



Transit X presents a preliminary proposal for privately-financed, solar-powered public transit network — a fleet of fully-autonomous, shared, electric, 4-passenger vehicles (pods) on a local and regional podway

# Israel

This proposal is downloadable at <a href="mailto:transitx.com/proposals/Transitx">transitx.com/proposals/Transitx</a> X for Israel.pdf

# High capacity • High speed • Nonstop • 24/7 Solar powered • Zero Wait • Door-to-door • Resilient

A 24-page companion Transit X Handbook is available at transitx.com/transitxhandbook.pdf



## **Proposal Overview**



Transit X proposes to build and operate a green, privately-financed microtransit podway to carry passengers and freight for Israel that makes the Transit X service convenient to 90% of the population.

Transit X efficiently services both suburbs and cities and provides for a higher quality of life. See transitx.com for more details. This 3-minute video (transitx.com/video) describes our innovative solution.

#### **Major benefits**

- · Reduce congestion
- · Provide parking relief
- Reduce pollution
- Improve safety

The Transit X Handbook (<u>transitx.com/</u> <u>transitxhandbook.pdf</u>) answers many questions about our service, the company, our technology, and the way we address:



congestion, parking, road safety, pedestrian safety, ADA compliance, sustainability, fares, solar+storage, construction, aesthetics, operations, economic development, quality of service, security, station footprint, equitability, carbon footprint, transit integration, resiliency, reliability, rights-of-way, and open space.

## Congestion, parking, pollution, and safety

Most regions suffer from traffic congestion, limited parking, air pollution, and unsafe roads. Potential solutions are costly, but Transit X can solve these challenges without public funding. Transit X can integrate into the built environment, providing both short term relief and a long term solution.

### No public funding

We have reduced or eliminated many costs of transportation including the cost of materials, land, construction, fuel, debt service, and labor. Transit X does not require public funding because revenue from fares more than covers our costs. Our business model appeals to investment banks and private equity firms that finance green infrastructure projects.

## Proven technology

Our team and partners have built fully automated systems that are now in operation around the world. Transit X may look unique, but the underlying design is very similar to systems that have been operating for 40 years with an exemplary safety record. An in-depth (1000+ hours) technical assessment and feasibility analysis has been completed by Altran, a global engineering firm with extensive expertise in automated transit systems. The first pilots of Transit X will be deployed by the end of 2018.

Before any groundbreaking, the system will be safety-certified and fully insured.

## **Service Quality**

Transit X provides on-demand, last-mile service that is superior to cars or buses. An operating agreement will guarantee high levels of availability and reliability. Our use of small vehicles (pods) makes this possible. By reducing car use, Transit X creates walkable and bike-friendly neighborhoods.

## Less pollution: Air, Sound, Light, Visual, Water

Transit X offers a much higher quality of life by eliminating many forms of pollution. Pods are quiet and have no emissions. Pods offer less visual impact than the existing roads and vehicles, and utility lines can be hidden within the track. At night, there is no light pollution from headlights or taillights. Water pollution from road runoff is significantly reduced.

#### Sustainable

Transit X runs on 100% sustainable energy. The energy generated from solar panels on the track and stored within the poles is sufficient in most cases, but sustainable power contracts may used to buy and sell power to the grid. Transit X makes it possible to reduce the amount of impervious surfaces and increase green space by reducing the need for parking and roads. By replacing cars, Transit X has a negative carbon footprint.

#### **More Transit & Fewer Cars**

Transit X provides the convenience and privacy that people value in cars, yet without the negative impacts of personal cars. Transit X combines the best of mass transit and personal transportation modes which will lead to higher use of mass transit and less use of personal vehicles.

### **De-risking Projects**

Transit X is working with large, established firms to provide fixed-price contracts for the engineering, certification, construction, and operations of a Transit X system. Theses partnerships enable Transit X to de-risk all of the major elements of the project, and provide performance guarantees.

We would work with regional urban planning and construction firms who are familiar with permitting and applicable codes.

## Jobs and Workforce Development

Many jobs will be created to build a new transportation infrastructure, as well many new types of job will be created as transportation becomes more efficient. Transit X intends to build manufacturing and assembly plants around the world and locate them where Transit X is first deployed in a region. The vast majority of the construction jobs will be locally sourced. Preferential hiring would be given to those workers displaced by the transition to automated podways.

#### **Revenue Generator**

Not only does Transit X not require public financing, but the government and private easement owners receive 4-5% of gross revenue, which would be US\$1,145 million

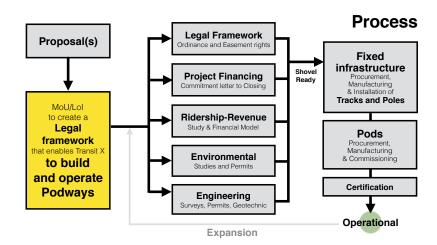
per year average over the first 10 years. For specifics, please see the "Taxes and Fees" section of this proposal. These fees and taxes paid by Transit X enables lower taxes or more spending on public services.

## **Short and Long Term Solution**

A project could be operational within 24 months from the start of a project. Transit X offers a rapidly-deployable solution that provides long term benefits. We would form a local company to build, operate, and maintain the network. At least 75% of the profits would be invested back into the region.

