transit X Handbook is available at transitx.com/transitxhandbook.pdf







Transit X proposes to build and operate a privately-financed automated pod network in Berlin TXL, Germany that makes the Transit X service convenient to 95% of the population.

Transit X efficiently services both suburbs and cities and provides for a higher quality of life. See transitx.com for more details. This 3-minute video (transitx.com/video) describes our innovative solution.

Major benefits

- Reduce congestion
- · Provide parking relief
- · Reduce pollution
- Improve safety

The Transit X Handbook (<u>transitx.com/</u> <u>transitxhandbook.pdf</u>) answers many questions about our service, the company, our technology, and the way we address:



congestion, parking, road safety, pedestrian safety, ADA compliance, sustainability, fares, solar+storage, construction, aesthetics, operations, economic development, quality of service, security, station footprint, equitability, carbon footprint, transit integration, resiliency, reliability, rights-of-way, and open space.

Congestion, parking, pollution, and safety

Most regions suffer from traffic congestion, limited parking, air pollution, and unsafe roads. Potential solutions are costly, but Transit X can solve these challenges without public funding. Transit X can integrate into the built environment, providing both short term relief and a long term solution.

No public funding

Transit X does not require public funding because our business model appeals to investment banks and private equity firms that provide our project financing. Most of our infrastructure is factory-built, so that installation is fast and not disruptive. We have reduced or eliminated many costs of transportation infrastructure including materials, land, construction, fuel, debt service, and driver costs. Our approach to significantly reducing costs makes private financing possible.

Proven technology

Our team and partners have built fully automated transit systems that are now in operation — Morgantown, WV, BART, and several others in Europe. Transit X may look unique, but the underlying design is very similar to systems that have been operating for 40 years with an exemplary safety record. An in-depth (1000+hours) technical assessment and feasibility analysis has been completed by

Altran. Altran is a global engineering firm with extensive expertise in automated transit systems. The first pilots of Transit X will be deployed by the end of 2018.

Before any groundbreaking, the system will be safety-certified and fully insured.

Quality Service

Transit X provides on-demand, last-mile service that is superior to cars or buses. A service level agreement will guarantee high levels of availability and reliability. Our use of small vehicles (pods) makes this possible. By reducing car use, Transit X creates walkable and bike-friendly neighborhoods.

Less pollution: Air, Sound, Light, Visual, Water

Transit X offers a much higher quality of life by eliminating many forms of pollution. Pods are quiet and have no emissions. Pods offer less visual impact than the existing roads and vehicles, and utility lines can be hidden within the track. At night, there is no light pollution from headlights or taillights. Water pollution from road runoff is significantly reduced.

Sustainable

Transit X runs on 100% sustainable energy and has a zero carbon footprint. The energy generated from solar panels on the track and stored within the poles is sufficient in most cases, but sustainable power contracts would provide backup power. Transit X makes it possible to reduce the amount of impervious surfaces and increase green space by reducing the need for parking and roads.

More transit & less cars

Transit X provides the convenience and privacy that people value in cars, yet without the negative impacts from personal car use. Transit X combines the best of mass transit and personal transportation modes which will lead to higher use of mass transit and less use of personal vehicles.

De-risking projects

Transit X is working with large, established firms to provide fixed-price contracts for the engineering, certification, construction, and operations of a Transit X system. Theses partnerships enable Transit X to de-risk all of the major elements of the project, and provide performance guarantees.

We will work with regional urban planning and construction firms who are familiar with local codes and requirements.

Jobs and workforce development

Many jobs are created to build a new transportation infrastructure and transition away from roads. Municipalities that first embrace Transit X will be offered the opportunity to have Transit X manufacturing and assembly jobs in their area. The vast majority of the construction jobs will be locally sourced. Preferential hiring would be given to those workers potentially displaced by the transition to automated vehicles.

Revenue generator

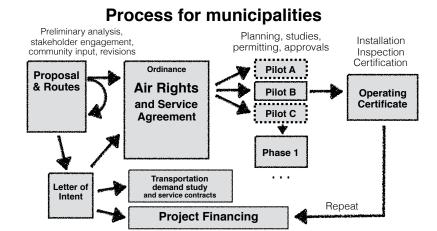
Not only does Transit X not require public financing, but the local municipality receives 5% of gross revenue. For specifics, please see the "Taxes and Fees" section of this proposal.

