



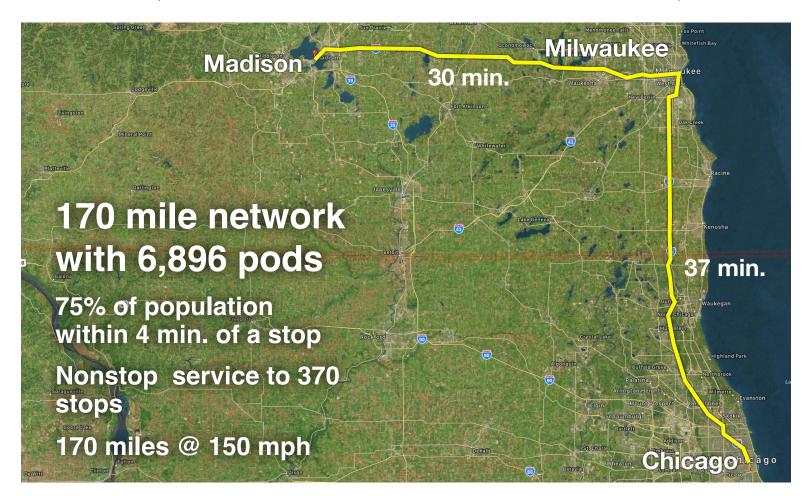
Transit X presents a preliminary proposal for a sustainable micro-rail network — a fleet of automated electric vehicles (pods) for passengers and freight on a local and regional podway providing equitable public transportation for

Madison - Milwaukee - Chicago

This proposal is downloadable at transitx.com/proposals/Transit X for Madison-Milwaukee-Chicago.pdf

High capacity · High speed · Nonstop · 24/7 Solar powered · Zero Wait · Door-to-door · Resilient

A companion Transit X Handbook is available at transitx.com/transitxhandbook.pdf



Proposal Overview



Transit X proposes to finance, build and operate a sustainable microrail podway to carry passengers and freight for Madison - Milwaukee - Chicago that makes the Transit X service convenient to 75% of the population.

Transit X efficiently services both suburbs and cities and provides for a higher quality of life. See transitx.com for more details. This 3-minute video (transitx.com/video) describes our innovative solution.

Major benefits

- · Reduce congestion
- · Provide parking relief
- · Reduce pollution
- Improve safety

The Transit X Handbook (<u>transitx.com/</u> <u>transitxhandbook.pdf</u>) answers many questions about our service, the company, our technology, and the way we address: congestion, parking, road safety, pedestrian safety, ADA compliance, sustainability, fares,



solar+storage, construction, aesthetics, operations, economic development, quality of service, security, station footprint, equitability, carbon footprint, transit integration, resiliency, reliability, rights-of-way, and open space.

Congestion, parking, pollution, and safety

Most regions suffer from traffic congestion, limited parking, air pollution, and unsafe roads. Potential solutions are costly, but Transit X can solve these challenges without public funding. Transit X can integrate into the built environment, providing both short term relief and a long term solution.

High Capacity & High Speed

A single track carries 12,000 pods per hour (20,000 to 50,000 passengers per hour). Two boarding areas fit in a single car space and provide 2,000 boardings per hour. For urban commutes, pods trips are 3 times faster than car trips and the high-speed podway provides faster door-to-door trips than air travel for distances of 1,000 miles or less.

Zero Footprint and Minimal Disruption

Transit X features stops that don't interfere with pedestrians or other forms of transportation. We use easements alongside highway and roads and integrate utility lines and poles Non-stop interchanges fit above existing intersections. Factory-built tracks and posts enable fast installation with minimal disruption. There are options for long crossings using bridges or underground tunnels. Posts are typically spaced at 23 m (25 yds).

Low-cost Infrastructure & equitable fares

Transit X does not require government funding because our revenue from fares, freight, and advertising is greater than our costs. We have reduced or eliminated many costs of transportation including the cost of materials, land, construction, fuel, debt service, and labor. Our projects are typically financed by investment banks, private equity firms, banks, and governments.

Proven technology

Our team and partners have built fully automated systems that are now in operation around the world. Transit X may look unique, but the underlying design is very similar to systems that have been operating for 40 years with an exemplary safety record. The rollout and maiden flight occurred on Oct 29, 2018 in Leominster, Massachusetts. The first Transit X system will be demonstrated by the end of 2019.

Service Quality

Transit X provides on-demand, last-mile service that is superior to cars or buses. An operating agreement will guarantee high levels of availability and reliability. Our use of small vehicles (pods) makes this possible. By reducing car use, Transit X creates walkable and bike-friendly neighborhoods.

Less pollution: Air, Sound, Light, Visual, Water

Transit X offers a much higher quality of life by eliminating many forms of pollution. Pods are quiet, efficient and have zero emissions. Pods offer less visual impact than the existing roads and vehicles, and utility lines can be hidden within the track. At night, there is no light pollution from headlights or taillights. Water pollution from road runoff is significantly reduced. Parking lots and roadways can be converted into green space and community paths as they become unnecessary.

Sustainable and Efficient

Pods weigh only 55 kg (121 lbs) and achieve over 20 times the efficiency of electric cars. Solar, wind, and storage installed on our tracks and posts can provide 100% of the clean energy needed to power the system.