## **Moving Forward**

The diagram shows our general process for working with a government or commercial entity. We would refine a proposal that meets your needs, then ask for a letter stating you will create a legal framework for Transit X to build and operate a podway in your region. Example documents and a sample project schedule can be viewed at:



transitx.com/process

#### **Evaluation**

Please review our preliminary proposal, and then ask us any questions. We would be happy to provide further information, address specific concerns, or meet with specific people or groups. Any routes or coverage areas shown on the map are only preliminary suggestions and actual routes would be determined based on needs, rights-of-ways, utility corridors, location of trees, and many other factors.

We expect this proposal to be reviewed by one or more committees or working groups. Familiar transportation options, such as buses, light rail, subways, and ridesharing services (including autonomous vehicles) may have already been considered. Very few options offer the convenience of cars with at least the capacity of buses, and most, if not all, require public funding and subsidies.

Private cars have a dominant mode share because people like the privacy and convenience of a car — despite the significant risks and negative impact associated with them. People won't give up their cars unless the alternative is both better and cheaper. That is what Transit X can provide.

We hope you agree that this proposal offers a way to address your challenges in both the short and long term, providing an option that is better and lower risk than any alternative — including continuing with the status quo.

Whatever process you use to evaluate this proposal, Transit X is open to working with you on refining this proposal to meet your needs. We hope you will conclude

that moving forward with Transit X is an excellent opportunity to meet your current and future challenges.

Once we agree to move forward, we need a memorandum of understanding (example at <a href="transitx.com/process/mou.html">transitx.com/process/mou.html</a>) stating that you intend to pass an ordinance that enables our use of air rights along with an operating agreement.

The buildout of the network would be rolled out in phases, where a first phase could be a 15 to 30 km pilot.

#### **Other Resources**

The links below provide general information about Transit X:

- 2 minute video overview (transitx.com/video)
- Transit X Handbook (transitx.com/transitxhandbook.pdf)
- · Letters of Project Financing, Due Diligence, Contracts (transitx.com/letters.pdf)
- Memorandum of Understanding template (<u>transitx.com/process/mou.html</u>)
- Example Resolution (<u>transitx.com/process/resolution.html</u>)
- Operating Agreement (transitx.com/process/operating\_agreement.html)
- General Q & A (<u>transitx.com/QandA.html</u>)
- Other proposals (transitx.com/proposals)

#### **Addendum**

The remaining pages of this proposal provide project-specific details:

- Project Overview and Impact pages 6 and 7
- Taxes and Fees pages 8 and 9
- Fares page 10 and 11
- Financial Project Summary with Pro Forma pages 12 and 13

We look forward to working with you to improve the quality of life for Israel through better transportation.

Sincerely,

Mike Stanley

CEO, Transit X

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Facebook Messanger: m.me/MikeStanleyMIT Twitter: https://twitter.com/MikeTransitX