Short and long term

A project could be operational within 24 months from the start of a project. Transit X offers a short term solution that provides long term benefits. We would form a local company to build, operate, and maintain the network. At least 75% of the profits would be invested back into the region.

Moving forward

The diagram shows our general process for working with a municipality. We would refine a proposal to meet your needs, then ask for a letter stating that you would like to move forward with a proposal that includes air rights and and a service agreement. Example documents and a sample project schedule can be viewed at transitx.com/process



Evaluation

Please review our preliminary proposal, and then ask us any questions. We would be happy to provide further information, address specific concerns, or meet with specific people or groups. Any routes or coverage areas shown on the map are only preliminary suggestions and actual routes would be determined based on needs, rights-of-ways, utility corridors, location of trees, and many other factors.

We expect this proposal to be reviewed by one or more committees or working groups. Familiar transportation options, such as buses, light rail, subways, and ride-sharing services (including autonomous vehicles) may have already been considered. Very few options offer the convenience of cars with at least the capacity of buses, and most, if not all, require public funding and subsidies.

Private cars have a dominant mode share because people like the privacy and convenience of a car — despite the significant risks and negative impact associated with them. People won't give up their cars unless the alternative is both better and cheaper. That is what Transit X can provide.

We hope you agree that this proposal offers a way to address your challenges in both the short and long term, providing an option that is better and lower risk than any alternative — including continuing with the status quo.

Whatever process you use to evaluate this proposal, Transit X is open to working with you on refining this proposal to meet your needs. We hope you will conclude that moving forward with Transit X is an excellent opportunity to meet your current and future challenges.

Once we agree on how to move forward, we would ask for a letter (example at transitx.com/process/loi.html) stating that you intend to pass an ordinance for use of air rights along with a service agreement.

In parallel, we could refine the routes and meet with project stakeholders.

Other Resources

The resources below provide more general information:

- Transit X Handbook (transitx.com/transitxhandbook.pdf)
- Video overview (transitx.com/video)
- Letters of Project Financing, Due Diligence, Contracts (<u>transitx.com/letters.pdf</u>)
- Sample Ordinance (transitx.com/process/ordinance.html)
- Service Agreement (transitx.com/process/service_agreement.html)
- General Q & A (transitx.com/QandA.html)

Addendum

The remaining pages of this proposal provide more details specific to this project:

- Financial Project Summary with Pro Forma, pages 6-7
- Project Overview, Impact, and Assumptions, pages 8-9
- Taxes and Fees with Footprint, pages 10-11
- · Fair Fare Policy, page 12

We look forward to working with you to improve the quality of life in Berlin TXL through better transportation.

Sincerely,

Mike Stanley CEO. Transit X

Direct: +1 508-596-7024 Email: mike@transitx.com Website: transitx.com

LinkedIn: http://linkedin.com/in/mikestanleymit/

Skype: mikestanley49 WeChat: MikeTransitX WhatsApp: +1 508-596-7024

Twitter: https://twitter.com/MikeTransitX

Facebook: https://www.facebook.com/mike.stanley.526875

Zoom eRoom: https://zoom.us/i/8229009123

Mail: 1127 Commonwealth Ave #30, Boston, MA 02134 USA





Project Description	Solar-powered automated transportation network infrastructure
Project type	Project financing of Green Infrastructure
Project cost	\$33 million
Projected IRR	39%
Cap rate	44%
Structure	Equity and Debt
Debt term	10 years @ 5%
Equity terms	15 years with 15% Target IRR With a waterfall profit distribution of: 1. 90/10 split until Return of Capital, 2. then 50/50 until Target IRR met 3. then 10/90
Benefits to society and environment	Extremely high

Financials

(US Dollars in millions)	Year 1	Total Years 1-10
Gross Revenues*	17	286
Operating Expenses	2	29
Debt service	\$3	\$30
Net Operating Income	\$12	\$227

ESG (Environmental, Social, Governance) Benefits

Clean energy	yes	Resiliency	yes
Energy security	yes	Sustainable	yes
Emissions-free	yes	Equitable	yes
GHG-free	yes	Recyclable mat.	yes
Lowers pollution	yes	Affordable housing	yes
Clean water	yes	Improved Health	yes
Improved Safety	yes	Economic Devel.	yes
Fix Infrastructure	yes	Food security	yes



About Transit X

Transit X designs, builds, and operates solar-electric shared mobility infrastructure to supplant buses, trains, cars, and trucks. Transit X offers its service to municipalities and commercial developers. A demonstration system will be ready in early 2018, and pilots will begin by 2019. Transit X is a privately held company founded in 2015, based in Boston, Mass, and intends to be certified as a public benefit company.