More Transit & Fewer Cars

Transit X provides the convenience and privacy that people value in cars, yet without the negative impacts of personal cars. Transit X combines the best of mass transit and personal transportation modes which will lead to greater use of public transit and fewer cars.

De-risking Projects

Transit X partners with large, established firms to provide fixed-price contracts for the engineering, certification, construction, and operations of a Transit X system. Theses partnerships enable Transit X to de-risk all of the major elements of the project, and provide performance guarantees. We work with local construction firms.

Jobs and Workforce Development

Many regional jobs will be created to build a new transportation infrastructure, as well many new types of jobs will be created from economic growth. The majority of

the construction jobs will be locally sourced and preferential hiring is given to those displaced by the transition.

Revenue Generator for Government

Not only does Transit X not require public financing, but the government and private easement owners receive 4-5% of gross revenue, which would be US\$156 million per year average over the first 10 years.

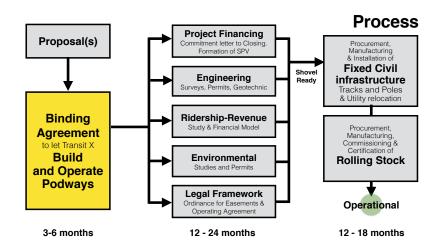
Short and Long Term Solution

A project could be operational within 24 months from the start of a project. Transit X offers a rapidly-deployable solution that provides long term benefits. We would form a local company to build, operate, and maintain the network. At least 75% of the profits would be invested back into the region.

Moving Forward

The diagram shows our process for a project. We submit a project proposal, then ask for a commitment for Transit X to build and operate a podway along rights-of-way easements. Example documents and a sample project schedule can be viewed at:

transitx.com/process



Evaluation

Please review our

preliminary proposal, and then ask us any questions. We would be happy to provide further information, address specific concerns, or meet with specific people or groups. Any routes or coverage areas shown on the map are only preliminary suggestions and actual routes would be determined based on needs, rights-of-ways, utility corridors, location of trees, and many other factors.

We expect this proposal to be reviewed by one or more committees or working groups. Familiar transportation options, such as buses, light rail, subways, and ridesharing services (including autonomous vehicles) may have already been considered. Very few options offer the convenience of cars with at least the capacity of buses, and most, if not all, require public funding and subsidies.

Private cars have a dominant mode share because people like the privacy and convenience of a car — despite the significant risks and negative impact associated with them. People won't give up their cars unless the alternative is both better and cheaper. That is what Transit X can provide.

We hope you agree that this proposal offers a way to address your challenges in both the short and long term, providing an option that is better and lower risk than any alternative — including continuing with the status quo.

We hope you will conclude that moving forward with Transit X is an excellent opportunity to meet your current and future challenges.

Once we agree to move forward, we look to receive a commitment for Transit X to build and operate a podway along rights-of-way easements.

A podway network is rolled out in phases that each take less than 24 months.

Other Resources

The links below provide general information about Transit X:

- One minute video overview (transitx.com/video)
- Transit X Handbook (transitx.com/transitxhandbook.pdf)
- Letters of Project Financing, Due Diligence, Contracts (<u>transitx.com/letters.pdf</u>)
- Memorandum of Understanding template (transitx.com/process/mou.html)
- Example Right-of-Way agreement (<u>transitx.com/process/resolution.html</u>)
- Operating Agreement (<u>transitx.com/process/operating_agreement.html</u>)
- General Q & A (transitx.com/QandA.html)
- Other proposals (transitx.com/proposals)

Addendum

The remaining pages of this proposal provide project-specific details:

- Project Overview and Impact pages 6 and 7
- Taxes and Fees pages 8 and 9
- Fares page 10 and 11
- Financial Project Summary with Pro Forma pages 12 and 13

We look forward to working with you to improve the quality of life for Madison - Milwaukee - Chicago through better transportation.

Sincerely,



Email: rodneydixon@transitx.com or hello@transitx.com Telephone: +1 818-855-4106 (WhatsApp connected)