Mail: 1127 Commonwealth Ave #30, Boston, MA 02134 USA



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1	Transit X network length	1,216	km	
2	People (resident-equivalent) in region	8,863,680	resident-equivalent po	opulation
3	Route density ratio (route length to service area)	0.55		
4	Number of stops	2,460		
5	Triple-speed route length	620	km	
6	Water crossing route length	0	km	
7	Cost of fixed infrastructure	\$8,908,681,812		
8	per person	\$1,005		
9	Mode share of travel on Transit X (23% after first year)	71%	after 10 years	
10	Distance traveled on Transit X, per year	59,594,250,033		
11	per day	163,271,918		
12	Daily potential energy generation with standard panels on tracks	9,341		
13	Sustainable energy use per day	1,029	MWh	11% of max capacity
14	Energy storage capital cost for 1 day(s) of supply at \$100 per kWh	\$102,929,499		
15	Size (rated power) of solar installation	239,295		
16	Cost to generate sustainable energy (at \$1,000 per kW)	\$239,294,695		1001 10D=11
17	Cost of buying sustainable energy at \$0.15 per kWh	\$154,394	1	10% of OPEX
18	Daily passengers riding Transit X	6,273,079		71% of the pop.
19	Distance per passenger per day	-	km	
20	Average distance per trip (assuming 3 trips per day)		km	
21	Single passenger fare for shared 9 km trip	\$1.93	6.88	ILS
22	Passenger distance traveled during peak hour	32,654,384		
23	Breakeven	964,992	customers per day	
24			(12% of people conve	enient to Transit X)
25	Number of pods for peak demand	241,241	pods at 71% mo	ode share
25 26	Number of pods for peak demand  Number of customers per pod		pods at 71% mo	
	Number of customers per pod	26.0	and 37 people per	
26			and 37 people per km	
26 27	Number of customers per pod Distance per pod per year	26.0 168,192 265,365	and 37 people per $$km$ $m^2$$	pod 0.2% of car parking
26 27 28	Number of customers per pod Distance per pod per year Two-layer pod garage area (21% of route with side-parking)	26.0 168,192 265,365 \$1,568,066,500	and 37 people per km m <sup>2</sup> is \$136 per person	pod 0.2% of car parking
26 27 28 29 30	Number of customers per pod Distance per pod per year Two-layer pod garage area (21% of route with side-parking) Cost of pods	26.0 168,192 265,365 \$1,568,066,500	and 37 people per $$km$ $m^2$$	pod 0.2% of car parking
26 27 28 29 30	Number of customers per pod  Distance per pod per year  Two-layer pod garage area (21% of route with side–parking)  Cost of pods  Capital cost of energy generation and storage	26.0 168,192 265,365 \$1,568,066,500	and 37 people per km m² is \$136 per person is \$50 per person	pod 0.2% of car parking
26 27 28 29 30 31	Number of customers per pod Distance per pod per year Two-layer pod garage area (21% of route with side–parking) Cost of pods Capital cost of energy generation and storage  Project Finances	26.0 168,192 265,365 \$1,568,066,500 \$444,891,453	and 37 people per km m² is \$136 per person is \$50 per person 38,881,037,563	pod 0.2% of car parking
26 27 28 29 30 31	Number of customers per pod Distance per pod per year Two-layer pod garage area (21% of route with side–parking) Cost of pods Capital cost of energy generation and storage  Project Finances Total Project Cost (privately financed)	26.0 168,192 265,365 \$1,568,066,500 \$444,891,453 \$10,921,639,765	and 37 people per km m² is \$136 per person is \$50 per person 38,881,037,563 per km	pod 0.2% of car parking
26 27 28 29 30 31 <b>P</b> 32 33	Number of customers per pod Distance per pod per year Two-layer pod garage area (21% of route with side–parking) Cost of pods Capital cost of energy generation and storage  Project Finances  Total Project Cost (privately financed) Project cost	26.0 168,192 265,365 \$1,568,066,500 \$444,891,453 \$10,921,639,765 \$8,980,044	and 37 people per km m² is \$136 per person is \$50 per person 38,881,037,563 per km 11,664,311,269	pod 0.2% of car parking ILS
26 27 28 29 30 31 <b>P</b> 32 33 34 35 36	Number of customers per pod Distance per pod per year Two-layer pod garage area (21% of route with side–parking) Cost of pods Capital cost of energy generation and storage Project Finances  Total Project Cost (privately financed) Project cost Equity	26.0 168,192 265,365 \$1,568,066,500 \$444,891,453 \$10,921,639,765 \$8,980,044 \$3,276,491,929	and 37 people per km m² is \$136 per person is \$50 per person 38,881,037,563 per km 11,664,311,269	pod 0.2% of car parking ILS
26 27 28 29 30 31 <b>P</b> 32 33 34 35 36 37	Number of customers per pod Distance per pod per year Two-layer pod garage area (21% of route with side–parking) Cost of pods Capital cost of energy generation and storage Project Finances  Total Project Cost (privately financed) Project cost Equity	26.0 168,192 265,365 \$1,568,066,500 \$444,891,453 \$10,921,639,765 \$8,980,044 \$3,276,491,929	and 37 people per km m² is \$136 per person is \$50 per person 38,881,037,563 per km 11,664,311,269	pod 0.2% of car parking ILS
26 27 28 29 30 31 <b>P</b> 32 33 34 35 36 37 38	Number of customers per pod Distance per pod per year Two-layer pod garage area (21% of route with side–parking) Cost of pods Capital cost of energy generation and storage  Project Finances  Total Project Cost (privately financed) Project cost Equity Private debt financing	26.0 168,192 265,365 \$1,568,066,500 \$444,891,453 \$10,921,639,765 \$8,980,044 \$3,276,491,929 \$7,645,147,835	and 37 people per km m <sup>2</sup> is \$136 per person is \$50 per person 38,881,037,563 per km 11,664,311,269 27,216,726,294	pod 0.2% of car parking ILS ILS