Status

	Now	Prior to close
Project financing	Letter of Interest	Yes
Proven concept	Yes	Yes
Demonstration system	In development	Yes
Ridership study		Yes
Environmental study		Yes
Air rights	Letter of Intent	Ordinance
Permits	Known process	Yes
Safety certification	Guar. fixed price	Yes
Construction (BOP):	Letter of intent	Guar. fixed price
Operations & Maint:	Letter of intent	Guar. fixed price
Project Engineering	TBD	25% design

General information available at <u>transitx.com</u>. Detailed information and references can be provided under appropriate non-disclosure/non-compete/non-circumvent agreements. Contact: Mike Stanley, CEO, Transit X, <u>mike@transitx.com</u>, 508-596-7024



Model Inputs and Assumptions

13	Route length (km)
204	Starting Pods
<u>15%</u>	Projected revenue growth
tops, subsidies, party services,	Revenues to include passenger fares developer fees, private leasing, private branch muni contracts, carbon credits, conduit leasing para-transit, private shuttles
\$32,771,561	Project Cost
<u>70%</u>	% Debt financed
\$22,940,092	Debt
\$9,831,468	Equity
\$1,966,294	Capital return per year
15%	Target IRR
\$1,474,720	Target return per year
\$2,970,847	Debt payment (per year)

Travel per year per pod (km)	210,092
Revenue per vehicle-km (US\$)	0.40
Cost per pod	\$5,000
OPEX as % of project cost	5%
OPEX as % of revenue	5%
Debt Interest rate	5%
Debt term (yrs)	10
Equity term (yrs)	15
Years to return equity capital	<u>5</u>
Profit share when below capital return	90%
Profit share when below Target IRR	50%
Profit share when above Target IRR	10%

Pro Forma

Ye	ars 1		2	3	4	5	6	7	8	9	10	11	12	13	14	15
Revenue		0	17,057,770	19,616,435	22,558,900	25,942,735	29,834,146	34,309,268	39,455,658	45,374,006	52,180,107	60,007,123	69,008,192	79,359,421	91,263,334	104,952,834
OPEX		0	2,491,467	2,619,400	2,766,523	2,935,715	3,130,285	3,354,041	3,611,361	3,907,278	4,247,583	4,638,934	5,088,988	5,606,549	6,201,745	6,886,220
Debt service		0	\$2,970,847	\$2,970,847	\$2,970,847	\$2,970,847	\$2,970,847	\$2,970,847	\$2,970,847	\$2,970,847	\$2,970,847	\$2,970,847	0	0	0	0
Free cash flow		0	11,595,456	14,026,188	16,821,530	20,036,174	23,733,014	27,984,379	32,873,450	38,495,881	44,961,677	52,397,342	63,919,204	73,752,872	85,061,589	98,066,614
Waterfall distributi	on															
1. Capital return		0	\$1,966,294	\$1,966,294	\$1,966,294	\$1,966,294	\$1,966,294	0	0	0	0	0	0	0	0	0
2. Expected return		0	\$1,474,720	\$1,474,720	\$1,474,720	\$1,474,720	\$1,474,720	\$1,474,720	\$1,474,720	\$1,474,720	\$1,474,720	\$1,474,720	\$1,474,720	\$1,474,720	\$1,474,720	\$1,474,720
3. Over Exp return		0	8,154,442	10,585,175	13,380,517	16,595,160	20,292,000	26,509,659	31,398,730	37,021,161	43,486,957	50,922,622	62,444,484	72,278,152	83,586,869	96,591,894
Investor share		0	3,322,469	3,565,542	3,845,076	4,166,540	4,536,224	3,388,326	3,877,233	4,439,476	5,086,056	5,829,622	6,981,809	7,965,175	9,096,047	10,396,550
Investor share %			29%	25%	23%	21%	19%	12%	12%	12%	11%	11%	11%	11%	11%	11%
Investor IRR	(0%	14%	16%	19%	22%	26%	34%	39%	45%	52%	59%	71%	81%	93%	106%
Investor balance	\$(9,83	31,4\$	(6,509,000)	\$ (2,943,458) \$	901,618	\$ 5,068,159	\$ 9,604,383	\$ 12,992,709	\$ 16,869,942	\$ 21,309,418	\$ 26,395,474	\$ 32,225,096	\$ 39,206,905	\$ 47,172,080	\$ 56,268,127	\$ 66,664,677
Investor IRR to dat	te loss		-66%	-21%	4%	18%	26%	30%	32%	34%	36%	37%	38%	38%	39%	39%