Zoom e-room: https://zoom.us/j/8229009123

Website: transitx.com

Twitter: http://twitter.com/TransitXCorp

Mail: 1127 Commonwealth Ave #30, Boston, MA 02134 USA





| Transit X network lengt | h 274 | km | 170.4 miles |
|--|---|---|---------------------------------------|
| People (resident-equivalent) in region | n 6,547,902 | resident-equivalent p | oopulation |
| Route density ratio (route length to service area | a) 0.31 | | |
| 4 Number of stop | s 370 | | |
| 5 Triple-speed route length | | | 170 miles |
| 6 Water crossing route lengt | | km | |
| 7 Cost of fixed infrastructur | e \$2,984,769,331 | | |
| 8per perso | | | |
| 9 Mode share of travel on Transit X (18% after first year | • | after 10 years | |
| Distance traveled by passengers on Transit X, per year | | | 3,306,776,934 miles |
| 11per da | = | | 9,059,663 miles |
| Daily potential energy generation with standard panels on track | | | |
| 13 Sustainable energy use per da | • | MWh | 5.0% of max capacity |
| Energy storage capital cost for 1 day(s) of supply at \$250 per kW | h \$24,724,226 | | |
| Size (rated power) of solar installation | | | |
| Cost to generate sustainable energy (at \$1,000 per kW | • | | |
| 17 Cost of buying sustainable energy at \$0.15 per kW | | | 4% of OPEX |
| Daily passengers riding Transit | X 3,549,274 | customers | 54% of the pop. |
| 19 Distance per passenger per da | y 4 | km | 2.6 miles |
| 20 Average distance per trip (assuming 3 trips per day | • | km | 0.9 miles |
| 21 Single passenger fare for shared 1 km tri | p \$0.39 | | |
| Passenger distance traveled during peak hou | | | 1,811,933 miles |
| 23 Breakeve | n 1,018,726 | customers per day (2 of people convenient | 29% of expected and 21% to Transit X) |
| 24 Boarding capacit | y 133,200 | passengers per hour | (4% of customers) |
| Number of pods for peak demand | d 6,896 | pods at 54% m | ode share |
| Number of customers per po | · | and 950 people pe | |
| 27 Distance per pod per yea | | | |
| 28 Two-layer pod garage area (4% of route with side-parking | 7,586 | m ² | 0.1% of car parking |
| 29 Cost of poo | s \$44,824,000 | is \$5 per person | |
| 30 Capital cost of energy generation and storag | | is \$9 per person | |
| 31 Project Finances | | | |
| | | | |
| | st \$3,091,624,367 | | |
| 32 Total Project Co | | per km | US\$18.2M per mi. |
| Total Project Cost 33 Project cost per ki | m \$11,270,541 | | US\$18.2M per mi. |
| Total Project Cost per ki | m \$11,270,541 g \$927,487,310 | | US\$18.2M per mi. |
| Total Project Cost Project cost per ki Requity financin | m \$11,270,541 g \$927,487,310 | | US\$18.2M per mi. |
| Total Project Cost Total Project Cost Project cost per ki Equity financin Debt financin | m \$11,270,541 g \$927,487,310 | | US\$18.2M per mi. |
| Total Project Cost Total Project Cost Project cost per ki Requity financin Debt financin Description Required Financin R | m \$11,270,541 g \$927,487,310 g \$2,164,137,057 | | US\$18.2M per mi. |
| Total Project Cost Total Project Cost Project cost per ki Equity financin Debt financin Debt financin Debt service (per year | m \$11,270,541 g \$927,487,310 g \$2,164,137,057 r) \$367,903,300 | | US\$18.2M per mi. |
| Total Project Cost Project cost per ki Project cost per ki Equity financin Debt financin Debt financin Debt service (per yea Vearly fees and taxes (US\$30 per capital | m \$11,270,541 g \$927,487,310 g \$2,164,137,057 r) \$367,903,300 | | US\$18.2M per mi. |
| Total Project Cost Total Project Cost Project cost per ki Equity financin Debt financin Debt financin Debt service (per year Vearly fees and taxes (US\$30 per capita OPEX + Debt service + Tex + Feet | m \$11,270,541 g \$927,487,310 g \$2,164,137,057 r) \$367,903,300 | | US\$18.2M per mi. |
| 32 Total Project Cost 33 Project cost per king 34 Equity financing 35 Debt financing 36 37 38 39 Debt service (per year 40 Yearly fees and taxes (US\$30 per capital 41 OPEX + Debt service + Tax + Feet 42 | m \$11,270,541 g \$927,487,310 g \$2,164,137,057 r) \$367,903,300 | | US\$18.2M per mi. |
| Total Project Cost Total Project Cost Project cost per ki Equity financin Debt financin Debt financin Debt service (per year Yearly fees and taxes (US\$30 per capita OPEX + Debt service + Tax + Fees | m \$11,270,541 g \$927,487,310 g \$2,164,137,057 r) \$367,903,300 a) \$195,423,298 | | US\$18.2M per mi. |
| Total Project Cost Total Project Cost Project cost per ki Equity financin Debt financin Debt financin Debt service (per year Vearly fees and taxes (US\$30 per capita Project costs — per person Project costs — per person | m \$11,270,541 g \$927,487,310 g \$2,164,137,057 r) \$367,903,300 a) \$195,423,298 | | US\$18.2M per mi. |
| Total Project Cost Total Project Cost Project cost per ki Equity financin Debt financin Debt financin Debt service (per yea Vearly fees and taxes (US\$30 per capita OPEX + Debt service + Tax + Fees Project costs — per person Number of motor vehicles displace | m \$11,270,541 g \$927,487,310 g \$2,164,137,057 r) \$367,903,300 a) \$195,423,298 n \$472 d 532,391 | motor vehicles | US\$18.2M per mi. |
| Total Project Cost Project cost per ki Project cost per ki Equity financin Debt service (per yea Debt service (per yea OFEX + Debt service + Tax + Fes Debt financin Debt | m \$11,270,541 g \$927,487,310 g \$2,164,137,057 r) \$367,903,300 a) \$195,423,298 a \$472 d 532,391 n \$732 | motor vehicles | US\$18.2M per mi. |
| Total Project Cost Project cost per ki Requity financin Debt financin Debt financin Debt service (per year Debt se | m \$11,270,541 g \$927,487,310 g \$2,164,137,057 r) \$367,903,300 a) \$195,423,298 n \$472 d 532,391 n \$732 m \$0.03 | motor vehicles | US\$18.2M per mi. |
| Total Project Cost Project cost per ki Project cost per ki Equity financin Debt financin Debt financin Debt service (per yea Vearly fees and taxes (US\$30 per capita OPEX + Debt service + Tex + Fees Project costs — per person Number of motor vehicles displace Vearly cost of cars displaced — per person Operating costs per passenger-ki | m \$11,270,541 g \$927,487,310 g \$2,164,137,057 r) \$367,903,300 a) \$195,423,298 n \$472 d 532,391 n \$732 m \$0.03 m \$0.13 | motor vehicles | US\$18.2M per mi. 2,600,340 miles |