26 27 28 29 30 31 <b>P</b> 33 34 35 36 37 38 39	Number of customers per pod Distance per pod per year Two-layer pod garage area (21% of route with side–parking) Cost of pods Capital cost of energy generation and storage  Project Finances  Total Project Cost (privately financed) Project cost Equity Private debt financing  Debt service (per year)	26.0 168,192 265,365 \$1,568,066,500 \$444,891,453 \$10,921,639,765 \$8,980,044 \$3,276,491,929 \$7,645,147,835	and 37 people per km m <sup>2</sup> is \$136 per person is \$50 per person 38,881,037,563 per km 11,664,311,269 27,216,726,294 4,082,508,944	pod 0.2% of car parking ILS ILS
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26 27 28 29 30 31 <b>P</b> 32 33 34 35 36 37 38 39 40	Number of customers per pod Distance per pod per year Two-layer pod garage area (21% of route with side–parking) Cost of pods Capital cost of energy generation and storage  Project Finances  Total Project Cost (privately financed) Project cost Equity Private debt financing  Debt service (per year)	26.0 168,192 265,365 \$1,568,066,500 \$444,891,453 \$10,921,639,765 \$8,980,044 \$3,276,491,929 \$7,645,147,835	and 37 people per km m <sup>2</sup> is \$136 per person is \$50 per person 38,881,037,563 per km 11,664,311,269 27,216,726,294 4,082,508,944	pod 0.2% of car parking ILS ILS
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26 27 28 29 30 31 <b>P</b> 32 33 34 35 36 37 38 39 40 41 42 43	Number of customers per pod Distance per pod per year Two-layer pod garage area (21% of route with side–parking) Cost of pods Capital cost of energy generation and storage  Project Finances  Total Project Cost (privately financed) Project cost Equity Private debt financing  Debt service (per year)  Yearly fees and taxes (US\$193 per capita)  OPEX & Debt service + Tax + Fees	26.0 168,192 265,365 \$1,568,066,500 \$444,891,453 \$10,921,639,765 \$8,980,044 \$3,276,491,929 \$7,645,147,835 \$1,146,772,175 \$1,710,408,929	and 37 people per km m² is \$136 per person is \$50 per person 38,881,037,563 per km 11,664,311,269 27,216,726,294 4,082,508,944 6,089,055,786	Dod  0.2% of car parking  ILS  ILS  ILS  ILS
26 27 28 29 30 31 <b>P</b> 32 33 34 35 36 37 38 39 40 41 42 43 44	Number of customers per pod Distance per pod per year Two-layer pod garage area (21% of route with side–parking) Cost of pods Capital cost of energy generation and storage  Project Finances  Total Project Cost (privately financed) Project cost Equity Private debt financing  Debt service (per year) Yearly fees and taxes (US\$193 per capita)  OPEX + Debt service + Tex + Fees	26.0 168,192 265,365 \$1,568,066,500 \$444,891,453 \$10,921,639,765 \$8,980,044 \$3,276,491,929 \$7,645,147,835 \$1,146,772,175 \$1,710,408,929	and 37 people per km m² is \$136 per person is \$50 per person 38,881,037,563 per km 11,664,311,269 27,216,726,294 4,082,508,944 6,089,055,786	pod 0.2% of car parking ILS ILS ILS ILS ILS
26 27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42 43 44 45 46	Number of customers per pod Distance per pod per year Two-layer pod garage area (21% of route with side–parking) Cost of pods Capital cost of energy generation and storage  Project Finances  Total Project Cost (privately financed) Project cost Equity Private debt financing  Debt service (per year) Yearly fees and taxes (US\$193 per capita)  OPEX + Debt service + Tax + Fees  Project costs — per person Number of motor vehicles displaced	26.0 168,192 265,365 \$1,568,066,500 \$444,891,453 \$10,921,639,765 \$8,980,044 \$3,276,491,929 \$7,645,147,835 \$1,146,772,175 \$1,710,408,929 \$1,232 5,959,425	and 37 people per km m <sup>2</sup> is \$136 per person is \$50 per person 38,881,037,563 per km 11,664,311,269 27,216,726,294 4,082,508,944 6,089,055,786 4,387 motor vehicles	pod 0.2% of car parking ILS ILS ILS ILS ILS
26 27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42 43 44 45 46	Number of customers per pod Distance per pod per year Two-layer pod garage area (21% of route with side–parking) Cost of pods Capital cost of energy generation and storage Project Finances  Total Project Cost (privately financed) Project cost Equity Private debt financing  Debt service (per year) Yearly fees and taxes (US\$193 per capita)  Project costs — per person Number of motor vehicles displaced Yearly cost of cars displaced — per person Operating costs per passenger-km Full costs per passenger-km	26.0 168,192 265,365 \$1,568,066,500 \$444,891,453 \$10,921,639,765 \$8,980,044 \$3,276,491,929 \$7,645,147,835 \$1,146,772,175 \$1,710,408,929 \$1,232 5,959,425 \$6,051 \$0.01 \$0.06	and 37 people per km m² is \$136 per person is \$50 per person 38,881,037,563 per km 11,664,311,269 27,216,726,294 4,082,508,944 6,089,055,786 24,387 motor vehicles 21,542	pod 0.2% of car parking ILS ILS ILS ILS ILS
26 27 28 29 30 31 <b>P</b> 32 33 34 35 36 37 38 39 40 41 42 43 44 45 46	Number of customers per pod Distance per pod per year Two-layer pod garage area (21% of route with side–parking) Cost of pods Capital cost of energy generation and storage Project Finances  Total Project Cost (privately financed) Project cost Equity Private debt financing  Debt service (per year) Yearly fees and taxes (US\$193 per capita)  Project costs — per person Number of motor vehicles displaced Yearly cost of cars displaced — per person Operating costs per passenger-km	26.0 168,192 265,365 \$1,568,066,500 \$444,891,453 \$10,921,639,765 \$8,980,044 \$3,276,491,929 \$7,645,147,835 \$1,146,772,175 \$1,710,408,929 \$1,232 5,959,425 \$6,051 \$0.01	and 37 people per km m² is \$136 per person is \$50 per person 38,881,037,563 per km 11,664,311,269 27,216,726,294 4,082,508,944 6,089,055,786 24,387 motor vehicles 21,542	pod 0.2% of car parking ILS ILS ILS ILS ILS