Important Notices

The information contained in this document is not an offer to sell or a solicitation to buy any security. These materials and documents and information from which they are derived or which are referred to by or accessible from them may contain forward looking statements within the meaning of Section 27A of the Securities Act of 1933, Section 2E of the Securities Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact are forward looking statements and are subject to risks and uncertainties. Forward looking statements generally can be identified by the use of forward looking terminology such as "may," "will," "expect," "intend," "estimate," "project," "anticipate," "believe" or "plan" or the negative thereof or variations thereon or similar terminology. Although Transit X believes that the expectations reflected in such forward looking statements are reasonable, it can give no assurance that such expectations will prove to be correct. All forward looking statements speak only as of the date made. Except as required by law, Transit X undertakes no obligation to update any forward looking statement to reflect events or circumstances after the date on which it is made or to reflect the occurrence of anticipated or unanticipated events or circumstances. These materials and documents and information from which they are derived or which are referred to by or accessible from them represent Transit X's best estimate as to the allocation of the funding proceeds based upon its present business plan and financial condition. The costs and expenses to be incurred in pursuing the Company's business plan cannot be predicted with certainty. There can be no assurance that unforeseen events will not occur or that the Company's business plan will be achieved or that it will not be changed, and it is possible that the funding proceeds may be applied in a manner other than that described herein.