Impact of proposed network

| 1 | Reduction in GHG emissions (metric tons CO2-eq) | 525,736 MTCO2-eq annually |
|----|--|-----------------------------|
| 2 | Estimated cost to maintain public roadways | \$61,555,210 annually |
| 3 | Reduced waste products | 85,316 metric tons annually |
| 4 | Travel time saved (non-stop travel and congestion) | 73 hrs/person annually |
| 5 | Cost savings from reduced car ownership | \$225 per person annually |
| 6 | Increase in household income (from time savings and car costs) | 2% |
| 7 | Reported injuries avoided | 3,301 annually |
| 8 | Lives saved (from safety) | 33 annually |
| 9 | Land freed from parking (3,026 acres) | 12,244,995 m ² |
| 12 | Temperature reduction (from heat island effect & GHG reductions) | 0.5 to 2 °C |
| 11 | Health care savings (from pollution, injuries) | High |
| | | |

Model Inputs

| | Model Inputs | | | | | | | | |
|----|---|-------------|--------------------|-------------|--|--|--|--|--|
| 15 | Ratio of road length to track length | 4 | | | | | | | |
| 16 | Walking speed | 4.9 | km/h | 3 mph | | | | | |
| 17 | Width of convenient swath along track | 2.45 | km | 2 mile | | | | | |
| 18 | Fixed cost per km (track & posts) | \$2,790,000 | | | | | | | |
| 19 | Water crossing: additional cost per km | \$8,370,000 | | | | | | | |
| 20 | Triple-speed: additional cost per km | \$5,580,000 | | | | | | | |
| 21 | Rate factor for water crossings or high-speed links. | 2.2 | | | | | | | |
| 22 | Average distance traveled per person per year (for trips under 1600 km) | 10,000 | km | 6,211 miles | | | | | |
| 23 | Average distance per day per person | 27 | km | | | | | | |
| 24 | Mode share % of people convenient to Transit X | 85% | at 5 min walk. | | | | | | |
| 25 | Percentage of daily demand during peak hour | 20% | | | | | | | |
| 26 | Maximum capacity per track | 23,598 | pph | | | | | | |
| 27 | Average dwell time during peak hour | | seconds | | | | | | |
| 28 | % of pods traveling on route with highest demand | 18% | | | | | | | |
| 29 | Average speed of pod | 242 | km/h | 150 mph | | | | | |
| 30 | Average # of trips for a daily customer | 3 | per day | · | | | | | |
| 31 | Average passengers per pod during peak hours | | passengers | | | | | | |
| 32 | Average passengers per pod | | passengers | | | | | | |
| | Average discount per passenger | 18% | | | | | | | |
| 33 | Maximum passengers per pod | 5 | passengers | | | | | | |
| 34 | Empty pods: Percentage non-revenue | 25% | J | | | | | | |
| 35 | Ex-Factory cost per pod | \$5,000 | | | | | | | |
| 36 | Worldwide Median Income per Household (US\$) | 10,000 | | | | | | | |
| 37 | Average number of residents per household | 2.3 | | | | | | | |
| 38 | Base fare per km | \$0.47 | | | | | | | |
| 39 | (per mile) | \$0.76 | | | | | | | |
| 40 | O&M as % of project cost | 5% | | | | | | | |
| 41 | Percentage debt financed | 70% | | | | | | | |
| 42 | Length of loan/debt | 10 | years | | | | | | |
| 43 | Interest rate for debt | 7% | • | | | | | | |
| 44 | kg CO2 emissions per liter of gasoline | 2.37 | | | | | | | |
| 45 | Monetary value of 1 hour personal time (USD) | \$13.75 | | | | | | | |
| 46 | Eat. roadway maintenance per year per km | \$51,000 | | | | | | | |
| 47 | Area of one parking lot space | 23 | m ² | 247 sf | | | | | |
| 48 | Commercial income of land (annual) | \$1.10 | per m ² | | | | | | |
| 49 | Distance from roadway that is convenient | 0.74 | km | | | | | | |
| 50 | Stops per km | 1.3 | | | | | | | |
| 51 | Boarding capacity per stop | 360 | pph | | | | | | |
| 52 | Solar panel area per meter of track | 2.0 | | | | | | | |
| 53 | Cost of sustainable energy and storage | \$0.15 | per kWh | | | | | | |
| 54 | Global Horizontal Irradiance (GHI) | 3.8 | kWh/m²/day | | | | | | |
| 55 | Cost to generate sustainable energy | \$1,000 | per kW | | | | | | |
| 56 | Storage per column | 40 | kWh | | | | | | |
| 57 | Typical span | 23 | m cols/km: | 44 | | | | | |
| 58 | Energy storage cost | \$250 | per kWh | | | | | | |
| 59 | Energy storage capacity | 1 | days | | | | | | |
| 60 | Area of parked pod | 2.20 | m ² | | | | | | |
| 61 | Distance discount at max distance | 40% | | | | | | | |
| 62 | Max distance discount | 500 | km | | | | | | |
| 63 | Max usage discount at 10,000 km per capita | 50% | | | | | | | |
| 64 | Shared Pod Discount | 20% | | | | | | | |
| 65 | Shared Pod Compartment Discount | 40% | | | | | | | |
| 66 | Mode share starting discount | 67% | | | | | | | |