## Impact of proposed network

1	Reduction in GHG emissions (metric tons CO2-eq)	5,884,932 MTCO2-eq annually
2	Estimated cost to maintain public roadways	\$227,431,690 annually
3	Reduced waste products	954,998 metric tons annually
4	Travel time saved (non-stop travel and congestion)	462 hrs/person annually
5	Cost savings from reduced car ownership	\$2,363 per person annually
6	Increase in household income (from time savings and car costs)	16%
7	Reported injuries avoided	36,948 annually
8	Lives saved (from safety)	369 annually
9	Land freed from parking (33,869 acres)	137,066,775 m <sup>2</sup>
12	Temperature reduction (from heat island effect & GHG reductions)	0.5 to 2 °C
11	Health care savings (from pollution, injuries)	High

## **Model Inputs**

	Model Inputs										
15	Ratio of road length to track length	4									
16	Walking speed		km/h								
17	Width of convenient swath along track	1.63									
18	Fixed cost per km. Solar+storage not included.	\$2,790,000	9,932,400	II S							
19	Water crossing: additional cost per km	\$8,370,000	0,002,100	iLO							
20	Triple-speed: additional cost per km	\$5,580,000									
21	Rate factor for water crossings or high-speed links.	2.2									
22	Average distance traveled per person per year (for trips under 1600 km)	10,000	km								
23	Average distance per day per person	27	km								
24	Mode share % of people convenient to Transit X		at 5 min walk.								
25	Percentage of daily demand during peak hour	20%	ar o mini maini								
26	Maximum capacity per track	25,380	pph								
27	Average dwell time during peak hour		seconds								
	% of pods traveling on route with highest demand	18%	00001100								
28 29	Average speed of pod		km/h	45 mph							
30	Average # of trips for a daily customer		per day	40 IIIpii							
31	Average passengers per pod during peak hours		passengers								
32	Average passengers per pod		passengers								
52	Average discount per passenger	19%	passengers								
33	Maximum passengers per pod		passengers								
34	Empty pods: Percentage non-revenue	25%	passerigers								
35	Ex-Factory cost per pod	\$5,000	17,800	11.0							
	Worldwide Median Income per Household (US\$)	10,000	35,600								
36	Average number of residents per household	2.3	35,600	ILS							
37	- · · · · · · · · · · · · · · · · · · ·	\$0.37	1.3								
38	Base fare per km (per mile)	\$0.57	2.1								
39	O&M as % of project cost	5%	2.1	ILO							
40	Percentage debt financed	70%									
41	Length of loan/debt		vooro								
42	Interest rate for debt	5%	years								
	kg CO2 emissions per liter of gasoline	2.37									
44	Monetary value of 1 hour personal time (USD)	\$12.50	45	ILS							
45 46	Eat. roadway maintenance per year per km	\$51,000	181,560								
	Area of one parking lot space		m <sup>2</sup>	ILO							
47	Commercial income of land (annual)		per m <sup>2</sup>	ILS							
48	Distance from roadway that is convenient	0.49		ILO							
49	Stops per km	2.0	KIII								
50	Solar panel area per meter of track	2.0									
	Cost of sustainable energy and storage		per kWh								
52	Global Horizontal Irradiance (GHI)		•								
53	, ,		kWh/m²/day								
54	Cost to generate sustainable energy	\$1,000	kWh								
55	Storage per column	23		44							
56	Typical span			44							
57	Energy storage cost		per kWh								
58	Energy storage capacity  Area of parked pod	2.20	days								
59		40%	111-								
60	Distance discount at max distance		km								
61	Max distance discount	500	NIII								
62	Max usage discount at 10,000 km per capita	50%									
63	Shared Pod Discount	20%									
64	Shared Pod Compartment Discount	40% 67%									
65	Mode share starting discount	0/%									

## **Model Inputs (continued)**

67	Name of region or project	Israel
68	Currency name	ILS
69	Equal to US\$1	3.56
70	Sustainable energy/electricity generation & storage as	CAPEX
71	Land area of region (sq. km)	22,072
72	Number of residents in region	8,863,680
73	% travel within region	95%
74	% of land area served by roads	10%
75	Coverage: % of pop. convenient (10 min walk) to Transit X	90%
76	Annual median household income (US\$)	\$50,000
77	Convenient walk time to stop (min)	10
78	Triple-speed route length (km)	620
79	Water crossing route length (km)	0.0
80	Visitors per year	0
81	Average length of visit (days)	2
82	Solar production ratio	1.57
83	Regional Fare Factor	1.0
84	EPC costs & contingency	30%
85	Triple-speed (km/h)	242

## Pod & Car

		Pod	Car
86	Service life (years)	20	12
87	Full cost of vehicle per year	\$200	\$9,000
88	Public cost to maintain infrastructure (per km)	\$0	\$100,000
89	Energy Efficiency in MPGe	3564	24
90	Energy Efficiency in liters/100km	0.07	9.8
91	Energy used (Watt-hours/km)	9	1375
92	mass of CO2 per vehicle per km (kg)	0	0.09875
93	Vehicle mass (kg)	45	1950
94	Average speed of urban travel (km/h)	72	16
95	Typical travel time (in minutes) for 9 km trip	7	33
96	Fare/cost per km	\$0.37	\$0.62
97	Number of deaths per 100M passenger-km	0.00001	1
98	Number of injuries per 100M passenger-km	0.0006	62
99	Volume to park (cubic meters)	5.7	70.9



5% of gross revenue is paid to government easement owners for all fees and taxes. When on a private easement, 4% is paid to the private owner and 1% to the government. A minimum payment is based on the Footprint and the Transit X Commercial Rate (TXCR).

## **Government Fees and Tax rate**

(for calculating minimums)

2	Total commercial land (estimated)	220,720,000 m <sup>2</sup>	acres
3	Total commercial gov't revenue (US\$)	\$220,720,000	785,763,200 ILS
4	TXCR (Transit X Commercial Rate)	\$1.00 per m <sup>2</sup>	3.6 ILS
5	TXCR is the yearly tax rate per land area. Calculation: total land area of commercial properties in the governmental region, divided by all the governmental income generated by those properties. The TXCR is used to calculate the minimum tax/fee.		