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Size of region		km²	
Number of people in region (residents + visitors) Travel distance per year by all people (residents and visitors)	25,000	1	
Percentage of all travel that occurs within the region	362,500,000 40%	KM I	
Road coverage (percent of area conveniently served by paved roads)	90%		
Service area size		km²	
Coverage: percent of people convenient (2 min walk) to Transit X	95%	1	
Estimate #1 for network length based on desired coverage	13		
Length of paved roads (non-highway) in region	<u>45</u>	km	
Estimate #2 for network length based on length of public roadways	11	km	
Transit X network length	13	km	
Route density ratio (route length to service area)	2.91		
Tunnel length	0.0	km	
High-speed X Way length	0.0	km	
Total costs for project not including pods	\$29,706,561		
per person	\$1,188		
Mode share of travel on Transit X	89%		
Distance traveled on Transit X, per year	128,786,245	km	
per day	352,839	km	
Potential energy generation (ideal)	74	MWh	
Energy consumption per day	10	MWh	13% of max capacity
Daily number of people riding Transit X	22,205	customers	
Distance per Transit X customer per day	16	km	
Average distance per trip (with 3 trips per day)	5	km	
Passenger fare for 5 km trip (at \$0.20 per km)	\$1.05		Euro
Distance traveled during peak hour	70,568	km	
Breakeven	6.621	customers per day	
Breakeven	6,621	customers per day (28% of people conveni	ent to Transit X)
		(28% of people conveni	ent to Transit X)
Number of pods needed to meet peak demand	613	(28% of people conveni pods	ent to Transit X)
		(28% of people conveni pods	ent to Transit X)
Number of pods needed to meet peak demand Distance per pod per year Pod shed parking volume [in cubic 40' shipping containers (sc)]	613 210,092 3	(28% of people conveni pods	ent to Transit X)
Number of pods needed to meet peak demand Distance per pod per year Pod shed parking volume [in cubic 40' shipping containers (sc)] Cost of pods	613 210,092 3 \$3,065,000	(28% of people conveni pods km	ent to Transit X)
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Number of pods needed to meet peak demand Distance per pod per year Pod shed parking volume [in cubic 40' shipping containers (sc)] Cost of pods Cost of pod per person Project finances Total project cost (privately financed)	613 210,092 3 \$3,065,000 \$123	(28% of people conveni pods km sc ³	Euro
Number of pods needed to meet peak demand Distance per pod per year Pod shed parking volume [in cubic 40' shipping containers (sc)] Cost of pods Cost of pod per person Project finances Total project cost (privately financed) OPEX (O&M) per year	613 210,092 3 \$3,065,000 \$123 \$32,771,561 \$2,920,001	(28% of people conveni pods km sc ³ 27,855,826 2,482,001	Euro Euro
Number of pods needed to meet peak demand Distance per pod per year Pod shed parking volume [in cubic 40' shipping containers (sc)] Cost of pods Cost of pod per person Project finances Total project cost (privately financed) OPEX (O&M) per year Private equity	\$3,065,000 \$123 \$3,771,561 \$2,920,001 \$9,831,468	(28% of people conveni pods km sc ³ 27,855,826 2,482,001 8,356,748	Euro Euro Euro
Number of pods needed to meet peak demand Distance per pod per year Pod shed parking volume [in cubic 40' shipping containers (sc)] Cost of pods Cost of pod per person Project finances Total project cost (privately financed) OPEX (O&M) per year Private equity Financed	\$3,065,000 \$123 \$3,771,561 \$2,920,001 \$9,831,468 \$22,940,092	(28% of people convenied pods km sc3 27,855,826 2,482,001 8,356,748 19,499,079	Euro Euro Euro Euro
Number of pods needed to meet peak demand Distance per pod per year Pod shed parking volume [in cubic 40' shipping containers (sc)] Cost of pods Cost of pod per person Project finances Total project cost (privately financed) OPEX (O&M) per year Private equity	\$3,065,000 \$123 \$3,771,561 \$2,920,001 \$9,831,468	(28% of people conveni pods km sc ³ 27,855,826 2,482,001 8,356,748	Euro Euro Euro Euro Euro
Number of pods needed to meet peak demand Distance per pod per year Pod shed parking volume [in cubic 40' shipping containers (sc)] Cost of pods Cost of pod per person Project finances Total project cost (privately financed) OPEX (O&M) per year Private equity Financed Gross Revenue from fares	\$3,065,000 \$123 \$3,771,561 \$2,920,001 \$9,831,468 \$22,940,092 \$25,628,463	(28% of people convenied pods km sc3 27,855,826 2,482,001 8,356,748 19,499,079 21,784,193	Euro Euro Euro Euro Euro Euro Euro
Number of pods needed to meet peak demand Distance per pod per year Pod shed parking volume [in cubic 40' shipping containers (sc)] Cost of pods Cost of pod per person Project finances Total project cost (privately financed) OPEX (O&M) per year Private equity Financed Gross Revenue from fares EBITA (Profit) Debt service Fees and taxes	\$32,771,561 \$2,920,001 \$9,831,468 \$22,940,092 \$25,628,463 \$22,708,462 \$3,441,014 \$1,281,423	(28% of people convenied pods km sc3 27,855,826 2,482,001 8,356,748 19,499,079 21,784,193 19,302,192 2,924,862 1,089,210	Euro Euro Euro Euro Euro Euro Euro Euro