Model Inputs (continued)

| | Newsofishing | Markey Markey |
|----|---|---------------------|
| 68 | Name of region or project | Madison - Milwaukee |
| 69 | Currency name | |
| 70 | Equal to US\$1 | 1 |
| 71 | Sustainable energy/electricity generation & storage as | CAPEX |
| 72 | Land area of region (sq. km) | 1,948 |
| 73 | Number of residents in region | 6,547,902 |
| 74 | % travel within region | 15% |
| 75 | % of land area served by roads | 46% |
| 76 | Coverage: % of pop. convenient (15 min walk) to Transit X | 75% |
| 77 | Annual median household income (US\$) | \$55,000 |
| 78 | Convenient walk time to stop (min) | 15 |
| 79 | Triple-speed route length (km) | 274 |
| 80 | Water crossing route length (km) | 0.0 |
| 81 | Visitors per year | 0 |
| 82 | Average length of visit (days) | 2 |
| 83 | Solar production ratio | 1.57 |
| 84 | Regional Fare Factor | 1.0 |
| 85 | EPC costs & contingency | 30% |
| 86 | Triple-speed (km/h) | 242 |
| 87 | Daily Passengers Adjustment | 100% |
| 88 | Number of Stops Adjustment | 100% |
| 89 | Mode Share Adjustment | 100% |
| | | |

Pod & Car

| | | Pod | Car |
|-----|---|---------|-----------|
| 87 | Service life (years) | 20 | 12 |
| 88 | Full cost of vehicle per year | \$200 | \$9,000 |
| 89 | Public cost to maintain infrastructure (per km) | \$0 | \$100,000 |
| 90 | Energy consumption (MPGe) | 3564 | 24 |
| 91 | Energy consumption (liters/100km) | 0.07 | 9.8 |
| 92 | Energy consumption (Watt-hours/km) | 9 | 1375 |
| 93 | mass of CO2 per vehicle per km (kg) | 0 | 0.09875 |
| 94 | Vehicle mass (kg) | 45 | 1950 |
| 95 | Average speed of urban travel (km/h) | 72 | 16 |
| 96 | Typical travel time (in minutes) for 1 km trip | 1 | 5 |
| 97 | Fare/cost per km | \$0.47 | \$0.62 |
| 98 | Number of deaths per 100M passenger-km | 0.00001 | 1 |
| 99 | Number of injuries per 100M passenger-km | 0.0006 | 62 |
| 100 | Volume to park (cubic meters) | 5.7 | 70.9 |
| | | | |



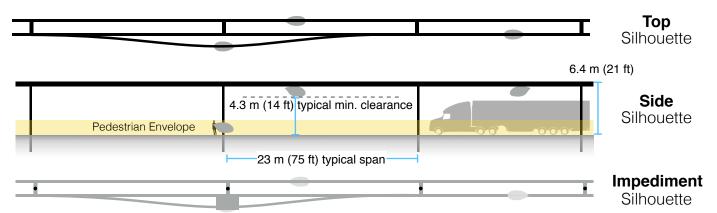
5% of gross revenue is paid for air rights and local taxes.

A minimum payment is based on the Footprint and the Transit X Commercial Rate (TXCR).

| te-foot |
|---------|
| te-foot |
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| |

Footprint calculations for minimum fee

Yearly fees and taxes



Pod landing area: 1.5m x 2.5m with 3m minimum spacing

| 1 | Footprint Calculations | Metric | | Imperial | |
|----|--|-------------|-----------------|----------|-------------------|
|) | Track width | 0.30 | m | 11.8 | inches |
| 3 | Track height | 0.60 | m | 23.6 | inches |
| - | Post diameter | 0.3 | m | 11.8 | inches |
|) | Post cross section | 0.07 | m ² | 0.8 | sf |
| 6 | Stop landing area | <u>3.75</u> | m ² | 40.4 | sf |
| | width | <u>1.5</u> | | 59.1 | inches |
| | length | <u>2.5</u> | m | 98.4 | inches |
|) | Ramp length | 21 | m | 68.9 | feet |
| 0 | Typical Span | <u>23</u> | m | 75.5 | feet |
| 1 | Number of posts per unit length | <u>43.5</u> | poles per km | 70.0 | poles per mile |
| | Post height | <u>6</u> | m | 19.7 | feet |
| 3 | | | • | | _ |
| | Single track | 1022.1 | | 10998 | |
| 5 | Area of Side Silhouette | 678.3 | | 7298 | |
| 6 | Area of Top Silhouette | 313.1 | m ² | 3369 | sf |
| 7 | Impediment Area (adjusted) | 30.7 | m^2 | 331 | sf |
| 8 | | | | | |
| 9 | Dual track | 1322.1 | m^2 | 14226 | sf |
| 20 | Area of Side Silhouette | 678.3 | m ² | 7298 | sf |
| 1 | Area of Top Silhouette | 613.1 | | 6597 | sf |
| 22 | Impediment Area (adjusted) | 30.7 | m ² | 331 | sf |
| 23 | · · · · · · · · | | | | |
| 24 | Stop | 82.1 | m ² | 883 | sf |
| 25 | Area of Side Silhouette | 25.2 | m ² | 271 | sf |
| 26 | Area of Top Silhouette | 19.4 | | 208 | |
| 7 | Impediment Area (adjusted) | 37.5 | m ² | 404 | ef |
| 28 | ripedirient / ied (dajusted) | 07.0 | 111 | 101 | 31 |
| | Ohana a saidh ada alia ah ad lan alia a ann a | 0 | -t | 0.0 | |
| | Stops with dedicated landing areas % of dual track | | stops per km | 3.2 | stops per mile |
| 30 | % OI Quai Irack | 100% | | | |
| 31 | | | | | |
| 32 | Average area per unit length | 1,486 | m² per route-km | 25,793 | sf per route-mile |
| 33 | | | | | |
| 34 | Contract values | | | | |
| 35 | % gross revenue for government on private prop. | 1% | | | |
| 36 | % gross revenue for private easement | 4% | | | |
| 37 | % gross revenue for government easement | 5% | | | |
| 38 | Impediment Factor | 10 | | | |