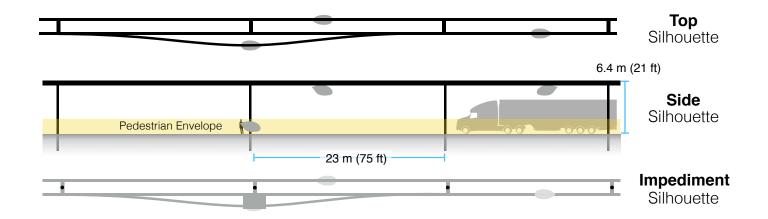
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## Private Easement Fees

8	4% of gross revenue	WZ01.Z1	per route- meter							
9	Minimum per year	01.09	per route- meter							
10	Government Fees and Taxes									
11	% of route on government easements	98%								
12	5% on government easements	\$1,676,200,750		5,967,274,670 ILS						
13	1% on private easements	\$6,841,636								
14	Total gov't fees and taxes	\$1,683,042,386	per year	5,991,630,893 ILS						
16	per resident	\$190		676 ILS						
15	with a minimum of	\$2,052,708	per year	7,307,642 ILS						

# Footprint calculations for minimum fee

## Yearly fees and taxes



1	Footprint Calculations	Metric		Imperial
2	Track width	0.41	m	
3	Track height	0.61	m	
4	Pole diameter	0.3	m	
5	Pole cross section	0.07	m <sup>2</sup>	
6	Stop landing area	2	m <sup>2</sup>	
7	width	<u>2</u>	m	
8	length	1	m	
9	Ramp length	21		
10	Pole span	<u>23</u>	m	
11	Number of poles per unit length	<u>43.5</u>	poles per km	
12	Pole height	<u>6</u>	m	
13				
14	Single track	1142.1	m <sup>2</sup>	
15	Area of Side Silhouette	688.3	m <sup>2</sup>	
16	Area of Top Silhouette	423.1	m <sup>2</sup>	
17	Impediment Area (adjusted)	30.7	m <sup>2</sup>	
18	· , , ,			
19	Dual track	1552.1	m <sup>2</sup>	
20	Area of Side Silhouette	688.3		
21	Area of Top Silhouette	833.1		
22	Impediment Area (adjusted)	30.7		
23	( <b>,</b> ,			
24	Stop	67.8	m <sup>2</sup>	
25	Area of Side Silhouette	25.6		
26	Area of Top Silhouette	22.2		
27	Impediment Area (adjusted)	20.0	m²	
28				
29	Stops with dedicated landing areas	2	stops per km	
30	% of dual track	100%	otopo por turi	
31	, , , , , , , , , , , , , , , , , , , ,	.00,		
32	Average area per unit length	1,688	m² per route-km	
33				
34	Contract values			
35	% gross revenue for government on private prop.	1%		
36	% gross revenue for private easement	4%		
37	% gross revenue for government easement	5%		
38	Impediment Factor	10		
		10		



## **Fair Fare Formula**

## Summary

The average commute would be 3.5 times faster saving each commuter 295 hours per year.\*

At 0.79 ILS per km, a typical commute on Transit X is 17% less than public transit and 74% less than a Taxi.\*

Trip I enath

				_						irik	LE	ng	un	
All prices in ILS					2 km					10 km				40 km
Transit X					<b>1.58</b> to 2.64 2 min., 3.6x faster					<b>7.82 to 13.11</b> 8 min., 3.6x faster				<b>30.03</b> to 51.17 33 min., 3.4x faster
Public transit average					8.87					14.10				20.67
səpou	Taxi				<b>12.29</b> 2 to 6 minutes					<b>53.52</b> 8 to 30 minutes			es	<b>208.15</b> 30 to 120 minutes
Common public modes	Uber/Lyft				<b>9.36</b> 2 to 6 minutes					<b>38.54</b> 8 to 30 minutes				<b>147.97</b> 30 to 120 minutes
non pi	Public Bus				<b>7.14</b> 3 to 12 minutes					<b>7.14</b> 15 to 60 minutes				<b>10.94</b> 60 to 240 minutes
Com	Train				<b>10.70</b> 2 to 12 minutes					<b>12.61</b> 8 to 60 minutes			es	<b>19.74</b> 30 to 240 minutes
Personal car				2 t	<b>9.</b> 7	<b>72</b> ninut	es		<b>2</b> 8 to 3	<b>9.</b> ,			<b>104.08</b> 30 to 120 minutes	
Travel m	node	Avg. Speed km/h	Low Speed km/h	High speed km/h	Base	Includ es km	Over per-km	Dist I	Max Dist. km	Time cost per min	Mode 6%	share 70%	-	* All numbers on mode shares, speeds, and costs are rough estimates
Taxi Uber/Ly	/ft	30 30	20 20	80 80	7.14 5.71	1	3.57 2.85	0.5	100	3.17 1.59	5% 10%		1% 2%	
,														

Base fares are set for first 5 years, then adjusted by formula. A 20% discount on a shared pod and a 40% discount on a shared compartment. Trips are discounted proportional to their length reaching a maximum of a 40% discount on a 500 km trip. No congestion—based pricing. Fares are proportional to the median income of the area and inversely proportional to per capita use, so the more use of Transit X, the lower the base fare up a to 50% discount. The amount of market—rate fares must be equal or less than the amount of discounted fares. Transit X Fair Fare is a universal passenger fare formula that applies to all regions and all times.