Number of pods needed to meet peak demand Distance per pod per year Pod shed parking volume [in cubic 40' shipping containers (sc)] Cost of pods Cost of pod per person Project finances Total project cost (privately financed) OPEX (O&M) per year Private equity Financed Gross Revenue from fares EBITA (Profit) Debt service Fees and taxes OPEX + Debt service + Tax + Fees	\$32,771,561 \$32,920,001 \$9,831,468 \$22,940,092 \$25,628,463 \$22,708,462 \$3,441,014 \$1,281,423 \$7,642,438	27,855,826 2,482,001 8,356,748 19,499,079 21,784,193 19,302,192 2,924,862 1,089,210 6,496,072	Euro Euro Euro Euro Euro Euro Euro Euro
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Number of pods needed to meet peak demand Distance per pod per year Pod shed parking volume [in cubic 40' shipping containers (sc)] Cost of pods Cost of pod per person Project finances Total project cost (privately financed) OPEX (O&M) per year Private equity Financed Gross Revenue from fares EBITA (Profit) Debt service Fees and taxes OPEX + Debt service + Tax + Fees Net income Operating Margin Project costs — per person	\$13,065,000 \$123 \$3,065,000 \$123 \$32,771,561 \$2,920,001 \$9,831,468 \$22,940,092 \$25,628,463 \$22,708,462 \$3,441,014 \$1,281,423 \$7,642,438 \$17,986,025 89% \$1,311	(28% of people convenied pods km sc3 27,855,826 2,482,001 8,356,748 19,499,079 21,784,193 19,302,192 2,924,862 1,089,210 6,496,072 15,288,121 1,114	Euro Euro Euro Euro Euro Euro Euro Euro
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Number of pods needed to meet peak demand Distance per pod per year Pod shed parking volume [in cubic 40' shipping containers (sc)] Cost of pods Cost of pod per person Project finances Total project cost (privately financed) OPEX (O&M) per year Private equity Financed Gross Revenue from fares EBITA (Profit) Debt service Fees and taxes OPEX + Debt service + Tax + Fees Net income Operating Margin Project costs — per person	\$13,065,000 \$123 \$3,065,000 \$123 \$32,771,561 \$2,920,001 \$9,831,468 \$22,940,092 \$25,628,463 \$22,708,462 \$3,441,014 \$1,281,423 \$7,642,438 \$17,986,025 89% \$1,311	(28% of people convenied pods km sc3 27,855,826 2,482,001 8,356,748 19,499,079 21,784,193 19,302,192 2,924,862 1,089,210 6,496,072 15,288,121 1,114	Euro Euro Euro Euro Euro Euro Euro Euro
Number of pods needed to meet peak demand Distance per pod per year Pod shed parking volume [in cubic 40' shipping containers (sc)] Cost of pods Cost of pod per person Project finances Total project cost (privately financed) OPEX (O&M) per year Private equity Financed Gross Revenue from fares EBITA (Profit) Debt service Fees and taxes OPEX + Debt service + Tax + Fees Net income Operating Margin Project costs — per person Number of motor vehicles displaced	\$13,065,000 \$123 \$3,065,000 \$123 \$32,771,561 \$2,920,001 \$9,831,468 \$22,940,092 \$25,628,463 \$22,708,462 \$3,441,014 \$1,281,423 \$7,642,438 \$17,986,025 89% \$1,311 8,882	(28% of people convenied pods km sc3 27,855,826 2,482,001 8,356,748 19,499,079 21,784,193 19,302,192 2,924,862 1,089,210 6,496,072 15,288,121 1,114 motor vehicles	Euro Euro Euro Euro Euro Euro Euro Euro
Number of pods needed to meet peak demand Distance per pod per year Pod shed parking volume [in cubic 40' shipping containers (sc)] Cost of pods Cost of pod per person Project finances Total project cost (privately financed) OPEX (O&M) per year Private equity Financed Gross Revenue from fares EBITA (Profit) Debt service Fees and taxes OPEX + Debt service + Tax + Fees Net income Operating Margin Project costs — per person Number of motor vehicles displaced Yearly cost of cars displaced — per person Operating costs per passenger-km Breakeven revenue distance per day	\$13,065,000 \$123 \$3,065,000 \$123 \$32,771,561 \$2,920,001 \$9,831,468 \$22,940,092 \$25,628,463 \$22,708,462 \$3,441,014 \$1,281,423 \$7,642,438 \$17,986,025 89% \$1,311 8,882 \$3,197	(28% of people convenied pods km sc3 27,855,826 2,482,001 8,356,748 19,499,079 21,784,193 19,302,192 2,924,862 1,089,210 6,496,072 15,288,121 1,114 motor vehicles 2,718	Euro Euro Euro Euro Euro Euro Euro Euro
Number of pods needed to meet peak demand Distance per pod per year Pod shed parking volume [in cubic 40' shipping containers (sc)] Cost of pods Cost of pod per person Project finances Total project cost (privately financed) OPEX (O&M) per year Private equity Financed Gross Revenue from fares EBITA (Profit) Debt service Fees and taxes OPEX + Debt service + Tax + Fees Net income Operating Margin Project costs — per person Number of motor vehicles displaced Yearly cost of cars displaced — per person Operating costs per passenger-km	\$13 210,092 3 \$3,065,000 \$123 \$32,771,561 \$2,920,001 \$9,831,468 \$22,940,092 \$25,628,463 \$22,708,462 \$3,441,014 \$1,281,423 \$7,642,438 \$17,986,025 89% \$1,311 8,882 \$3,197 \$0.06 105,217	(28% of people convenied pods km sc3 27,855,826 2,482,001 8,356,748 19,499,079 21,784,193 19,302,192 2,924,862 1,089,210 6,496,072 15,288,121 1,114 motor vehicles 2,718	Euro Euro Euro Euro Euro Euro Euro Euro