Fair Fare Formula

Summary

The average commute would be 3.5 times faster saving each commuter 295 hours per year.*

At 0.45 USD per mile, a typical commute on Transit X is 17% less than public transit and 74% less than a Taxi.*

| | | | Trip Length | | | |
|---------------------|------------------------|---|---|---|--|--|
| A | II prices in USD | 1 mile | 6 mile | 25 mile | | |
| | Transit X | 0.56 to 0.94 2 min., 3.6x faster | 2.78 to 4.66 8 min., 3.6x faster | 10.67 to 18.19 er 33 min., 3.4x faster | | |
| F | Public transit average | 3.15 | 5.01 | 7.35 | | |
| sepou | Taxi | 4.37 2 to 6 minutes | 19.03 8 to 30 minutes | 73.99 30 to 120 minutes | | |
| Common public modes | Uber/Lyft | 3.33 2 to 6 minutes | 13.70 8 to 30 minutes | 52.60 30 to 120 minutes | | |
| non p | Public Bus | 2.54 3 to 12 minutes | 2.54 15 to 60 minutes | 3.89 60 to 240 minutes | | |
| Com | Train | 3.81 2 to 12 minutes | 4.48 8 to 60 minutes | 7.02 30 to 240 minutes | | |
| Personal car | | 3.61 2 to 6 minutes | 11.29 8 to 30 minutes | 40.10 30 to 120 minutes | | |
| | Ava. Low High | n Min M | ax Time Mode share | * All numbers on mode | | |

| | Avg. Speed | Low Speed | High speed | | | | Min Dist | Max Dist. | Time cost | Mode 6% | shar 70% | |
|--------------|---------------|--------------|------------|------|-----------------|----------------|-------------|--------------|-----------|------------|-------------|-----|
| Travel mode | km/h | km/h | km/h | Base | Includ es km | Over per-km | km | km | per min | 2 | 10 | 40 |
| Taxi | 30 | 20 | 80 | 2.54 | 1 | 1.27 | 0.5 | 100 | 1.13 | 5% | 4% | 1% |
| Uber/Lyft | 30 | 20 | 80 | 2.03 | 1 | 1.01 | 0.5 | 100 | 0.56 | 10% | 10% | 2% |
| Public Bus | 15 | 10 | 40 | 2.54 | 20 | 0.07 | 0.5 | 50 | 0 | 50% | 50% | 40% |
| Train | 30 | 10 | 80 | 3.81 | 2 | 0.08 | 2 | 100 | 0 | 35% | 36% | 57% |
| Transit X | 72 | 72 | 72 | 0 | 0 | 0.28 | 0.1 | 50 | 0 | - | - | - |
| Personal car | 30 | 20 | 80 | 1.69 | 0 | 0.85 | 0.1 | 400 | 0.23 | - | - | - |

^{*} All numbers on mode shares, speeds, and costs are rough estimates..

Base fares are set for first 5 years, then adjusted by formula. A 20% discount on a shared pod and a 40% discount on a shared compartment. Trips are discounted proportional to their length reaching a maximum of a 40% discount on a 500 km trip. No congestion—based pricing. Fares are proportional to the median income of the area and inversely proportional to per capita use, so the more use of Transit X, the lower the base fare up a to 50% discount. The amount of market—rate fares must be less than the amount of discounted fares. Transit X Fair Fare Formula and Fair Freight Formula is universal and applies to all regions and all times.