0.19 0.5 50

0.24 2 100

2.38 0.1 400

0.79 0.1

50% 50% 40%

35% 36% 57%

15

30

72

30

10

10

72

20

40

72

80

7.14

0

4.76

80 10.70

**Public Bus** 

Transit X

Personal car

Train

0

0.21



# **Fair Fare Formula**

## Fare rates are updated annually using this formula

	Formula Name	Value	Units	Description of the value or model input
1	GlobalIncome	35,600	ILS	Global median household income. Updated annually based on most recent standard published data.
2	AllTravel	23,000	km	Travel distance per household per year on any mode for trips under 1600 km. A global constant
3	PercentIncomeForTransport	20%		% of median household income for all transportation under 1600 km trips. A global constant.
4	GlobalRate	0.31	ILS/km	Global rate: GlobalIncome * PercentIncomeForTransport / AllTravel
5	IncomeFirst	\$178,000	ILS	Median household income at first stop (per person per day). External input. Based on reliable public data source updated annually.
6	IncomeDest	\$267,000	ILS	Median household income at destination per trip. External input. Based on reliable public data updated annually.
7	RegionalRate	1.55	ILS/km	Regional rate based on median income:  MedianIncomeFirst * PercentIncomeForTransport / AllTravel
8	UnderIncomeRate	0.00	ILS/km	Under global income adjustment: if (RegionalRate < GlobalRate, GlobalRate - RegionalRate, 0)
9	NominalRate	1.55	ILS/km	Nominal rate: RegionalRate + UnderIncomeRate
10	RegionalFactor	1.00	U 0 #	Regional Fare Factor. Negotiated upfront to make network financially viable.
11	AdjustedRate	1.55	ILS/km	Regional adjusted rate: NominalRate * RegionalFactor
13	Population	8,863,680		Population in region. Updated annually based on trusted public data source.
12	UsageMaxDiscount	50%		Fare Discount when Transit X travel per household equals AllTravel. Global constant.
14	PassengerTravel	59,594,250,033	km	Total passenger distance traveled previous calendar year. Based on expected mode share for first 3 years. Based on actual passenger trips. Audited.
15	ModeShare	29%		Percent of Total Travel Per Capita on Transit X:  PassengerTravel / (Population x AllTravel)
16	BaseRate	1.32	ILS/km	Base rate for single-passenger pod (without discounts) (1 - UsageMaxDiscount x min(1,ModeShare)) x AdjustedRate
17	SpecialRateFactor	2.20		Rate factor for water crossings or high-speed links. Global constant.
18	SpecialBaseRate	2.91	ILS/km	Base rate for high-speed travel or water crossings:  BaseRate * SpecialRateFactor
19	DistanceDiscount	40%		Distance discount at max distance. Global constant.
20	MaxDistanceDiscount	500	km	Max distance discount. Global constant.
21	DistanceDiscountPerKm	0.001057	ILS/km	Discount amount per km:  BaseRate x DistanceDiscount / MaxDistanceDiscount
22	SeniorDiscount	20%		Senior discount set according to local regulations
23	StudentDiscount	20%		Student discount set according to local regulations
	DisabilityDiscount	20%		Disability discount set according to local regulations
24	DiscountBaseRate	1.06	ILS/km	Discounted base rate: BaseRate x (1 - SeniorDiscount)
25	SharedPodDiscount	20%		Discount for a shared pod. Set by Transit X per year. 15% minimum and 30% maximum. Maximum yearly change is one percentage point.
26	SharedPodRate	1.06	ILS/km	Rate for a shared pod: BaseRate x (1 - SharedPodDiscount)
27	SharedCompartmentDiscount	40%		Discount for shared compartment. Set by Transit X per year. 25% minimum and 40% maximum. Maximum yearly change is one percentage point.
28	SharedCompartmentRate	0.79	ILS/km	Rate for shared compartment  BaseRate x (1 - SharedCompartmentDiscount)
29	SingleOccupancyMaxDistance	0.90	ILS/km	Rate for 500 km in single–passenger pod.
30	Senior + SharedCompartmentRate	0.38	ILS/km	Rate for a Senior taking a 500 km trip in a shared compartment.  BaseRate x (1 - SeniorDiscountAmount) x (1 - SharedCompartmentDiscount) x (1 - MaxDistanceDiscount)
31	50PctIncomeAtDest	25%	ILS/km	% Higher fare rate if Destination has 50% higher median income than First
32	DistanceBase	44,099,745,025	km	(IncomeDest / IncomeFirst - 1) / 2 Passenger distance under base fare. Audited value from operational data.
33	PercentBase	74%	Turi	Percent of passenger distance under base fare:  DistanceBase / PassengerTravel
34	BaseRevenue	47,263,046,203	ILS	Annual revenue from all travel under base rate. Audited value from operational data.
35	AverageDiscount	19%		Average fare discount from Base Rate: 1 - (BaseRevenue / (DistanceDase x BaseRate))
36	MarketFactor	1.0		Market rate factor. Negotiated value for setting ratio of AverageDiscount
37	MarketRateCap	19%		Cap on passenger travel distance at market rate:  AverageDiscount x MarketFactor
38	MarketTravelCap	8,337,586,600	km	Cap on passenger travel distance at market rate:  DistanceBase x MarketRateCap

## **Project Summary**

**Project** Transportation utility: a fully-automated, **Description** solar-powered, microtransit network

Project type Privately-funded Public Transit

Design, Build, Finance, Own, Operate,

Maintain (DBFOOM)

Project cost US\$10.92 billion

Cost to Gov't \$0

Structure Privately financed equity and debt

Debt term 10 years @ 5%

**Equity terms** A waterfall profit distribution with:

1. 90/10 split until Return of Capital,

2. then 50/50 until Target IRR met

3. then 10/90 onwards

Taxes & Fees \$1,683,042,386 per year

Benefits to

society and Extremely high environment

## **Financials**

(US\$ in millions)