Impact of proposed network

12,718 metric tons CO ₂	Reduction in CO2 emissions
\$2,318,418	Est. cost to maintain 45 km roadway
1,423 metric tons	Reduced waste products per year
282 hrs/person	Travel time saved per year
\$2,442	Cost savings per capita per year from reduced car ownership
19%	Increase in household income from time saving and car costs
80	Reported injuries avoided per year
1	Lives saved per year
204,282 m ²	Land freed from parking (50 acres)
\$204,282 per year	and its commercial value
High	Health care savings
1 to 3 °C	Heat island mitigation from replacing asphalt with green space
TBD °C	Change in global temperature
TBD mm	Decrease in sea level

Model Inputs

Ratio of road length to track length	4		
Convenient walk time to Transit X route	2	min.	
Walking speed	4.9	km/h	
Width of convenient swath along track	0.33	km	
Fixed cost for main route per km	\$3,100,000	2,635,000	Euro
Fixed cost per km for branch	<u>\$1,550,000</u>	1,317,500	Euro
Percentage of Dual Track	46%		
Project cost per km for track	\$2,269,975	1,929,479	Euro
Water tunnel: additional cost per km	\$13,000,000	11,050,000	
High-speed X Way: additional project cost per km	\$10,000,000		
Median distance traveled per person per year (for trips under 1600 km)	<u>14,500</u>	km	
Mode share % of people convenient to Transit X	<u>85%</u>	at 5 min walk.	
Percentage of daily travel during peak hour	20%		
Max capacity: number of pods per km of track	150	pods	
Max track capacity during peak hour as % of capacity	<u>20%</u>		
Average speed of pod	72	km/h	45 mph
Average # of trips for people riding Transit X		per day	
Average occupancy per pod during peak hours		people	
Average occupancy per pod	1.25	people	
Maximum occupancy per pod	5	people	
Empty pods: Percentage non-revenue vehicle travel	25%		
Cost per pod	\$5,000	4,250	Euro
Median income per capita (US\$)	20,000	17,000	
Base fare per km	\$0.20		Euro
(per mile)	\$0.32	0.3	Euro
O&M as % of project cost	<u>5%</u>		
O&M as % of gross revenue	5%		
Percentage debt financed	<u>70%</u>		
Length of loan/debt	10	years	
Interest rate for debt	<u>5%</u>		
kg CO2 emissions per liter of gasoline	<u>2.37</u> 5	4	F
Monetary value of 1 hour personal time	\$51,000	43,350	Euro
Eat. roadway maintenance per year per km Area of one parking lot space		43,330 m ²	Luio
Commercial income of land	23 \$1	per m ²	Euro
Distance from roadway that is convenient	0.10	•	Luio
Stops per km	5.1		
Solar panel area per meter of track	1.5		
Global Horizontal Irradiance (GHI)		kWh/m²/day	
Giobai Honzoniai inadiano (Gi II)	0.0		

Pod & Car

Car	Pod	
12	20	Service life (years)
\$9,000	\$200	Full cost of vehicle per year
\$100,000	\$0	Public cost to maintain infrastructure (per km)
24	1188	Energy Efficiency in MPGe
9.8	0.20	Energy Efficiency in liters/100km
1375	28	Energy used (Watt-hours/km)
0.09875	0	mass of CO2 per vehicle per km (kg)
1950	45	Vehicle mass (kg)
16	72	Average speed of travel (km/h)
20	4	Typical travel time (in minutes) for 5 km trip
\$0.62	\$0.20	Fare/cost per km
1	0.00001	Number of deaths per 100M passenger-km
62	0.0006	Number of injuries per 100M passenger-km
70.9	5.7	Volume to park (cubic meters)
70.9	5.7	Volume to park (cubic meters)

Currency conversion

Currency name	Euro	
Equal to US\$1	<u>0.85</u>	





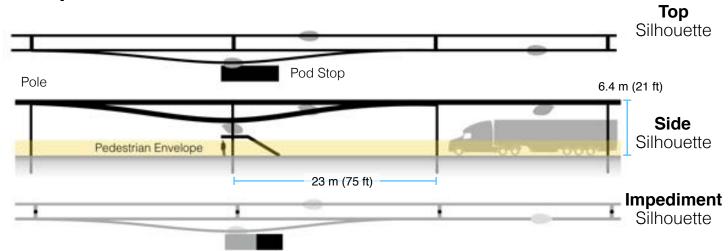


4% of gross revenue proportioned to air rights owners and a municipal fee/tax of 1% of gross revenue. Both air rights and fee/tax have a minimum payment based on the Footprint and the Transit X Commercial Rate (TXCR).