Fair Fare Formula

Fare rates are updated annually using this formula

| | Name | Value | Units | Description of the value or model input |
|---------------------------------|---------------------------------------|-----------------|--------|--|
| 1 | GlobalIncome | 10,000 | USD | Global median household income. Updated annually based on most recent standard published |
| 2 | AllTravel | 23,000 | km | data. Travel distance per household per year on any mode for trips under 1600 km. A global constant |
| 3 | PercentIncomeForTr | 20% | 1411 | % of median household income for all transportation under 1600 km trips. A global constant. |
| 4 | ansport GlobalRate | 0.09 | USD/km | Global rate: GlobalIncome * PercentincomeForTransport / AllTravel |
| 5 | IncomeFirst | \$55,000 | USD | Median household income at first stop (per person per day). External input. Based on reliable public data source updated annually. |
| 6 | IncomeDest | \$82,500 | USD | Median household income at destination per trip. External input. Based on reliable public data updated annually. |
| 7 | RegionalRate | 0.48 | USD/km | Regional rate based on median income: MedianIncomeFirst * PercentIncomeForTransport / AllTravel |
| 8 | UnderIncomeRate | 0.00 | USD/km | Under global income adjustment: if (RegionalRate < GlobalRate, GlobalRate - RegionalRate, 0) |
| 9 | NominalRate | 0.48 | USD/km | Nominal rate: RegionalRate + UnderIncomeRate |
| 10 | RegionalFactor | 1.00 | | Regional Fare Factor. Negotiated upfront to make network financially viable. |
| 11 | AdjustedRate | 0.48 | USD/km | Regional adjusted rate: NominalRate * RegionalFactor |
| 13 | Population | 6,547,902 | | Population in region. Updated annually based on trusted public data source. |
| 12 | UsageMaxDiscount | 50% | | Fare Discount when Transit X travel per household equals AllTravel. Global constant. |
| 14 | PassengerTravel 5 | 5,323,910,864 | 1 km | Total passenger distance traveled previous calendar year. Based on expected mode share for first 3 years. Based on actual passenger trips. Audited. |
| 15 | ModeShare | 4% | | Percent of Total Travel Per Capita on Transit X: PassengerTravel / (Population x AllTravel) |
| 16 | BaseRate | 0.47 | USD/km | Base rate for single-passenger pod (without discounts) (1 - UsageMaxDiscount x min(1,ModeShare)) x AdjustedRate |
| 17 | SpecialRateFactor | 2.20 | | Rate factor for water crossings or high-speed links. Global constant. |
| 18 | SpecialBaseRate | 1.03 | USD/km | Base rate for high-speed travel or water crossings: BaseRate * SpecialRateFactor |
| 19 | DistanceDiscount | 40% | | Distance discount at max distance. Global constant. |
| 20 | MaxDistanceDiscou nt | 500 | km | Max distance discount. Global constant. |
| 21 | DistanceDiscountPe rKm | 0.000376 | USD/km | Discount amount per km: BaseRate x DistanceDiscount / MaxDistanceDiscount |
| 22 | SeniorDiscount | 20% | | Senior discount set according to local regulations |
| 23 | StudentDiscount | 20% | | Student discount set according to local regulations |
| | DisabilityDiscount | 20% | | Disability discount set according to local regulations |
| 2425 | DiscountBaseRate SharedPodDiscount | 0.38 20% | USD/km | Discount for a shared pod. Set by Transit X per year. 15% minimum and 30% maximum. |
| | | | | Maximum yearly change is one percentage point. |
| 26 | SharedPodRate SharedCompartment | 0.38 | USD/km | , |
| 27 | Discount | 40% | | Discount for shared compartment. Set by Transit X per year. 25% minimum and 40% maximum. Maximum yearly change is one percentage point. |
| 28 | SharedCompartment Rate | 0.28 | USD/km | Rate for shared compartment BaseRate x (1 - SharedCompartmentDiscount) |
| 29 | SingleOccupancyMa xDistance | 0.32 | USD/km | Rate for 500 km in single-passenger pod. |
| 30 | Senior + SharedCompartment Rate | 0.14 | USD/km | Rate for a Senior taking a 500 km trip in a shared compartment. BaseRate x (1 - SeniorDiscountAmount) x (1 - SharedCompartmentDiscount) x (1 - MaxDistanceDiscount) |
| 31 | 50PctIncomeAtDest | 25% | | % Higher fare rate if Destination has 50% higher median income than First (IncomeDest / IncomeFirst - 1) / 2 |
| 32 | DistanceBase 3 | 3,939,694,039 |) km | Passenger distance under base fare. Audited value from operational data. |
| 33 | PercentBase | 74% | | Percent of passenger distance under base fare: DistanceBase / PassengerTravel |
| 34 | BaseRevenue 1 | ,516,869,068 | 3 USD | Annual revenue from all travel under base rate. Audited value from operational data. |
| 35 | AverageDiscount | 18% | | Average fare discount from Base Rate: 1 - (BaseRevenue / (DistanceDase x BaseRate)) |
| 36 | MarketFactor | 1.0 | | Market rate factor. Negotiated value for setting ratio of AverageDiscount |
| 37 | MarketRateCap | 18% | | Cap on passenger travel distance at market rate: AverageDiscount x MarketFactor |
| 38 | MarketTravelCap | 710,989,878 | km | Cap on passenger travel distance at market rate: DistanceBase x MarketRateCap |
| | | | | |

Project Summary

Project A fully-automated, solar-powered, micro-rail **Description** network. A transportation utility.