	Year 1	Total Years 1-12
Gross Revenues	11,289	274,873
Taxes and fees	564	13,744
Debt service	\$990	\$9,901

## ESG (Environmental, Social, Governance) Benefits

Clean energy	yes	Resiliency	yes
Energy security	yes	Sustainable	yes
Emissions-free	yes	Equitable	yes
GHG-free	yes	Recyclable materials	yes
Lowers pollution	yes	Affordable housing	yes
Clean water	yes	Improved Health	yes
Improved Safety	yes	Econ. Development	yes
New infrastructure	yes	Access to Food	yes
Equitable transport	yes	New job creation	yes

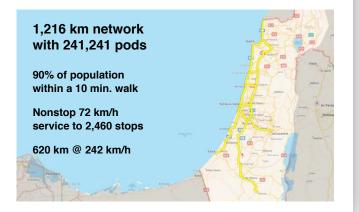




Transit X, LLC presents a preliminary proposal for a privately-funded fleet of fully-autonomous shared electric vehicles on local and regional podway network for

#### Israel

High capacity • High speed • Nonstop • 24/7
Solar powered • Zero Wait • Door-to-door • Resilient



#### **About Transit X**

Transit X finances, designs, builds, and operates solar-electric transit infrastructure to supplant buses, trains, cars, and trucks. Transit X offers its service to governments and commercial developers. First pilots will begin in 2019. Transit X is a privately held company founded in 2015, based in Boston, Massachusetts, and intends to be certified as a public benefit company.

### **Status**

	Now	Prior to close
Project financing	Financing letter	Yes
Demonstration system	Ready	Yes
Rider-Revenue study	Preliminary	Yes
Environmental study	Expedited	Yes
Air rights	Letter of Intent	Yes
Permitting	Expedited	Yes
Safety certification	Expedited	Yes
Construction firm	Letter of interest	Contract
Design and major subs	Letter of interest	Contract
Operations & Maint	Letter of interest	Contract
Utility relocation	Identified	Agreements

General information available at <u>transitx.com</u>. Detailed information and references can be provided under appropriate non-disclosure/non-compete/non-circumvent agreements. Contact: Mike Stanley, CEO, Transit X, <u>mike@transitx.com</u>, 508-596-7024



## **Model Inputs and Assumptions**

Route length (km) 1,216

Starting number of pods 79,610

Projected revenue growth 15%

Project Cost (Privately funded) \$10,921,639,765

% Debt financed 70%

Debt \$7,645,147,835

Equity \$3,276,491,929

Capital return per year \$655,298,386

**Debt payment (per year)** \$990,081,621

Travel per year per pod (km) 168,192

Revenue per vehicle-km (US\$) 0.84

OPEX as % of project cost 5%

Debt Interest rate 5%

Debt term (yrs) 10

Years to return equity capital 5

Profit share when below capital return 90%

Profit share when below Target IRR 50%

Profit share when above Target IRR 10%

#### **Pro Forma**

	Years	0	1	2	3	4	5	6	7	8	9	10	11	12
Revenue		0	11,288,765,575	12,982,080,411	14,929,392,473	17,168,801,344	19,744,121,546	22,705,739,778	26,111,600,744	30,028,340,856	34,532,591,984	39,712,480,782	45,669,352,899	52,519,755,834
5% RoW÷tax÷fe	ее	0%	564,438,279	649,104,021	746,469,624	858,440,067	987,206,077	1,135,286,989	1,305,580,037	1,501,417,043	1,726,629,599	1,985,624,039	2,283,467,645	2,625,987,792
Debt service		0	\$990,081,621	\$990,081,621	\$990,081,621	\$990,081,621	\$990,081,621	\$990,081,621	\$990,081,621	\$990,081,621	\$990,081,621	\$990,081,621	0	0
Investor balance	e		-\$1,580,403,508	\$276,825,166	\$2,319,365,133	\$4,575,013,086	\$7,075,735,222	\$9,858,292,668	\$12,440,722,014	\$15,395,878,559	\$18,779,671,383	\$22,656,395,926	\$27,199,000,111	\$32,393,506,496

#### **Important Notices**

The information contained in this document is not an offer to sell or a solicitation to buy any security. These materials and documents and information from which they are derived or which are referred to by or accessible from them may contain forward looking statements within the meaning of Section 27A of the Securities Act of 1933, Section 2E of the Securities Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact are forward looking statements and are subject to risks and uncertainties. Forward looking statements generally can be identified by the use of forward looking terminology such as "may," "will," "expect," "intend," "estimate," "project," "anticipate," "believe" or "plan" or the negative thereof or variations thereon or similar terminology. Although Transit X believes that the expectations reflected in such forward looking statements are reasonable, it can give no assurance that such expectations will prove to be correct. All forward looking statements speak only as of the date made. Except as required by law, Transit X undertakes no obligation to update any forward looking statement to reflect events or circumstances after the date on which it is made or to reflect the occurrence of anticipated or unanticipated events or circumstances. These materials and documents and information from which they are derived or which are referred to by or accessible from them represent Transit X's best estimate as to the allocation of the funding proceeds based upon its present business plan and financial condition. The costs and expenses to be incurred in pursuing the Company's business plan cannot be predicted with certainty. There can be no assurance that unforeseen events will not occur or that the Company's business plan will be achieved or that it will not be changed, and it is possible that the funding proceeds may be applied in a manner other than that described herein.