Note: Inputs have box outline						
Municipal rates						
Total commercial land area	3,000,000 m ²					
Total commercial income to muni	\$3,000,000	2,550,000 Euro				
TXCR (Transit X Commercial Rate)	\$1.00 per m ²	0.9 Euro				
TXCR is the yearly tax rate per land area. Calculation: total land area of commercial properties in the municipality, divided by all the municipal income generated by those properties. The TXCR is used to calculate the minimum tax/fee.						
Project Revenue						
Length of Transit X route	13 km					
Estimated gross revenue per unit length	\$1,958,354 per km	1,664,601 Euro				
Municipal Tax	% of gross revenue with minim	um.				
1% gross revenue	\$19,584 per route	e-km 16,646 Euro				
Minimum per year	\$1,421 per route	e-km				
Air Rights Leasing Fee % of route on municipal land	% of gross revenue with minim	um. Proportioned based on length.				
4% gross revenue	\$78,334 per route	e-km 66,584 Euro				
Minimum per year	\$1,421 per route	e-km				
Taxes and Fees						
Paid to Municipality	\$1,178,909 per year	r 1,002,073 Euro				
with minimum	\$35,330	.,002,010 24.0				
Paid to Private land owners	\$102,514	87,137 Euro				
with minimum	\$1,859	07,107 Laio				

Footprint calculations for minimum fee

Yearly fees and taxes



Note:	Diagrams	for	illustrative	purposes.

Footprint Calculations	Metric	Imperial
Track width	<u>0.41</u> m	
Track height	<u>0.61</u> m	
Pole diameter	<u>0.3</u> m	
Pole cross section	<u>0.07</u> m ²	
Stop landing area	<u>1</u> m²	
width	<u>1</u> m	
length	<u>1</u> m	
Ramp length	<u>21</u> m	
Pole span	<u>23</u> m	
Number of poles per unit length	43.5 poles per	· km
Pole height	<u>6</u> m	
Single track	1126.7 m ²	
Area of Side Silhouette	688.3 m ²	
Area of Top Silhouette	423.1 m ²	
Impediment Area (adjusted)	15.4 m ²	
Dual track	1536.7 m ²	
Area of Side Silhouette	688.3 m ²	
Area of Top Silhouette	833.1 m ²	
Impediment Area (adjusted)	15.4 m ²	
Stop	51.8 m ²	
Area of Side Silhouette	25.6 m ²	
Area of Top Silhouette	21.2 m ²	
Impediment Area (adjusted)	5.0 m ²	
Stops	2 stops per	r km
% of dual track	46%	
Average area per unit length	1,421 m ² per ro	ute-km
Contract values		
0/	407	
% gross revenue for muni tax/fee	1%	
% gross revenue for air rights	4%	
Impediment Factor	5	



Fair Fare Policy

Fares will be similar to existing mass transit, and several times less than taxis or ride-sharing services. Transit X Fair Fare is a universal passenger fare model that applies to all regions and all times. Fares are proportional to the median income of the area and inversely proportional to per capita use, so the more people that use Transit X, the lower the base fare. Market-rate fares are offset by Half-price fares. There are no pre-set escalations.

		Initial	50% share	+50% Income	90% Usage
Median income per capita	US\$	20,000	\$20,000	\$30,000	\$20,000
Nominal fare	US\$	0.2	\$0.20	\$0.30	\$0.20
Per Capita Usage %		1%	50%	50%	90%
Discount for usage	US\$	0.001	\$0.05	\$0.08	\$0.09
Base Fare (US\$)	per km	0.20	\$0.15	\$0.23	\$0.11
in loca	al currency	0.2 Euro	0.1 Euro	0.2 Euro	0.1 Euro
% Fares at Market rate		<u>20%</u>	<u>30%</u>	<u>40%</u>	<u>50%</u>
% Fares at Base rate		80%	60%	40%	20%
% Fares at Half Base rate		0%	10%	20%	30%
Estimated average fare	per km	0.32	\$0.28	\$0.47	\$0.26

Price comparison with common travel modes (in Boston, USA)

	Mode »	Bus	Commuter Rail	Subway	Personal Car	Taxi / TNC's
Average distance (km)		5	18	8	8	5
Price per trip	US\$	\$1.85	\$8.00	\$2.50	\$6.00	\$12.00
Typical price per km	US\$	\$0.37	\$0.44	\$0.31	\$0.75	\$2.40

Base Inputs

Median travel distance per capita per year (under 1000 mile trips)	20,000	km
% of per capita median income for 20,000 km transportation	<u>20%</u>	
Fare Discount when Transit X travel per capita is 20,000 km per year	50%	