Project type Sustainable Transportation Infrastructure

Design, Build, Finance, Own, Operate, Maintain

(DBFOOM)

Project equity US\$927 million (30% of total)

Cost to Gov't \$0

Structure Privately financed equity and debt

Debt term 10 years @ 7%

Equity terms A waterfall profit distribution per year with:

1. 90% until capital payback,

2. then 50% until Target% is reached

3. then 10%

Taxes & Fees \$192,296,525 per year

Benefits to

society and Extremely high

environment

Estimated return 40% average IRR at 5 yrs 48% average IRR at 10 yrs

| Financials (US\$ in millions) | Year 1 | Total Years 1-12 |
|----------------------------------|--------|---------------------|
| Gross Revenues | 1,290 | 37,411 |
| Taxes and fees | 65 | 1,871 |
| Debt service | \$151 | \$1,666 |

ESG (Environmental, Social, Governance) Benefits

| Clean Energy | yes | Improve Resiliency | yes |
|------------------|-----|-----------------------------|-----|
| Energy security | yes | Sustainable | yes |
| Zero Emissions | yes | Equitable | yes |
| Zero GHG | yes | Recyclable Materials | yes |
| Lowers Pollution | yes | Affordable Housing | yes |
| Clean Water | yes | Improved Health | yes |
| Improved Safety | yes | Economic Development | yes |
| Add Green Space | yes | Access to Food | yes |
| Accessible | yes | Add Quality Jobs | yes |

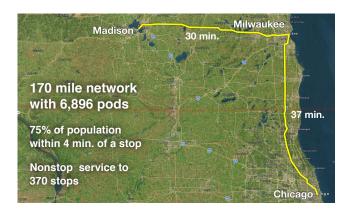




Transit X presents a preliminary proposal for a sustainable micro-rail network — a fleet of automated electric vehicles (pods) for passengers and freight on a local and regional podway providing equitable public transportation for

Madison - Milwaukee - Chicago

High capacity • High speed • Nonstop • 24/7
Solar powered • Zero Wait • Door-to-door • Resilient



About Transit X

Transit X finances, designs, builds, and operates solar-electric micro-rail public transit podways to supplant buses, trains, cars, and trucks. Transit X offers its service to governments and commercial developers. Maiden Flight was on Oct 29, 2018 and pilot projects started in 2018. First pilots will break ground in 2019 and begin operations in 2020. Transit X is a privately held company founded in 2015, based in Boston, Massachusetts.

Status

| | Now | Prior to close |
|---------------------------|-------------|----------------|
| Project financing | Available | Yes |
| Outdoor Test Track | Nov 2019 | Yes |
| Rider-Revenue study | Preliminary | Yes |
| Environmental study | Per region | Yes |
| Air rights | Per project | Yes |
| Permitting | Per project | Yes |
| Safety certification | Per country | Yes |
| Construction firm | Per project | Yes |
| Design and major subs | Per project | Yes |
| Operations & Maint | Partners | Yes |
| Utility relocation | Per project | Agreements |

General information available at <u>transitx.com</u>. Detailed information and references can be provided under appropriate non-disclosure/non-compete/non-circumvent agreements. Contact: Mike Stanley, CEO, Transit X, mike@transitx.com, 508-596-7024



Model Inputs and Assumptions

Route length (km) 274

Starting number of pods 2,276

Projected revenue growth 15%

Project Cost (Privately funded) \$3,091,624,367

% Debt financed 70%

Debt \$2,164,137,057

Equity \$927,487,310

Debt payment (per year) \$151,489,594

Travel per year per pod (km) 565,330

Revenue per vehicle-km (US\$) 1.00

OPEX as % of project cost 5%

Debt Interest rate 7%

Debt term (yrs) 10

Profit share when below capital return 90%

Profit share when below Target IRR 50%

Profit share when above Target IRR 10%

Pro Forma

| | Years | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |
|---------------------|-------|------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Revenue | | 0 | 1,289,975,136 | 1,483,471,406 | 1,705,992,117 | 1,961,890,934 | 2,256,174,575 | 2,594,600,761 | 2,983,790,875 | 3,431,359,506 | 3,946,063,432 | 4,537,972,947 | 5,218,668,889 | 6,001,469,222 |
| 5% RoW÷tax÷fee | e | 0% | 64,498,757 | 74,173,570 | 85,299,606 | 98,094,547 | 112,808,729 | 129,730,038 | 149,189,544 | 171,567,975 | 197,303,172 | 226,898,647 | 260,933,444 | 300,073,461 |
| Debt service | | 0 | \$151,489,594 | \$151,489,594 | \$151,489,594 | \$151,489,594 | \$151,489,594 | \$151,489,594 | \$151,489,594 | \$151,489,594 | \$151,489,594 | \$151,489,594 | \$151,489,594 | \$151,489,594 |
| Investor share | | 0 | 744,718,509 | 391,270,864 | 225,127,710 | 244,247,205 | 266,234,623 | 291,520,155 | 320,598,516 | 354,038,631 | 392,494,764 | 436,719,316 | 487,577,552 | 546,064,523 |
| Investor share (%) |) | | 90% | 40% | 20% | 18% | 17% | 16% | 15% | 15% | 14% | 13% | 13% | 13% |
| Share / Orig Capita | al | 0% | 80% | 42% | 24% | 26% | 29% | 31% | 35% | 38% | 42% | 47% | 53% | 59% |
| IRR to date | | loss | (20%) | 17% | 28% | 35% | 40% | 43% | 45% | 46% | 47% | 48% | 48% | 49% |

Important Notices

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